



Your Full Service Technology Partner

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CAPABILITY STATEMENT

Citrine delivers strategic consulting and technology services to commercial, healthcare, retail, and government organizations. We specialize in guiding businesses through their digital transformation journeys, ensuring they adopt the most efficient and innovative solutions. Our expertise spans a wide range of technologies and services to maximize organizational success. Citrine is committed to excellence, offering flexible and innovative solutions that align seamlessly with executive strategy and IT teams.

Our Consulting Services focuses on integrated solutions designed to enhance the performance of your business aligning IT strategies with business objectives. We bring clarity and integrity to your IT so you can focus on growing your business. Vendor-agnostic insights, proven processes to enable clients to maximize the value and ROI with each technology investment.

CORE CAPABILITIES

- Digital Transformation/IT Strategy and Planning
 - Strategy Development
 - Implementation
- Cloud Computing
 - Cloud Strategy (AWS, Azure, Google, VMWare)
 - Management and Optimization
- Artificial Intelligence (AI)
 - AI Strategy and Consulting
 - Machine Learning Models
 - AI-Driven Insights
- Big Data and Analytics
 - Data Strategy
 - Advanced Analytics
- Cybersecurity/Compliance
 - Security Assessment
 - Risk Management
- Application Modernization
 - Legacy System Assessment
 - Modernization Roadmap
- RFP Creation/Supplier Contract Management/Procurement
 - Leverage our economies of scale to negotiate improved pricing and cost savings
 - Scalability

WHAT SETS US APART FROM OUR COMPETITION?

- Customization: Tailored solutions that meet your business needs. We are backed by highly skilled and certified professionals who provide expert guidance and support. This ensures we deliver top-tier results leveraging their specialized knowledge based on our client's needs
- Technology agnostic: we continue to add and build long-term partnerships into our ecosystem. We have over 300 suppliers to support your ongoing digital journey in addition to supplier management and ongoing support
- Expertise: Decades of experience in IT Consulting
- Integrated Solutions Teams: Engineers, Practice Experts, Project Managers committed to leverage the latest technologies to drive your success

OUR PROOF OF VALUE ENGAGEMENT IS AT NO COST

- 1 UNDERSTAND YOUR BUSINESS**
Current state
Business objectives
Financial goals
- 2 COLLABORATE ON IDEAS**
Co-create a blueprint for success
Prioritize initiatives | Quick wins
- 3 REVIEW ANALYSIS**
Evaluate best of breed providers; present
supplier options and selection rationale
- 4 ONGOING ACCOUNT MANAGEMENT**
Compliment supplier relationships
Quarterly reviews to ensure objectives are met