

## Developing Opportunities in Government-funded Research and Development

### SYLLABUS FOR COURSE GIQI-006

**Description:** This course is an introduction into US Government-funded research and development opportunities for small arms and related fields. It establishes the pathways to match the capabilities of the company to the opportunities available, makes recommendations and outlines pitfalls to be avoided.

**Course Format:** Virtual

**Instructor:** Mr. George Kontis

**Class Size:** 15 Students maximum

**Materials:** Each student will receive a study guide for use during the course

**Duration:** Two (2) hours of instruction with questions encouraged.

**Cost:** Contact Gun IQ International for pricing and scheduling

#### About Mr. Kontis:

*George Kontis has worked as an engineer at the General Electric Armament systems division designing and testing aircraft cannons and small arms. He developed new firearm testing methodology and was co-designer of the GPU-5A 30mm gun pod. He has held engineering and senior management positions at: GE, FN, Barrett Firearms, Heckler & Koch and Knight's Armament Co. In 1982 Mr. Kontis joined FN-America to engineer the first US production of the M240 machine gun, increasing its reliability to the highest ever achieved by a self-powered weapon. He went on to lead the engineering efforts to produce the M249 SAW and M16A2 at the South Carolina facility. In 1998, Mr. Kontis was awarded the Col. George M. Chinn award for his contributions to the field of small arms. Working at Knight's Armament Co., as Vice President of Business Development, Mr. Kontis led proposal efforts to secure R&D contracts and established Knight's as a center of excellence in small arms Research & Development. Mr. Kontis holds numerous firearm-related patents.*