

## AUS NAMED #14 FASTEST GROWING COMPANY IN THE NORTHEAST BY INC. MAGAZINE

We've got BIG news!

Advanced Utility Solutions was officially ranked the 14th fastest-growing company in the entire Northeast by Inc. Magazine. This didn't happen by chance. It happened because of YOU.

From the dispatchers moving pieces behind the scenes, to the back-office crew handling the headaches no one sees, to the crews showing up on time and giving 100% in every lane—we're grateful for every single role. Every cone placed, every phone call answered, every schedule adjusted at the last minute... it all adds up. Our growth is a result of how we show up, how we act, and how we carry ourselves out there. First impressions matter—especially in this business. The cleaner we look, the more professional we act, the more contracts we land. Let's keep showing the world that AUS means business.



### 🏗️ 1049 Safety Meeting Recap – Union Showed Up, and So Did You

Thank you to everyone who came out for our Safety Impact Day at the 1049 yard. We had a fantastic turnout—and having the union there to support us shows how strong this AUS family really is.

We talked safety, shared stories, and ate pizza. It was a solid day, and we're proud of the energy everyone brought.

#### Next up:

We're planning our 1249 safety meeting for early May—details coming soon. Let's keep the momentum going and keep making safety something we're proud to talk about. Safety isn't a once-a-quarter topic. It's a daily commitment.

And we're proud of how seriously this crew takes it.



### SOCIAL SOLUTIONS

The office staff has been busy at work expanding our social media presence. Like, Share, and Follow our pages for updates, anecdotes, and maybe even a meme or two! Our socials are linked here.

**SAFETY FIRST**

CLICK HERE 

*“Opportunities are usually disguised as hard work, so most people don’t recognize them.” – Ann Landers*

## ☀️ Spring Safety: Bugs, Burns & Beat-the-Heat Tips

Warm weather’s back, and so are the risks. A few reminders as you head out on these sunnier days:

🦋 Ticks are out: Tall grass? Wooded areas? Do a post-shift body check and keep a lint roller in the truck for a quick sweep. Ain’t nobody got time for Lyme.

🧴 Sunscreen: We know—it smells weird and makes you shiny. But it also keeps your skin from peeling like last week’s paint job. Use it, reapply, and thank us later.

💧 Hydration: If your pee’s the color of iced tea... drink more water. (You laugh, but it’s a real check.)

👕 Dress smart: Breathable, high-vis layers. Light colors. Proper boots. And for the love of safety, no shorts. This isn’t a beach crew.

## Culture Check: Who We Are Matters

Every newsletter, we circle back to culture—because it’s everything.

We’re not just growing fast—we’re growing strong. AUS is built on people who care.

People who show up, step up, and speak up when it counts. You hold the line when it’s 90 degrees.

You answer the call when there’s a night shift.

You’ve got each other’s backs. And when something feels off—you say something. That’s real culture.

You represent AUS every time you step into the yard, onto the street, or into a customer’s eye line.

Make ‘em say, “I want that crew again.”



## APRIL MVPS:

Each month two MVPS will be chosen, one from each contract. The winners are typically people who; are well liked by both their foremen and their peers, communicate well with dispatch, always have a good attitude, and always show up ready and willing to work. This months MVPS are :  
Anna Kearney -1049  
Jason Prosper-1249



## Join us in Celebrating YOU!

### April Birthdays

Claudia Gonzalez 4/1  
Jordan Barrios 4/7  
Salvatore Cacciola 4/7  
Russell Martinez 4/11  
Brian Williams 4/17  
Eric Haas 4/24  
Michael Ferrante 4/29



### April Work Anniversaries

Maureen Cassidy Bonilla 4/1- 3 years!  
Sal Cacciola 4/2- 1 year!  
Russell Martinez 4/4- 3 years!  
Omar Alcantara 4/4 - 1 year!  
Shane McCann 4/4- 1 year!  
Joseph Knoetgen 4/17- 1 year!  
Eric Haas 4/22- 1 year!  
Nicholas Pappas 4/22 -1 year!  
William Oquendo 4/26- 4 years!  
Anthony Crino 4/29- 3 years!

## Questions? Talk to Us

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