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*Alabama & Georgia Jewelers
Co-Hosted Convention
April 1st - 3rd, 2016*



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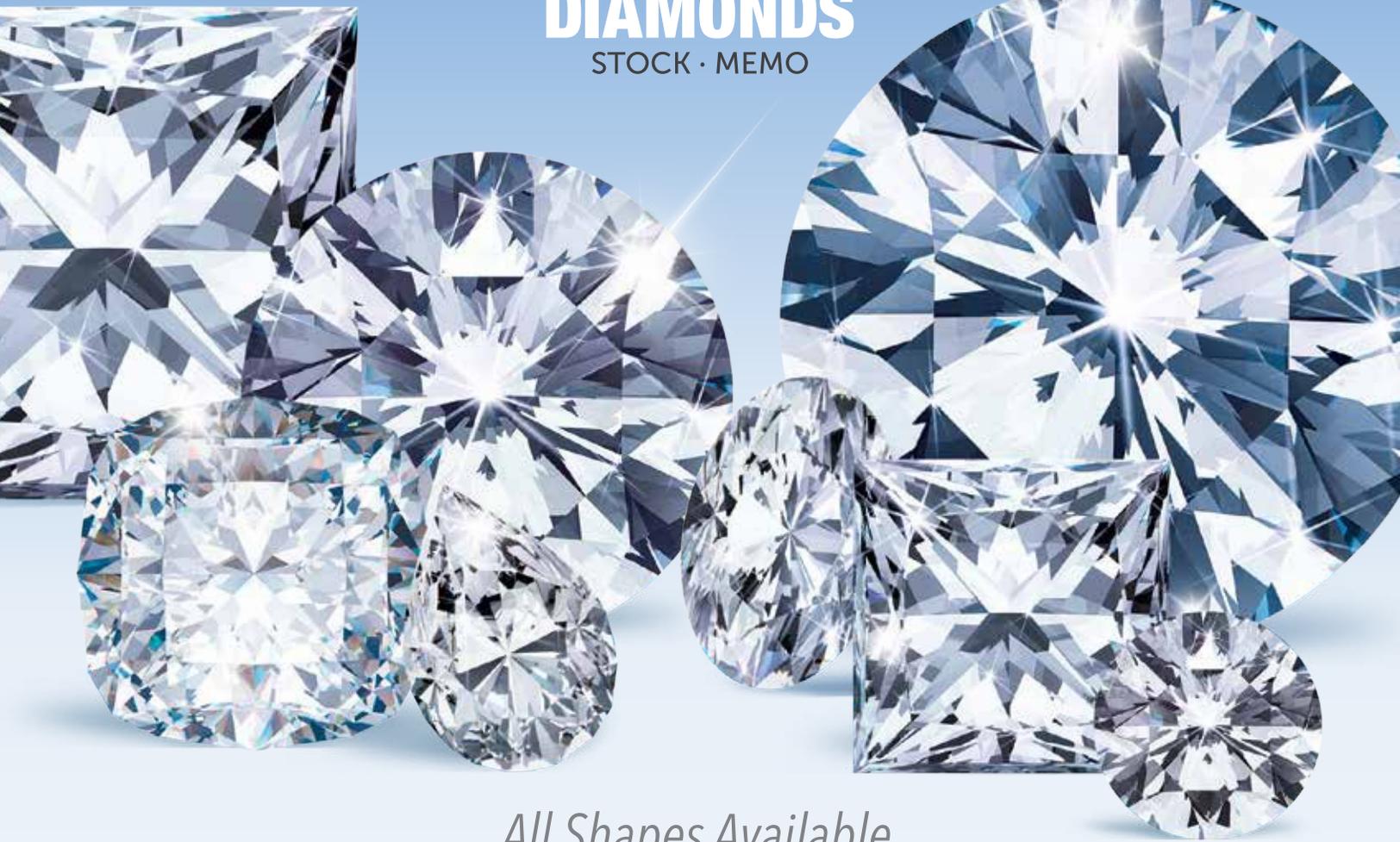
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Yearbook

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President's Message



President
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Welcome back to the 2016 Alabama/Georgia Jewelers Convention at the Marriott Grand National in Opelika, Alabama.

Last years event was a great success and we look forward to another great event with education from David Geller and Amanda Gizzi. We strive every year to bring outstanding educators and this year promises to be one of the best.

This being my final year as President of Alabama Jewelers Association, I look back with fond memories of relationships that have formed in my years of being a member of AJA. I have developed many business connections and personal friendships during my tenure. I have especially enjoyed networking with our Georgia colleagues.

As we move toward the future, please remember how important these associations are to our industry and continue your support. Let's learn some new things from our great speakers and from each other, then take it back to our business and be more successful!

Lastly, a very sincere 'Thank You' to the AJA Board Members, our Advertisers & Sponsors, and to Kathy Beall, our Executive Director, who all help this event happen.

Thank you for giving me the opportunity to serve as AJA President.

Sincerely,

Daniel J. Clarke

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April 1st-3rd

Marriott Grand National @ Robert Trent Jones Golf Trail – Opelika, Alabama

SCHEDULE OF EVENTS

FRIDAY

4:00pm-11:00pm **Hospitality Suite**

SATURDAY

7:30-10:00am **Breakfast Buffet in Dining Room**

9:00-10:30am **THE “INVENTORY TERRORIST” - A Retail Jewelers Biggest Killer of Cash Flow!** *Presented by David Geller*

10:45-12:15pm **RETAIL ROUNDTABLE DISCUSSIONS**
This casual venue for store owners and managers is said to be “one of the most important events offered” at the AJA & GJA convention each year. Come with questions, ideas and/or concerns for fellow jewelers, and be prepared for an open dialogue as wisdom and knowledge are shared with industry professionals from two states. We invite you to submit topics and recommendations prior to the convention by contacting your executive director. Regardless of your store type or number of employees, this one-on-one interaction is sure to assist as you explore challenges and find solutions that concern every retail jeweler.

12:50pm **Golf Tournament – Robert Trent Jones Golf Trail, Lake Course**
AJA Chairs: Renee & Steve Singer

FREE TIME Visit the Fabulous Pool, Tennis Courts or Relax!

4:00pm-11pm **Hospitality Suite Opens**

SCHEDULE OF EVENTS continued

- 6:30pm **Cocktail Reception – Ballroom Patio Area**
- 7:30pm **Dinner & JFC Auction in Ballroom**
- After Dinner **Poker Tournament – Proceeds to Jewelers for Children (JFC)
Hospitality Suite** *(Sponsored by Southeastern Findings/Namano)*

SUNDAY

- 7:30-10:00am **Breakfast Buffet in Marriott Dining Room**
- 9:00-10:30am **Get Trending** – Unveil Top Trends, Discover How Trends Effect the Way Jewelry is Worn, Tips to be a Trend Destination & Essential Social Media Highlights
Presented by Amanda Gizzi – Jewelers of America (JA)
- 10:45-12:15pm **Making Money!** – From Repairs & Custom and Getting Your Staff to Buy Into It!
- 12:30-1:00pm **Annual Design Competition – Vote on “People’s Choice”**
- 1:00-2:30pm **Past President’s Luncheon, Election of Officers & Design
Competition Awards**
- 2:30pm **Convention Adjourns**

AJA & GJA board members will hold meetings at close of event – all members are required to be present



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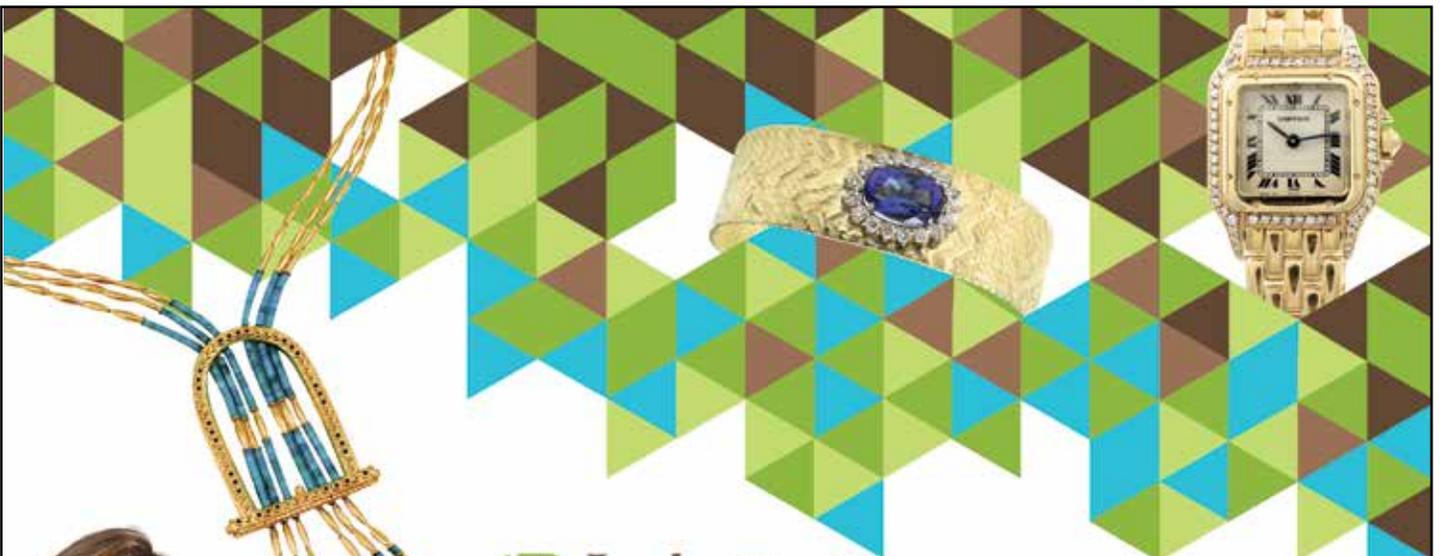


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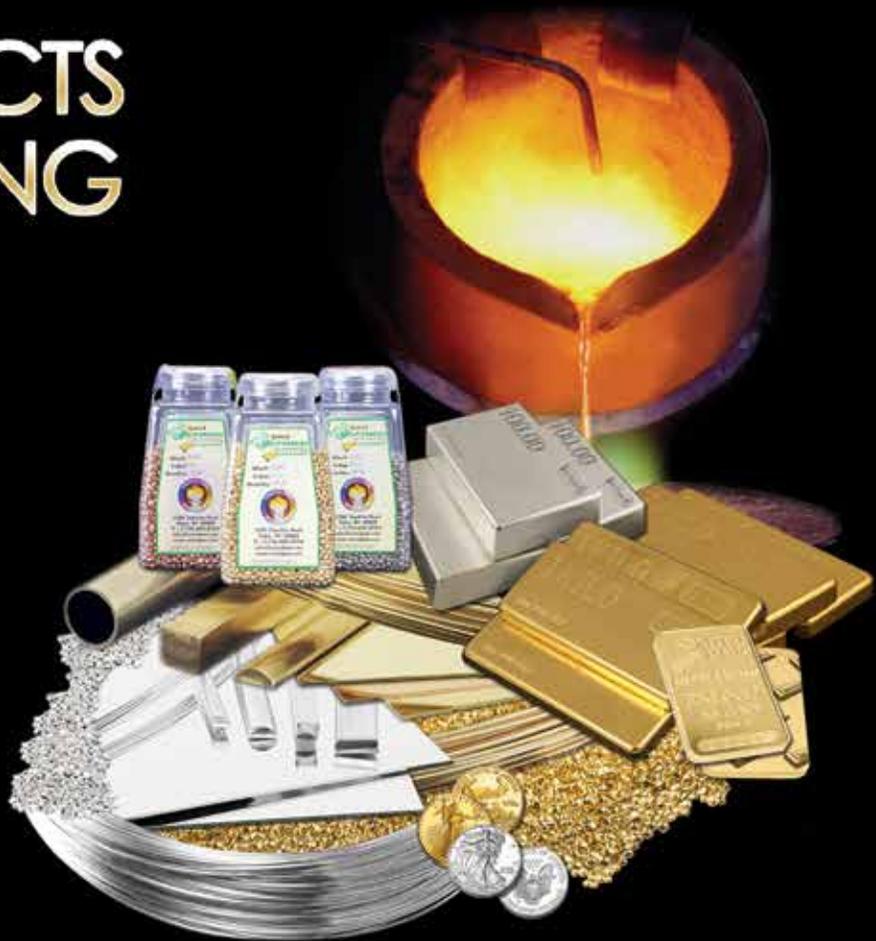
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Marshall Sanford 2004-2006	Alan Dailey 1991-92	Gene Poole 1979-81	Russell Benefield 1969-70	Pinky Koss 1959-61	Raymond Hoffman 1949-50
John Poole 2002-2004	Willis Michaels 1990-91	Keith Byrd 1977-79	Elton Johnson 1968-69	Kalman Shwartz 1958-59	Robert Bromberg 1947-49
Ken Kirkland 2001-2002	Pat Costello 1989-90	Ray Thomas 1976-77	Paul Vining 1967-68	Claude Moore 1957-58	
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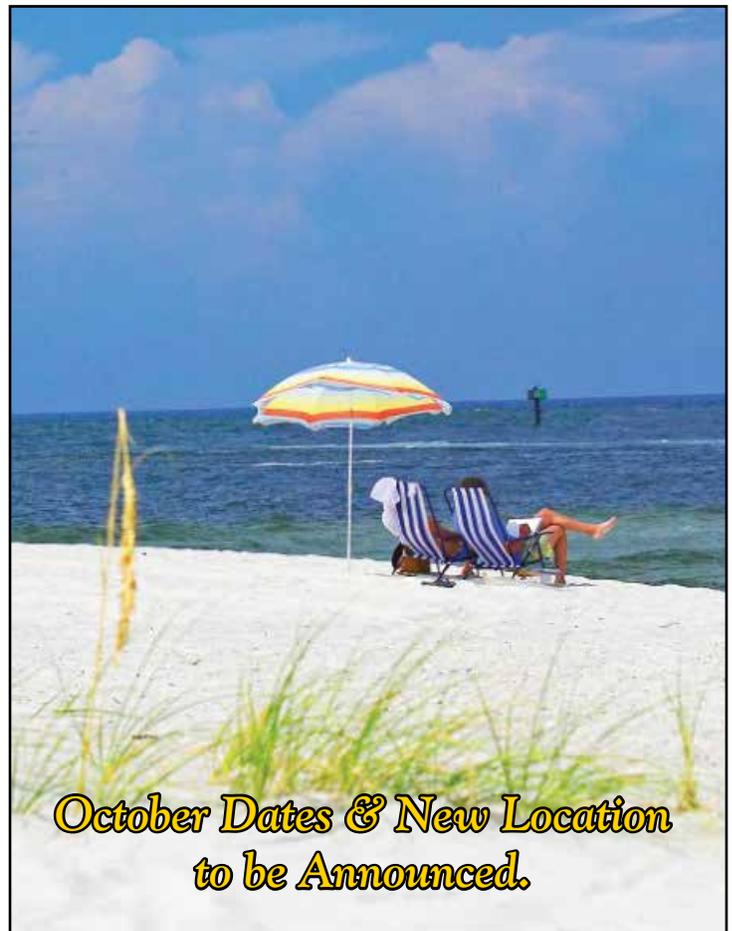
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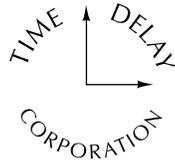
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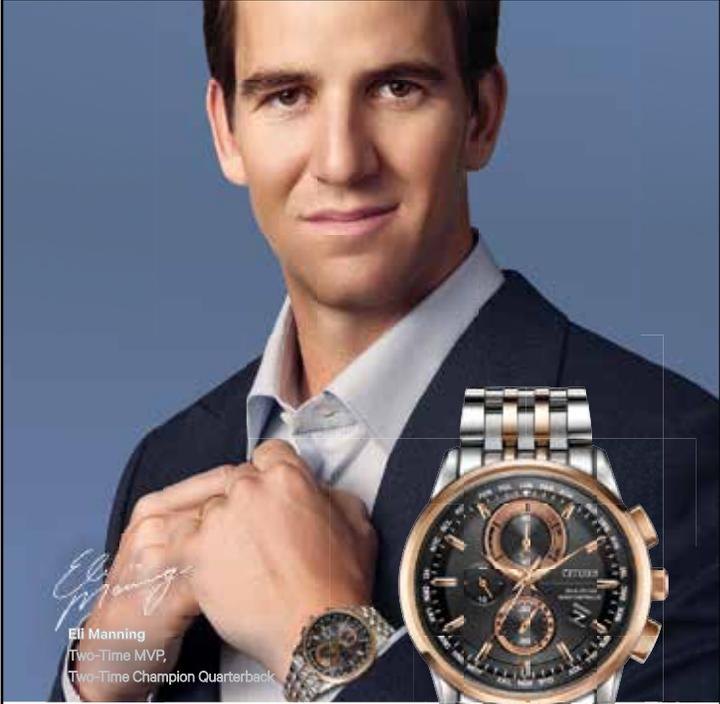
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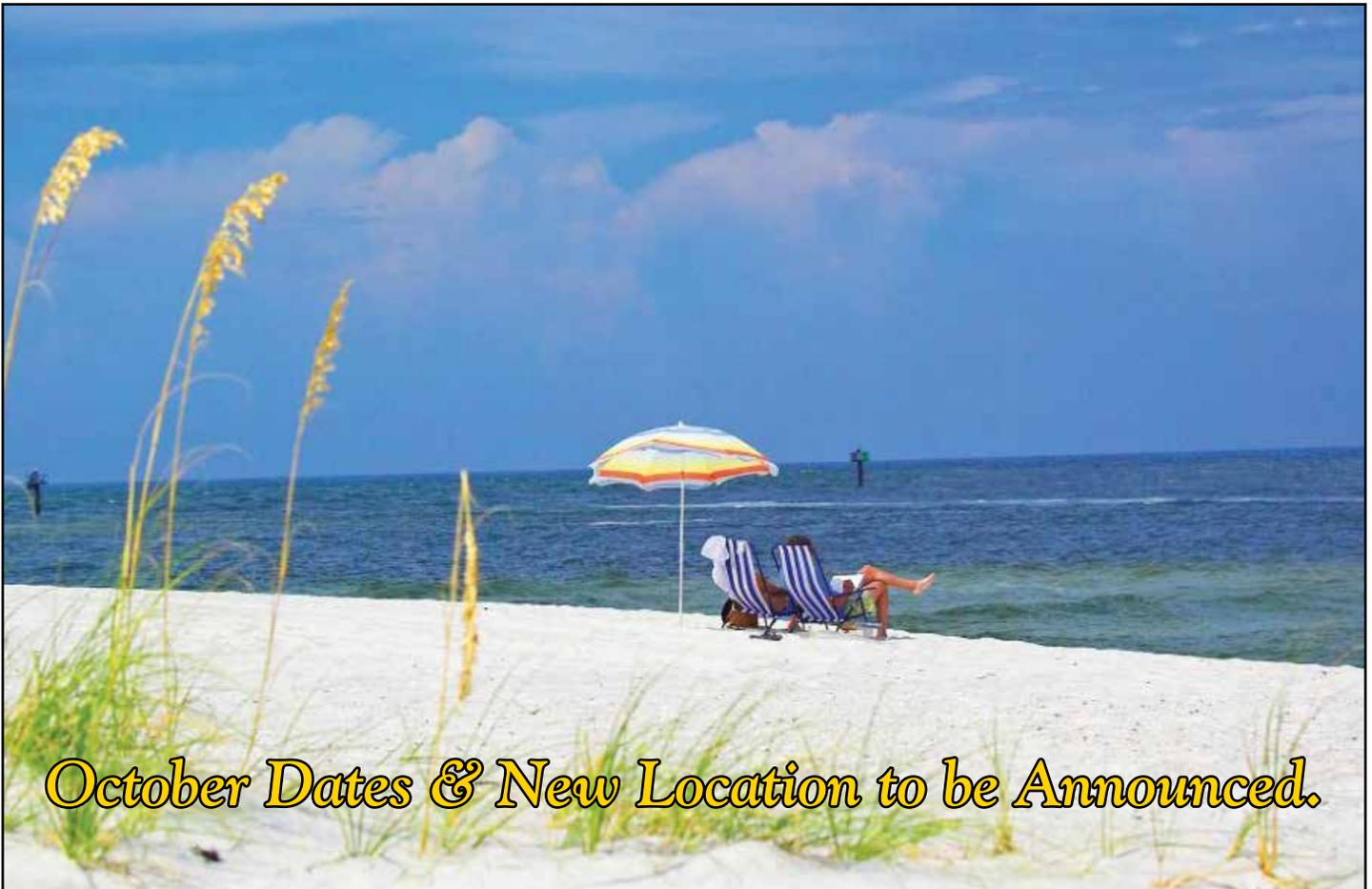
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