

JANUARY 2026		NEW AGENT/ BACK TO BASICS	GROWING TO THE NEXT LEVEL	TOP AGENTS: MASTERING YOUR BUSINESS	ALL ARE WELCOME!	LV -LIBERTYVILLE AH -ARLINGTON HEIGHTS			
MON		TUES	WED	THURS	FRI	SAT			
				1 NEW YEARS OFFICE CLOSED	2 9:00AM <u>WEEKLY KW AI MEET UP</u>	3			
10:00-11:00 12-12:30 3:00PM 5:00PM	ASK THE MANAGING BROKER -LV & ZOOM 5 30 MIN SCRIPTS - WORDS THAT WORK W/ MICHAEL STEBER - LV & ZOOM CONTRACT CLASS W/ MICHAEL - LV & ZOOM CAREER NIGHT - IN PERSON LV	6 8:30-9:30 INVESTING GROUP 9:30-10:30 WEALTH GROUP BOTH ON ZOOM 5:30 or 8:30pm IGNITE AFTER DARK: NEGOTIATE OFFERS GET TO THE CLOSE	10:00AM 1:00pm	KW LUXURY SALES TRAINING CALL (LV WATCH PARTY & ZOOM) 7 PIVOT SHIFT AHEAD: JAMES SHAW WEDNESDAY WEBINAR (ZOOM)	8:30AM 9:30AM 11:00-1:00PM 2:00PM	AI ROOKIE TO ROCKSTAR W/ LISA WOLF - ZOOM 8 ECONOMIST OF CHOICE W/ LISA WOLF -ZOOM IGNITE:SESSION 1 & 2: SPARK YOUR CAREER & EMBRACE YOUR JOB - IN PERSON LV WI CONTRACTS & BEST PRACTICES W/ DELISA YAEGER - ZOOM ONLY	9 9:00AM 1-2PM	WEEKLY KW AI MEET UP CANVA OPEN HOUR WORKSHOP WITH AMBER - IN PERSON LV	10
10:00-11:00 12-12:30 3:00PM	IL NEW AGENTS, WHAT NOW? - LV & ZOOM 12 30 MIN SCRIPTS - WORDS THAT WORK W/ MICHAEL STEBER - LV & ZOOM BUYER MASTERY CLASS W/ MICHAEL - LV & ZOOM	8:30-9:30AM THE INVESTING GROUP 13 9:00-4:30pm 11:00am 5:30 or 8:30pm	12:30-3:00 1:00pm 3:00-5:00PM	ALC MEETING 14 PIVOT SHIFT AHEAD: JAMES SHAW WEDNESDAY WEBINAR (ZOOM) ELEVATE: VIRTUAL AGENT INTENSIVE W/ COACH MABEL	8:30AM 9:30AM 11:00-1:00PM 2:00PM	AI ROOKIE TO ROCKSTAR W/ LISA WOLF - ZOOM 15 ECONOMIST OF CHOICE W/ LISA WOLF -ZOOM IGNITE SESSION 3 & 4: CONNECT WITH YOUR MARKET & DEFINE YOUR VALUE - IN PERSON LV WI CONTRACTS & BEST PRACTICES W/ DELISA YAEGER - ZOOM ONLY	16 9:00AM	WEEKLY KW AI MEET UP	17
19 MLK JR. DAY OFFICE CLOSED		8:30-9:30AM THE INVESTING GROUP 20 11:00am 11:00-11:30am	12:00-1:30pm 3:00-5:00PM	EPIC TEAM MEETING ELEVATE: VIRTUAL AGENT INTENSIVE W/ COACH MABEL	8:30AM 9:30AM 11:00-1:00PM 12:00PM 2:00PM	AI ROOKIE TO ROCKSTAR W/ LISA WOLF - ZOOM 22 ECONOMIST OF CHOICE W/ LISA WOLF -ZOOM IGNITE SESSION 5: LEAD GENERATION - IN PERSON LV HOW TO GET PAID THROUGH COMMAND W/ VICKI L - IN PERSON LV WI CONTRACTS & BEST PRACTICES W/ DELISA YAEGER - ZOOM ONLY	23		24
10:00-11:00 12-12:30 3:00PM	IL NEW AGENTS, WHAT NOW? - LV & ZOOM 26 30 MIN SCRIPTS - WORDS THAT WORK W/ MICHAEL STEBER - LV & ZOOM LISTING MASTERY CLASS W/ MICHAEL - LV & ZOOM	8:30-9:30AM THE INVESTING GROUP 27 11:00am 1:00-3:00 TOP 30% MASTERMIND IN PERSON AT LV	1:00pm 3:00-5:00PM	PIVOT SHIFT AHEAD: JAMES SHAW WEDNESDAY WEBINAR (ZOOM) 28 ELEVATE: VIRTUAL AGENT INTENSIVE W/ COACH MABEL	8:30AM 9:30AM 11:00-1:00PM 2:00PM	AI ROOKIE TO ROCKSTAR W/ LISA WOLF - ZOOM 29 ECONOMIST OF CHOICE W/ LISA WOLF -ZOOM SESSION 6: GROW YOUR DATABASE - IN PERSON LV WI CONTRACTS & BEST PRACTICES W/ DELISA YAEGER - ZOOM ONLY HAPPY HOUR 5:00	30		31