



AE Team Building Workshop Info Sheet

The Team Building Workshop helps leadership teams gain insights into team dynamics, discover individual and complementary leadership strengths, align on common goals, and improve team communication.

The standard Team Building Workshop Agreement includes a four-hour in-person workshop for up to 10 people, with pre-work including individual **PrinciplesUs™** personality assessments and a survey for participants. This workshop includes small group sessions for an icebreaker exercise, whole-group review of anonymized results from the personality assessments and surveys, and a friendly competition to show the impact of personalities on team performance. The balance of the workshop involves a candid discussion on how these currently play out in the workplace, how to identify and communicate with other types, and how to leverage individual strengths from opposing personality types to form a stronger, more cohesive team.

We recommend an offsite location for the workshop to minimize potential work distractions and build rapport in a non-work environment. You may also add individual coaching breakout sessions and/or additional participants for an additional fee.

Pricing: The total cost for the 4-hour **AE Team Building Workshop** is **\$2,000** plus travel expenses (for the coach).

Optional services: **\$200 per each additional person** (up to 10 max), **\$250/hour breakout sessions**, access to the **PrinciplesUs™** SaaS platform at **\$96 per person per year**, and / or **PrinciplesUs™ plus Culture Assessment** platform at **\$125 per person per year**.

Payment: One half of the total workshop cost, excluding travel and **PrinciplesUs™** add-ons, is due prior to the workshop. You will receive an invoice for travel and other related expenses, as applicable, at the conclusion of the workshop with Net 15 payment terms. If desired, you may pay for access to selected **PrinciplesUs™** services via the platform.

Invoices will provide links to various payment options, which include pay by credit card, electronic check, bank account (wire) transfer, and Zelle®. Additional transaction fees may apply, depending on the payment type selected.

Contact info@acqexp.com for pricing questions and workshop details.