



Greetings!

We are happy to introduce new members and new benefits of membership this month.

The renewal of the GLBMA is news that needs to be shared. I challenge each of our members to share this newsletter with a friend or fellow manufacturer. Encourage them to attend an event in the near future and explore the opportunities membership brings.

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### **Welcome, New Members!**

We would like to welcome the following new members:

**[PNC Bank](#)** - For more than 160 years, we have been committed to providing our clients with great service and powerful financial expertise to help them meet their financial goals. We are proud of our longstanding history of supporting not only our customers but also our communities, employees and shareholders.

**[Consumers Energy](#)** - We work for you. We provide electric service to 1.8 million customers and natural gas service to 1.7 million customers in Michigan's Lower Peninsula. All told, we serve more than 6 million Michiganders. Best job ever.

**[Moltus Building Group, LLC](#)** - A nationwide general contractor located in Midland. We have over 30 years experience in commercial, retail, warehousing, and industrial construction in Michigan, the continental U.S. and Canada.

**[SPI Innovations](#)** - "As technology changes, so does SPI. We are committed to providing our clients with the best, most reliable and up-to-date technology solutions. For over 26 years, the SPI team has delivered these solutions that our clients have come to expect and trust."

[Globe Fire Sprinkler Corporation](#) - In 2014, we are proud to celebrate 100 years of continuous production of Globe Sprinklers and Valves. Since the introduction of the first Globe Issue "A" Sprinkler in 1914, the Globe name has persisted in its enduring identity and continued innovation, developing the earliest lever-fulcrum dry pipe valve, Globe Save All center strut sprinklers, and eventually becoming the first US company to utilize 5mm and 3mm Glass Bulbs in its commercial and residential sprinklers.

[ATD Engineering & Machine](#) - At ATD, we design, test, and build highly engineered components and custom equipment for a multitude of industries to include automotive, agriculture, transportation, marine, iron foundries, and machining facilities. Our team of expertly trained engineers and toolmakers are metal casting industry veterans with an extensive knowledge of molding, core making, melting, and finishing. This extensive knowledge, along with our innovative solutions, provides our customers with a competitive edge in operational excellence.

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## ***Getting the Right Things Done - A Leader's Guide to Planning & Execution***

**Who should attend:** Executives, Senior Managers, and Leaders at all levels and across all industries.

**Length:** 1 day - May 18 or May 19 8:30 a.m. to 4:30 p.m.

**Objective:** This working session will teach leaders at all levels the fundamentals of Strategy Deployment, Toyota's planning and execution system, through interactive group activities and business case studies.

**Workshop includes:** Book - *Getting the Right Things Done*, Lunch and workshop materials.

**Instructor:** Pascal Dennis

[Workshop Agenda and Instructor Profile](#)

[Register Link](#)

Or call 989-964-2881 for more details.

This event is proudly supported by [Michigan Works](#), [Michigan Manufacturing Technology Center](#) and [Saginaw Valley State University](#).

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## **Plant Tour - Success**

Thank you for everyone that braved the wind and rain to



attend the plant tours, on April 6th. A huge thank you to both companies' staff that worked to make these tours possible.

Thank you Magline, Inc. and Globe Fire Sprinkler Corporation for hosting the evening. We look forward to our next event and hope you enjoyed your evening, as well as, learned more about the products made here in the Great Lake Bay Region.

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## Take Advantage of Member Benefits

We are proud to roll out a couple new benefits from other members. We are working on additional offers that will be introduced over the next several months. It is a great time to be a member of the GLBMA be sure to invite your friends.



Free Energy Assessment with **Consumers Energy**, have one of our area Energy Advisors come in and do a walk through of your facility! The assessment will cover cost saving energy improvements that are available through our Energy Efficiency program, and custom incentives and rebates that are available to our manufacturing customers. Also contact us for a rate analysis to make sure that you are on the most cost effective rate structure for your business! Consumers Energy offers several programs tailored for the manufacturing industry, be sure to contact Account Manager Molly Neymeiyer at 989-284-7659 to make sure you are taking advantage of these programs for your business!



**SPI Innovations** invites you to join them for an inside look on how technology & manufacturing go hand and hand! This informational breakfast will be held May 11th 7:30 am - 9:00 am. [Click here for invitation flyer with complete details.](#) This event is free for GLBMA members.

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## Cybersecurity Requirements Raising the Stakes for Manufacturers!

Cybersecurity is paramount to our nation's safety and our military's viability. Having a sustainable plan in place to combat cyber threats also is critical to the survival of a small business because just one cyber-attack can be catastrophic. The following statistics underscore the severity of the issue:

- According to IBM, small and mid-sized businesses are hit by cyber-attacks about 4,000 times per day.
- The U.S. National Cyber Security Alliance found that 60 percent of small companies are unable to sustain their businesses over six months after a cyber-attack.
- The Ponemon Institute has indicated that the average price for small businesses to clean up after they have been hacked is \$690,000; and, for middle market companies, the cost exceeds \$1 million.
- Manufacturing has become a top five industry for cyber-attacks.

Read complete Blog by Elliot Forsyth - [Click here!](#)

**In response to the Cybersecurity requirements the Michigan Manufacturing Technology Center is offering: Explore: Cybersecurity Compliance program**

**May 10, 2017 8:00 am - 4:30 pm**

**at Mid-Michigan Community College**

**2600 S. Summerton Road, Mt. Pleasant**

**This program is free to attend but you are required to register!**

**[Register Here!](#)**

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## **Latest news from MMA**

Attract and retain employees by offering competitive pay. Fill out the [2017 Compensation in Michigan Manufacturing Survey](#) by 4/28/17 and receive a free summary report, plus a great discount toward the full report.

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## **Save the Date:**

You won't want to miss the following events. So make sure to mark your calendars and stay tuned for more details.

September 21st                      Annual Golf Outing

October 6th                              Manufacturing Day with Titan Gilroy

Looking for sponsors for both events. Call 989-964-2881.

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We will be publishing monthly updates and opportunities for the manufacturing community. If you have something to share please email to Tanya Blehm,

tblehm@svsu.edu

Like us on Face Book!

