



Visit our Website



### We want to know!

The last month has been a trial of faith. We want to see how our members have stepped up to help in this turbulent time. If you have a story, photos, or general update, please send it to us. We would like to highlight you in our next newsletter.

**Thank you for your assisting with supplies, retooling, and supplying raw materials.**

**Thank you for keeping your families and employees safe.**

[Respond now!](#)

## GLBMA Feature

### There is still a need...

As of Monday afternoon, we are still seeing request for manufacturing request of medical equipment and PPE. If your company has not reached out to the Michigan Economic Development Corporation's Pure Michigan Business Connect Virtual Procurement Assistance to communicate your capabilities and available supplies. We ask that you go to their website and fill out the simple form today. This could get your company back to work! [Click to reach out to PMBC procurement site.](#)

This is the main website, **click on it** <https://pmbc.connect.space/covid19/forms> (directions in red)

**Then go to the top of the page and open** – “Next steps after form completion”, **hit the drop down menu and click on PPE & Non PPE supplier lists.**

You should get this list:

#### Personal Protection Equipment (PPE) Product Categories

- N95-N100 Masks (Respirators)
- Powered Air Purifying Respirators
- Face Shields
- Surgical and/or Other Masks
- Hospital Gowns
- Surgical Caps
- Ventilators
- Sanitizer (Hand or Wipes)
- Gloves
- No-Touch Thermometers
- Foot Covers
- Nasal Testing Swabs

- Viral Testing Kits

#### Non-PPE Product and Service Categories

- Chemicals
- Cleaning Supplies and Services
- Distribution
- Education Supplies
- Food Supplies and Services
- Housing
- Manufacturing Supplies and Services
- Nutritional Products
- Packaging
- Paper Products
- Professional Services
- Storage
- Transportation
- Water
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If you have any questions, please email [pmbc@michigan.org](mailto:pmbc@michigan.org).

You will then have to download the excel files

This is a direct link

[https://pmbc.connect.space/covid19/pages/supplier\\_lists](https://pmbc.connect.space/covid19/pages/supplier_lists)

## Women in MFG - Special Interest Group



Calling all women in manufacturing!

Although our next scheduled hangout may be canceled, we are setting up a virtual hangout. On April 22nd join us at 5:00 pm for our virtual hangout via Teams. You will need to register to be sent the link via Teams. You do not have have the Teams application to join but you will need to download the necessary information sent with the link. [Register today to join us!](#)

**Our next tentative meeting will be Wednesday, May 13, 2020.**

Join us for a Hump Day Happy Hour! Grab a beverage or dinner and enjoy some time with like-minded women. [Click for guidelines](#). We will meet at Oscars Bar & Grill, 104 E. Main Street, Midland, in the Fireside room from 5:00 pm to 6:30 pm. No set topic this month. [Register to attend!](#)

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## Quality - Special Interest Group



The Quality Special Interest Group next tentative meeting is Wednesday, May 20, 2020 at Saginaw Valley State University. They will meet in Curtiss Hall, second floor, room C203. [Click for guidelines](#). The topic of discussion is problem Solving. Corrective Actions will be scheduled for a later date.

## Capitol News

### **MMA - Continues to provide state updates**

MMA COVID-19 Financial Relief Tool Kit offers resources for state and federal programs available at this time. Please check the site out by [clicking here!](#)

The latest edition of the MiMfg Magazine is available for review by [clicking here](#).

## Opportunities Abound

**Qualified Staffing - Free Webinar - Coronavirus and the New Workplace**

Paid Sick Leave under FFCRA/FMLA Benefits  
Wage & Hour Issues – especially in a work-from-home environment  
Predictions on how the workplace will look as we come out of the pandemic

The free webinar will be presented on Thursday, April 16th 2pm – 3pm by attorneys from the Drew Eckle & Farnham law firm, and I would love for you to be my guest. You'll also have the opportunity to ask questions at the end.

Register today using this link: [Register now!](#)

### Rehmann offers COVID-19 Knowledge Center

Rehmann has published and is actively updating a COVID-19 Knowledge Center. Featuring content and resources around the major areas in our wheelhouse that can aid businesses in navigating the impact of COVID-19 on their business:

- \* Banking & Lending \* General Business
- \* HR & Workforce Solutions \* Legislation and Regulation
- \* Tax \* Technology and Cybersecurity
- \* Wealth Advisory

To reach the Rehmann COVID-19 Knowledge Center [click here!](#)

### Prometis Partners Inc. Offers Cash Burn Report

In a normal operating environment, the cash burn rate over say a 3 month period is calculated at: Monthly Burn Rate = (Cash balance beginning of period – Cash balance end of period) / # of months in the period. E.g. Cash at start of period = \$100,000. Cash at end of period = \$80,000, therefore cash burn rate is \$20,000 over a 3 month period or \$20,000/3 per month. However in a crisis or a disaster situation where the industry or the firm's demand has suddenly contracted then the old cash burn rate is no longer relevant. We have built a monthly cash burn report free to business owners.

We have a simple spreadsheet for you to complete and we will e-mail you the report. If you are interested please e-mail [Vincent Mastrovito](mailto:vincent@mastrovito.com) at [vincent@prometispartners.com](mailto:vincent@prometispartners.com).

### Yeo & Yeo Offers Resource Center

Yeo & Yeo's top priority is to deliver outstanding business solutions to our clients. During this time of challenge over the situation with the coronavirus (COVID-19), we are committed to providing you the most up-to-date information as our top priority along with the health and well-being of our clients, our team members, family members, and community. We are confident in our ability to provide essential services without interruption while ensuring our employees remain healthy and safe. We are closely monitoring our federal, state, and local government updates and will continue to share those resources on our COVID-19 Resource Center. [Access the Center now!](#)



### TAAF funding available for Manufacturers

GLTAAC is a non-profit organization providing matching funds to import-impacted manufacturers in Indiana, Michigan and Ohio. We do this through the federal **Trade Adjustment Assistance for Firms program (TAAF)**.

GLTAAC clients use TAAF co-funding of up to \$75,000 to hire outside expertise for critical business improvement projects. Matching funds can be applied toward the cost of consultants, engineers, designers or other technical assistance providers.

Check out GLTAAC's [Client Success Stories](#) to see how TAAF funding helps import-injured manufacturers regain their competitive edge.

Do you know a manufacturer who could use this kind of assistance? Contact GLTAAC Project Manager, Scott Phillips. He'll answer your questions about the TAAF program and how your manufacturers can qualify. Or give him a call at 734.787.7509.

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Check the [website](#) for current events

MFG Champions



Learn how to become a MFG Champion!

Support the GLBMA and get year round exposure.

Call Tanya at 989-964-2881 or email  
tblehm@svsu.edu



Great Lakes Bay Manufacturers Association | C201 Curtiss Hall | 989-964-2881 | [www.glbma.org](http://www.glbma.org)

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**Proud to Manufacture**