



Fall is upon us. In a few short weeks, we will celebrate the best thing about fall. Manufacturing! You thought I was going to say apple cider and falling leaves. Although, a great part of fall, but not the best. We have a lot of activities and things to celebrate this fall. We hope you join us at one or more events. You can find details in this newsletter. Come celebrate with us.

We are looking for a company to host a plant tour in November. If you would like to highlight your company and a best practice reach out to the GLBMA office for details.

## Five Leadership Essentials for Lean Success

By Lisa Weis

[Originally published as a blog for NIST August 23, 2022](#)

The Association for Manufacturing Excellence (AME) defines people-centric leadership (PCL) as a leadership approach that seeks to create a culture in which everyone is encouraged to improve and apply their talents and given the opportunity to pursue excellence at work every day. In PCL, leadership focuses on providing employees with what they need to go home feeling like they are flourishing and helping to fulfill a greater common purpose, which is important for morale and retention, innovation and product quality. All too often, PCL is missing from lean manufacturing, causing many manufacturers to struggle to sustain long-term continuous improvement. Lean only succeeds when tactical continuous improvement is combined with respect for all people within the organization.

As a manufacturing specialist for the Delaware Manufacturing Extension Partnership (DEMPEP), part of the MEP National Network™, I help small and medium-sized manufacturers (SMMs) develop people-centric leaders, which lets them leverage the skills of their employees and is required for lean success.

Take, for example, Justin Tanks, a Delaware manufacturer of large fiberglass tanks. When I first worked with the company, it had begun its continuous improvement journey, but it was running out of steam. By turning its efforts toward creating people-centric leaders, the company was able to build a foundation for continuous improvement and growth.

According to Ed Short, Justin Tanks's CEO, PCL training has helped the company:

- Actively listen to its people's ideas with acceptance and without judgment, which allows more ideas to be explored and successfully implemented.
- Understand and appreciate the unique behavioral tendencies of each individual.
- Communicate in a way that meets the needs of others.
- Make decisions by balancing the needs of the entire organization with the needs of the individual.

If these outcomes sound like things you'd like to foster at your company, here are five PCL essentials you can use to achieve similar lean success.

[Click to learn the five PCL essentials.](#)



### Service Knowledge Tour

Join us Thursday, September 22, 2022 for the downtown Saginaw service knowledge tour. The Michigan Works! Great Lakes Bay office, Delta College Downtown campus, and Saginaw Valley State University Downtown campus are hosting tours and service updates. We will also have a question and answer opportunity for the Going PRO Talent Fund slated to start taking applications in November. The Small Business Development Center will be on hand to answer questions pertaining to their business services.

Join us for a fun learning opportunity with a progressive dinner and prizes.

**September 22, 2022**  
**2:00 pm to 5:00 pm**  
**Parking and check-in at**  
**Michigan Works!**  
 312 E. Genesee Ave.  
 Saginaw, MI

Register to attend



### Join us for the 110th Annual Meeting of the GLBMA

You are invited to attend our annual luncheon. In celebration of our 110th year of existence, we are happy to host Senator Ken Horn as our guest speaker. The Senator will recap some of his projects spanning his career.

This will take place **Thursday, October 6, 2022**. Come celebrate manufacturing across the region and join the hundreds of manufactures celebrating national MFG Day - October 7, 2022.

**Thursday, October 6, 2022**  
**11:30 am to 1:00 pm**  
**Saginaw Valley State University**  
**Curtiss Hall, Second Floor - Seminar Rooms**  
**\$25per person or table of 8 for \$160**

Lunch selections: (you will need to select one for registration and please note dietary restrictions)  
 SVSU Signature London Broil, Orange Honey Turkey  
 London Broil, or Butternut Squash Ravioli

If you would like to sponsor our event, lunch, speaker, or other, please check complete details [here](#) to support this celebration of manufacturing. Thank you to our current sponsors listed below.



Register to attend now!

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Young Mfg  
 MENTORS

GLBMA  
 Great Lakes Bay Manufacturers Association

**We need you! We have mentees waiting for a mentor. [Click to select a student today!](#)**

**Mission:** To enhance, grow, and retain youth from the region through mentoring.

**Vision:** The vision of the Young MFG Mentors is to grow the talent pool for professional manufacturing jobs through mentoring and developing relationships with the next generation.

**What:** The Young MFG Mentors is a program of the Great Lakes Bay Manufacturers Association. The program is designed to engage members with the local talent and next generations of manufacturing. Engagement is through social events, a match program, and communication. The program is application based and activities are centered around manufacturing. We will provide a list of targeted activities.

**Steps to mentor:**

- Sign up
- Get match to a student with similar interest
- Mentor training - August 16th

- Meet and greet event at the Loons game - August 24th
- Start shaping a future manufacturing star

#### Reasons to mentor:

- Change the view of manufacturing
- Educate the next generation
- Retain talent in the region
- Develop your network along with theirs.

Become a Mentor Now!



**Thank you to our  
program sponsors!**

## Quality Special Interest Group

### Our next Quality Special Interest Group Meeting

Open to anyone in quality or plant operations. You do not have to be ISO certified to attend.

Join us for a look at what Fullerton Tool Company is doing to ensure top quality cutting tools. We will tour and have a Q & A afterwards.

Date: Wednesday, September 14, 2022 (click to register)

Time: 3:00 to 4:30 pm

Location: Fullerton Tool Company - West  
11489 Sunshine Drive, Saginaw 48609

Thank you Fullerton Tool Company for hosting us.

The Quality Special Interest Group (SIG) is a professionally facilitated group of the Great Lakes Bay Manufacturers Association (GLBMA). This SIG focuses on providing a forum to discuss and review quality systems, validate the need, discuss industry updates, and new regulations. It will also serve as a place where Quality employees can discuss issues in a confidential setting.

Additional Dates:

Wednesday, November 9, 2022

We are looking for a company that would like to highlight their quality system or process for the group. Please contact Tanya as soon as possible for more details.

### Grants Awarded to 23 Small Michigan Manufacturers to help Adopt Industry 4.0 Technology

Twenty-three small manufacturers around Michigan have been awarded a total of nearly \$500,000 to help them adopt Industry 4.0 technologies. The funds are



**MICHIGAN ECONOMIC  
DEVELOPMENT CORPORATION**

from the first round of awards as part of the \$3 million **Industry 4.0 Technology Implementation Grant** program. Grants will be reimbursement-based and will cover up to 50 percent of eligible technologies, including additive manufacturing, artificial intelligence, cybersecurity, robotics and automation, and more. Grant applications will continue to be accepted on a rolling basis until all funds are allocated.

Congratulations to the companies in Region 5 & 6

BostonTec. - Midland  
Becker Metal Works - St. Clair  
Erie Custom Sign - Saginaw  
Vantage Plastics - Standish

Grant applications will continue to be accepted on a rolling basis until all funds are allocated. To learn more about the requirements of the program and to view the grant application, visit: [michiganbusiness.org/industry4-0/grant](https://michiganbusiness.org/industry4-0/grant).

## Coming soon

### September 2022

13 - WIM Gathering  
14 - Quality Special Interest Group  
22 - Michigan Works!, Delta College, and SVSU Open House

### October 2022

6 - 110th Annual GLBMA Luncheon  
7 - National MFG Day  
28 - Michigan Career Quest



We welcome your company updates and events but ask that they be ready to cut and paste to ensure that data transfer is correct and no errors occur. The GLBMA policy is to share items that align with manufacturing in our newsletter. The GLBMA reserves additional emails for events, partners, state initiatives, and MFG Champions\*. The GLBMA does not share or publish our contact list, event list, or email list. If you would like to submit something for consideration, please send it to [tblehm@svsu.edu](mailto:tblehm@svsu.edu). The GLBMA reserves the right to use submissions and edit for grammar or punctuation for clarification. The GLBMA newsletter is published about the 15th of each month, items must be received no later than the 10th of the month. Thank you.

\*MFG Champions are allowed one email per year; please call 989-964-2881 for more details.

## Michigan Works! Great Lakes Bay

## Region gears up for Going PRO

Do you have employees that need basic or advanced training to allow them to be more productive? Would you like the opportunity to offset some of those costs? The Going PRO Talent Fund Grant (GPTF) may be what you are looking for.

GPTF is a competitive grant that helps employers by assisting them in training and retaining current employees and developing the skills of new hires. Training is customized to meet the employers needs and the employees skill levels.

Great Lakes Bay Michigan Works! will be presenting information sessions on the 2023 GPTF grant. Employers interested in learning about this statewide competitive grant are encouraged to attend. Seating is limited. The Going PRO Talent Fund information sessions will cover:

- New Application Process
- New Application Periods
- Program Elements
- Employer Participation
- Eligibility
- Allowable Training
- Reporting and Metrics
- Criteria for Funding Approval

The grant process is competitive and funds are allocated quickly. Going PRO Talent Employers in our region must submit an application through Great Lakes Bay Michigan Works! to qualify. A complete and accurate application is critical, and attending an information session is the best way to get started!

Please contact Great Lakes Bay Michigan Works! Business Services Team with questions at: 1 (833) 531-1945 x6476 or [bstadmin@michiganworks.com](mailto:bstadmin@michiganworks.com) [Download flyer here.](#)

## Magline, Inc. Celebrates 75 Years of Innovation, Quality and Value

Standish, Michigan (August 1, 2022) – Friday, August 26th marks the 75th anniversary of Magline being incorporated.

The history of lightweight magnesium and aluminum-based products produced by Magline over the years has been very diverse. Today, the Magliner brand portfolio is exclusive to equipment used for material handling, focusing primarily on tools to assist moving up to 1,500 pounds by person rather than machine.

Built on a legacy of innovation, quality, and value, Magliner remains the leading brand within route delivery of soft drinks and water, beer and other craft beverages, food service products and parcel deliveries to businesses and homes. Beyond route

### Reserve Your Spot Today!

Use the link provided below for the date and time that is convenient for you.

#### Monday, September 12, 2022

10:00 AM - <https://bit.ly/3wBhpVK>

Bay Area Chamber of Commerce  
812 North Water Street  
Bay City, MI 48706

#### Tuesday, September 13, 2022

9:00 AM - <https://bit.ly/3e4xNYq>

2:00 PM - <https://bit.ly/3KqG8C6>

Michigan Works! Service Center  
312 East Genesee  
Saginaw, MI 48607

#### Wednesday, September 14, 2022

9:00AM - <https://bit.ly/3R0Abhw>

2:00 PM - <https://bit.ly/3pPLqNU>

Michigan Works! Service Center  
1409 Washington  
Midland, MI 48640

#### Thursday, September 15, 2019

9:00 AM - <https://bit.ly/3QZO6V1>

Michigan Works! Service Center  
327 East Center Street  
Alma, MI 48801

#### Friday, September 16, 2022

2:00 PM - <https://bit.ly/3AvOF3N>

Michigan Works! Service Center  
5889 East Broadway Street  
Mt. Pleasant, MI 48858

delivery, Magliner products are prevalent in rental and entertainment business units, vending, packaged gas, manufacturing, warehousing operations, home delivery of appliances and other large items, retail merchandising and product management, and many other niche applications.

“Over the years, one thing has been consistent with our go-to-market strategy; we provide value to our customers by working with them to develop solutions that meet their material handling needs and solve problems within their operations”, states Greg Ecker, Magline’s President and Chief Operating Officer, “Many products in our portfolio are the direct result of collaboration efforts with industry end-users.”

[Read complete press release here.](#)



## National MFG Day is October 7, 2022

Held annually on the first Friday in October with events that continue throughout the month, MFG Day—

Manufacturing Day—helps show the reality of modern manufacturing careers by encouraging thousands of companies and educational institutions around the nation to open their doors to students, parents, teachers and community leaders. As manufacturers seek to fill 4 million high-skill, high-tech and high-paying jobs over the next decade, MFG Day empowers manufacturers to come together to address their collective challenges so they can help their communities and future generations thrive.

While some MFG Day events may look slightly different than in the past, we are excited that many companies will be opening their doors for in-person events. Manufacturing is at the heart of some of the most impactful work done in response to the pandemic and we are excited to shine a spotlight on manufacturing careers.

The GLBMA encourages all local manufacturers to register their public or private event held on or around MFG Day.

[Register your event here.](#)

See [CreatorsWanted website](#) for complete details on MFG Day 2022.



## Join us in educating the local 10th graders

MiCareerQuest Middle Michigan is not your typical career fair. In fact, it is not a career fair at all. It is a career exploration experience for thousands of high school students across our 11 counties. The event helps build the talent pipeline in key industry sectors:

- Advanced Manufacturing
- Agri-Business
- Construction
- Health Sciences
- Information Technology

Students will visit all five industry sectors and participate in hands on, interactive activities showcasing various occupations and have conversations with working professionals from a multitude of companies in our region.

Still not sure what this event entails, watch the video from the 2019 event [here](#).

If you wish to participate in this event, please see [event brochure](#) for more details. Event sponsors are available for this event, please download commitment form with details [here](#).

## Michigan STEM Forward Program



Michigan colleges produce exceptional talent, perfect for the state's large number of innovative, growing companies. By participating in the STEM Forward internship program, companies can review resumes from the state's top aspiring talent. Financial assistance for qualifying companies may be available.

[Read more](#)

Know a college student looking for an internship? They can find out more about the program [here](#).

## Empowered Chats: Password policies

Ransomware attacks increased by 150% in 2020, according to a [Harvard Business Review study](#), and a recent study from the Ponemon Institute found that a threat actor can be in your organization's systems for an average of 287 days before you even know it. Although statistics like these are disconcerting, you can take steps today to defend your organization's most valuable information – what we like to call your organization's crown jewels.

Having a password policy in place is so important. We sat down with Aaron Meadows, senior systems engineer, and Phil Koster, senior solutions engineer, to understand why strong passwords are critical, the tools you need to help employees remember passwords, and the best steps for implementing a password policy at your organization.

[Read more.](#)



Check out the latest edition of the Michigan Manufacturers Association's MiMfg Magazine. [View here](#)

## The Coolest Thing Made in Michigan Voting Now Open

Cool products are made by Michigan manufacturers every day, and you get to determine which one is the COOLEST! [Vote daily at micoollestthing.org starting tomorrow through Tuesday, 9/20/22, to determine this year's Top 10 for the 2022 Coolest Thing Made in Michigan.](#)

**Free Essential Membership Available to all Michigan Manufacturers**

 **Automation Alley** Join an exclusive network of industry 4.0 enthusiasts and experts with your free Essential Membership, available only to Michigan manufacturers through this MEDC partnership. Share, listen, learn and engage with the country's foremost experts in digital transformation. [Claim your membership today.](#)

## MEP Supplier Scouting Opportunities

The following supplier opportunities are available through the MEP center. These are national MEP Center clients seeking domestic suppliers for the various items. Please contact Tanya Blehm for complete details on how to submit a Supplier Scouting form. Tanya can be reached at [tblehm@svsu.edu](mailto:tblehm@svsu.edu) or 989-964-2881.

### Current Opportunities:

Opportunity: 2022-086 Printed Fleece Blankets closes Sept. 23  
Submitted by Montana Manufacturing Extension Center (MMEC)

Opportunity: 2022-087 Printed Boxer Briefs closes Sept. 26  
Submitted by MMEC

Opportunity: 2022-088 Solar Charger closes Sept. 26  
Submitted by MMEC

Opportunity: 2022-089 Seat Belts closes Sept. 26  
Submitted by MMEC

Opportunity: 2022-090 Covers closes Sept. 26  
Submitted by MMEC

Opportunity: 2022-091 Solar Panels closes Sept. 26  
Submitted by MMEC

Opportunity: 2022-092 24VDC Motor closes Sept. 26  
Submitted by MMEC

Opportunity: 2022-093 Video Surveillance Equipment closes Sept. 9  
Submitted by National Oceanic and Atmospheric Administration



Thank you to our



## MFG Champions!

If you want to become an MFG Champion, please contact Tanya at the GLBMA office for more details. (989)964-2881.



## Proud to Manufacture



Great Lakes Bay Manufacturers Association | at SVSU, 7400 Bay Road, University Center, MI 48710

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