## GLBMA Endorsed Insurance Programs through General Agency Company

**Manufacturers Liability** – General Agency Company is a trusted advisor to navigate the insurance marketplace for the GLBMA members, we feel is a huge benefit to the members of any group. We have the opportunity to offer you a general liability insurance package based on your membership. We offer a competitive advantage in our respective niche's or fields based on building that relationship and understand the uniqueness of your manufacturing process.

Workers Compensation Dividend Program thru MTMIC – GLBMA members will have exclusive access to our workers compensation program that is designed exclusively for manufacturing members and written through Manufacturing Technology Mutual Insurance Company (MTM), a Michigan based carrier. MTMIC, who is a monoline workers compensation market, is the exclusive carrier for the Michigan Manufacturing Association. Their dividend program is exceptional and as a member of the GLBMA you get an immediate discount on your workers compensation premiums. Deductible options and access to onsite training is also available. MTM will assist General Agency in offering seminars for manufacturing throughout the year related to workers compensation best practices, bench marking, and industry analysis. MTM will work with the General Agency and their customers to support and ensure complete customer satisfaction.

Michigan Manufacturers Cyber Initiative – General Agency Company is happy to be rolling out the Michigan Manufacturers Cyber Initiative program for Michigan Manufacturers. Cyber Liability is a growing concern each year as the activity continues to increase and target our clients. Manufacturers are one of the most targeted industries when it comes to cyber attacks. We wish to create a best practices program that promotes education and awareness among the members. General Agency has partnered with SensCy to help us improve our customers cyber health therefore improving insurability and obtaining better premiums. SensCy will provide a free cyber health assessment which will give your company a SensCy Score, which is a cybersecurity score (scaled) highlighting where your company is doing well and noting areas of opportunity with your cyber hygiene. This will allow us to add coverage/limits and keep premiums down because the members of our group are all involved in the same initiative.



Scan QR Code to be directed to the cyber application, and once completed you will receive a call from SensCy to setup your FREE score! The application can also be found on the GLBMA and General Agency websites.

For more information on the benefits and savings of these programs, please contact Nate or Tanya.



Knowledgeable. Committed. Trusted.



Nate Weisenburger nweisenburger@ga-ins.com 989-817-4271 ga-ins.com

Tanya Blehm tlblehm@svsu.edu 989-964-2881 glbma.org



