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C. Ross Hedges

Chelsis Financial

BUY-SIDE OPPORTUNITY

Ref# : 250919

Blind Executive Summary:

Asking: The two partners are looking for a strategic growthpartner and are accepting Letters of Interest.

Middle-Market Financial Advisory Firm

Founded in 2020, this fast-growing financial advisory firm recently ranked in the top 15% on the 2025 Inc. 5000 list. The firm delivers CFO, transaction, and accounting services tailored for the middle market. It partners with private equity investors, business owners, and executive teams to solve complex financial challenges with speed, accuracy, and transparency.

The firm offers fractional CFO support, buy-side and sell-side transaction services, and GAAP-compliant accounting solutions that simplify reporting and enable strategic decision-making. Its relational approach and industry-specific insights help clients unlock financial clarity, mitigate risk, and maximize enterprise value.

The firm has 3 locations and their success stories span sectors including electric vehicle infrastructure, landscaping and demolition, sports construction, and pavement engineering, demonstrating the firm's versatility and impact across the transaction lifecycle. The firm operates independently with national reach.

Key Financial Highlights (LTM 2025)

- Total Revenue: \$3.64M
 - Adjusted EBITDA: \$1.08M
 - Adjusted EBITDA Margin: 30%
 - Revenue CAGR (FY22–LTM25): ~85%
 - Service Mix: 49% CFO/Accounting, 51% Transaction Services
 - Growth Drivers: Strong YoY growth in Transaction Services (73%) and CFO/Accounting (46%)
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If you have an interest in learning more, contact:

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Schedule A Discovery Call: <https://calendly.com/chelsis/getanswers>