

Buyer Reference # 240418

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Are you thinking about selling your business? This buyer might be good fit for your business:

This company is acquiring businesses to build a network of 10,000 employee-owned small businesses across the country. They are one of America's largest buyers of small businesses from retiring business owners. Their skilled team has purchased over 80 small businesses across 30+ states and 40+ industries, representing more than 2,500 newly-minted employee-owners.

They have a record of:

- 95% satisfaction from former owners
- 90% close rate on signed offers
- More than 80 successful acquisitions since 2020
- Decades of combined acquisition experience

Key criteria for a successful acquisition by this buyer includes:

- Retirement is the reason for the sale of the business
- The owner is of retirement age, 50 or older, and retiring from the industry.
- Seller Earnings of \$400K to \$2M in two of the last three years, tax return provable.
- The owner is open to a transition at a mutually agreeable compensation, over a period of six months or less.
- Their preference is to work with one retiring owner, but will consider acquisitions with more retiring owners on a case-by-case basis.

Real estate: lease or purchase

They will consider both multi-year leases and real estate purchases.

If this buyer information resonates with you and you have an interest in discussing the possible sale of your business, please schedule a brief confidential call to discuss the possibilities. Upon request, we'll send our Confidentiality Guarantee for your file. To schedule your best time for a call, you can use the Calendar Button at www.chelsis.com or use this link: <https://calendly.com/chelsis/getanswers>. Otherwise, you can email me (crhedges@chelsis.com) or call me at 866-842-5151 (Direct).

For more information, contact

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