

## **ACQUISITION CRITERIA**

## Buyer Reference # 230718

A growing equipment manufacturer and service provider with a national footprint has a strong leadership team and a passionate workforce. They are looking to diversify industries and grow through acquisition.

Their proven sales process and a truly win-win-driven sales team ensure product growth and satisfied customers. Over the last decade, they have grown from \$3 million to be on track to exceed \$15 million in 2023. Dedicating resources to understand the end user's needs through Research & Development, to improve upon existing products or invent new technologies, has led to 19 patents. The company uses synergies produced from acquisition to better serve the customers, the management team, and the companies they acquire.

They are looking for businesses that generally fit the following criteria:

## Type of Business(es):

- They are open to any industry
- Manufacturing (wood, metal, plastic, etc.)
- Service business

**Location:** Based in the U.S.

Annual Sales Revenue: Between \$750,000 and \$15 Million
Annual adjusted earnings: Between \$50,000 and \$3 Million

If the criteria above describe your company or if you have an interest in discussing the possible sale of your business, please schedule a brief <u>confidential</u> call to discuss the possibilities. Upon request, we'll send our Confidentiality Guarantee for your file.

To schedule your best time for a call, you can use the Calendar Button at <a href="www.chelsis.com">www.chelsis.com</a> or use this link: <a href="https://calendly.com/chelsis/getanswers">https://calendly.com/chelsis/getanswers</a>. Otherwise, you can email me (<a href="mailto:crhedges@chelsis.com">crhedges@chelsis.com</a>) or call me at 866-842-5151 (Direct).

Established in 1998, Chelsis Financial offers business owners a complimentary review to assess business value and to inform the decision to sell based on a third-party validated asking price. All inquiries are highly confidential, leading to a quiet transfer of ownership. Connecting business owners with active merger & acquisition partners and motivated buyers is our business!

## For more information, contact

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Calendar Appointment: https://calendly.com/chelsis/getanswers