

ACQUISITION CRITERIA

Buyer Reference # 220926

This Buyer will pay cash for a family-owned business. They have private capital to invest and will not require financing. They will be focused on long-term growth of the company and will keep your existing employees. The strategy is to build on the inherent strengths of the company's people & products and pursue new opportunities for long-term growth. You can expect to close quickly with no contingencies.

Here is what the buyer is looking for:

Privately-owned Business

• Sales/Revenue Range: \$2 Million - \$25 Million

• **EBITDA Range:** \$500,000 - \$5 Million

• Financial History: History of profitability

· Positive cash flow

Complete confidentiality

If you have an interest in selling your business, please schedule a brief call to discuss the possibilities. You can <u>download this file first</u> and then use this link to quickly block your best time on my calendar for a short phone call: https://calendly.com/chelsis/getanswers (so I don't miss your call), or you can use the "calendar" button at www.chelsis.com. Otherwise, you can email me (crhedges@chelsis.com) or call me at 866-842-5151 (Direct).

Established in 1998, Chelsis Financial works with business owners to assess business value and reach agreement on a validated asking price, leading to a quiet and confidential transfer of ownership. Connecting business owners with active merger & acquisition partners and buyers is our business!

For more information, contact

C. Ross Hedges, Principal Chelsis Financial

<u>www.chelsis.com</u> | Email: <u>crhedges@chelsis.com</u>

Cell: 812-249-4608 | Ph: 866-842-5151 | Fx: 866-576-9381

Calendar Appointment: https://calendly.com/chelsis/getanswers