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Buyer Reference #230802

This Buyer is actively looking for a business to acquire. Unlike traditional private equity, they use their own capital with no outside financing (they pay cash) and they don't have exit horizons. Their strategy is to build on the strengths of a company's people and its products by investing in the brand and pursuing new opportunities in order to maximize long-term value. They are an experienced buyer and are searching for a company that meets the following description:

- They are open to any industry or business type
- Target Revenue: \$2 to \$25 million
- Target EBITDA: \$500,000 to \$5 million
- Characteristics:
 - Proprietary or unique products with limited risk of obsolescence
 - Sustainable barriers to entry
 - Niche or specialty market
 - Positive cash flow
 - Proven business model
 - 10% compounded annual growth

If the criteria above describes your company or if you want to discuss how to get the maximum value for your business, please schedule a brief confidential call to discuss the possibilities.

To schedule your best time for a call, you can download this Buyer Alert and use this link: <https://calendly.com/chelsis/getanswers>. You can also use the Calendar Button at www.chelsis.com. Otherwise, you can email me (crhedges@chelsis.com) or call me at 866-842-5151 (Direct).

Established in 1998, Chelsis Financial offers business owners a complimentary review to assess business value and to inform the decision to sell based on a third-party validated asking price. All inquiries are highly confidential, leading to a quiet transfer of ownership. Connecting business owners with active merger & acquisition partners and motivated buyers is our business!

For more information, contact

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