

## Buyer Reference # 230218

This Buyer is looking for a minority investment (less than 50%) in a business where the owners are five to seven years away from retirement and want to position the company for an ultimate sale. He will invest up to \$3 million and is willing to assist with revenue and margin growth. He has a Bachelor's degree in finance from the Kelly School of Business at Indiana University. Your company might be a good fit for this buyer if:

- You are 5 – 7 years away from making the decision to sell
- You are looking to maximize the value of your company before selling
- Your company has earnings (EBITDA) in the \$750k - \$3 Million range
- You are interested in an equity investment of \$500k - \$3 Million

If you have an interest in discussing this matter, please schedule a brief confidential call to discuss the possibilities. To schedule your best time for a call, you can use the “calendar” button at [www.chelsis.com](http://www.chelsis.com) and select the “Question and Answer” option. Otherwise, you can email me ([crhedges@chelsis.com](mailto:crhedges@chelsis.com)) or call me at 866-842-5151 (Direct).

Established in 1998, Chelsis Financial works with business owners to assess business value and reach agreement on a validated asking price, leading to a quiet and confidential transfer of ownership. Connecting business owners with active merger & acquisition partners and motivated buyers is our business!

### **For more information, contact**

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Calendar Appointment: <https://calendly.com/chelsis/getanswers>