

Buyer Reference # 230130

This buyer is looking to acquire privately-owned businesses in the business services sector. They are interested in business outsourced services, industrial solutions, IT Services, transportation & logistics, human capital management, marketing, specialty consulting and value added professional services.

Alternatively, they seek to invest with a business owner that is looking for an equity partner to bring operational and strategic know-how to help grow and scale their business.

Desired Characteristics

- Revenues from \$10M to \$200M
- EBITDA from \$3M to \$20M
- Privately-owned, family-owned or multi-generational businesses
- Strong free cash flow
- Substantial untapped potential
- Proven customer base with limited customer concentration
- Strong Management Team
- Strong Margins

If you have an interest in selling your business, please schedule a brief confidential call to discuss the possibilities. To schedule your best time for the call, you can use the “calendar” button at www.chelsis.com and select the “Question and Answer” option. Otherwise, you can email me (crhedges@chelsis.com) or call me at 866-842-5151 (Direct).

Established in 1998, Chelsis Financial works with business owners to assess business value and reach agreement on a validated asking price, leading to a quiet and confidential transfer of ownership. Connecting business owners with active merger & acquisition partners and motivated buyers is our business!

For more information, contact

C. Ross Hedges, Principal
Chelsis Financial

www.chelsis.com | Email: crhedges@chelsis.com

Cell: 812-249-4608 | Ph: 866-842-5151 | Fx: 866-576-9381

Calendar Appointment: <https://calendly.com/chelsis/getanswers>