

ACQUISITION CRITERIA

Reference # 230626

This company is growing through acquisition. They are looking for long-term growth and are not interested in flipping, relocating, overleveraging or dissecting assets. The company is actively buying in order to expand their business on a global scale. In some cases, owner operators stay on as minority equity holders, to help drive their company's continued growth and participate in that upside. In other cases the owners prefer to exit after a short transition period.

The acquisition philosophy is straight forward:

The company is looking for opportunities with growing, mid-sized companies with \$5 Million or more in annual sales. They are especially interested in companies with owner-operators and/or management teams that want to see their business evolve to the next stage of growth but are limited by financing or team bandwidth.

If you have an interest in selling your business, please schedule a brief call to discuss the possibilities. You can <u>download this file first</u> and then quickly block your best time on my calendar for a short phone call, using this link: https://calendly.com/chelsis/getanswers (so I don't miss your call), or you can use the "calendar" button at www.chelsis.com. Otherwise, you can email me (crhedges@chelsis.com) or call me at 866-842-5151 (Direct).

For more information, contact

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