

ACQUISITION CRITERIA

Buyer Reference # 230123

This firm acquires profitable businesses in all sectors of the economy, including manufacturing, distribution, B2B services, consumer goods, food & beverage, IT, franchising, and more.

They will also partner with talented executives ready to lead a transition for retiring owner-operators. They have completed over 40 acquisitions in the last 10 years and 13 acquisitions in 2022. They can be expected to move forward on the purchase of your business right away.

Acquisition Criteria:

- Established record of profitability
- EBITDA or free cash flow of \$750,000 up to \$20 Million
- Family-owned business or corporate divestiture
- Broad range of industries, including (but not limited to) manufacturing, industrial services, consumer products & services, food & beverage, franchise operators, technology and ecommerce, etc.

If you have an interest in selling your business, please schedule a brief <u>confidential</u> call to discuss the possibilities. To schedule your best time for the call, you can use the "calendar" button at <u>www.chelsis.com</u> and select the "Question and Answer" option. Otherwise, you can email me (<u>crhedges@chelsis.com</u>) or call me at 866-842-5151 (Direct).

Established in 1998, Chelsis Financial works with business owners to assess business value and reach agreement on a validated asking price, leading to a quiet and confidential transfer of ownership. Connecting business owners with active merger & acquisition partners and motivated buyers is our business!

For more information, contact

C. Ross Hedges, Principal Chelsis Financial

www.chelsis.com | Email: <u>crhedges@chelsis.com</u>

Cell: 812-249-4608 | Ph: 866-842-5151 | Fx: 866-576-9381

Calendar Appointment: https://calendly.com/chelsis/getanswers