

## **ACQUISITION CRITERIA**

## Buyer Reference # 230509

This Buyer is an acquisition entrepreneur and investor with extensive experience. He has proven ability to drive change and to lead major business performance improvement. As an investor, he works to realize measurable improvements in revenue growth and operational efficiency resulting in increasing business value. If you are considering the potential sale of your business, he is looking for a company that meets the following description:

- 1. Privately held company with at least \$2M to \$10M in revenue
- 2. Current positive free cash flow greater than \$400K
- 3. On-going involvement of current owners and key employees during transition
- 4. Currently or capable of functioning as an independent operation
- 5. Midwest locations (IL, IA, IN, WI)

If the criteria above describes your company or if you have an interest in discussing the possible sale of your business, please schedule a brief <u>confidential</u> call to discuss the possibilities. Upon request, we'll send our Confidentiality Guarantee for your file.

To schedule your best time for a call, you can use the Calendar Button at <a href="www.chelsis.com">www.chelsis.com</a> or use this link: <a href="https://calendly.com/chelsis/getanswers">https://calendly.com/chelsis/getanswers</a>. Otherwise, you can email me (<a href="mailto:crhedges@chelsis.com">crhedges@chelsis.com</a>) or call me at 866-842-5151 (Direct).

Established in 1998, Chelsis Financial offers business owners a complimentary review to assess business value and to inform the decision to sell based on a third-party validated asking price. All inquiries are highly confidential, leading to a quiet transfer of ownership. Connecting business owners with active merger & acquisition partners and motivated buyers is our business!

## For more information, contact

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Calendar Appointment: https://calendly.com/chelsis/getanswers