

Independent Business Broker & Private Intermediary

## Buyer Reference # 221008

I want to share a quick update on a Buyer that is looking for an acquisition in the Midwest. They are investing from a dedicated fund and would not expect any financial contingencies. They have a history of successful acquisitions and would expect to close within approximately 40 days.

They are industry agnostic, so will consider any business that meets the following criteria:

- The Owner is over the age of 50 and is retiring.
- The company is more than 10 years old.
- Net Operating Income between 400K and 2 Million
- It's ok if the seller will need to transition out within 6 months of closing.
- The company has key employees who will remain with the business.
- The Buyer will want to retain all employees and will offer them stock in the company, keeping the brand's legacy and work culture intact.

If you have an interest in selling your business, please schedule a brief confidential call to discuss the possibilities. To schedule your best time for the call, you can use the "calendar" button at <u>www.chelsis.com</u> and select the "Question and Answer" option. Otherwise, you can email me (<u>crhedges@chelsis.com</u>) or call me at 866-842-5151 (Direct).

Established in 1998, Chelsis Financial works with business owners to assess business value backed up by a complimentary independent third-party business valuation leading to a quiet and confidential transfer of ownership. Connecting business owners with active merger & acquisition partners and buyers is our business!

## For more information, contact

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