

Buyer Reference #230518

This Buyer is actively seeking to acquire platform or add-on companies to add to their portfolio. Unlike traditional private equity, they operate with private capital with no financing contingencies and they don't have exit horizons. They have acquired companies throughout the U.S. for the last 46 years and are seeking to add one or more businesses this year. They are searching for a company that meets the following description:

- Target Revenue: \$2 to \$25 million
- Target EBITDA: \$500,000 to \$5 million
- Characteristics:
 - Proprietary or unique products with limited risk of obsolescence
 - Sustainable barriers to entry
 - Niche or specialty market
 - Positive cash flow
 - Proven business model
 - 10% compounded annual growth
 - 40% fully burdened Gross Margin

If the criteria above describes your company or if you have an interest in discussing the possible sale of your business, please schedule a brief confidential call to discuss the possibilities.

To schedule your best time for a call, you can use the Calendar Button at www.chelsis.com or use this link: <https://calendly.com/chelsis/getanswers>. Otherwise, you can email me (crhedges@chelsis.com) or call me at 866-842-5151 (Direct).

Established in 1998, Chelsis Financial offers business owners a complimentary review to assess business value and to inform the decision to sell based on a third-party validated asking price. All inquiries are highly confidential, leading to a quiet transfer of ownership. Connecting business owners with active merger & acquisition partners and motivated buyers is our business!

For more information, contact

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