

Reference # 220321

This buyer is looking to acquire multiple businesses this year. The firm focuses on opportunities involving Founder-led and/or family-owned businesses. They are open to partnering with individual executives, management teams or other operating entities looking for the right capital partner to support them.

Here are the acquisition criteria:

- **Sales/Revenue:** \$10 Million or more
- **Target EBITDA:** \$3 Million - \$15 Million
- **Timetable for acquisition:** Expect to close the sale soon after an accepted Offer.
- **Financial History:** History of consistent, profitable growth.
- **Customer Base:** Diversifies customer base where the largest customer represents less than 20% of total annual sales.
- **Strong Management Team**
- **Reason for Sale:** Sale due to retirement, health, family transition, etc.
- **Location:** U.S. and Canada

If you have an interest in selling your business, please schedule a brief call to discuss the possibilities. You can [download this file first](#) and then quickly block your best time on my calendar for a short phone call, using this link: <https://calendly.com/chelsis/getanswers> (so I don't miss your call), or you can use the "calendar" button at www.chelsis.com. Otherwise, you can email me (crhedges@chelsis.com) or call me at 866-842-5151 (Direct).

For more information, contact

C. Ross Hedges, Principal
Chelsis Financial

www.chelsis.com | Email: crhedges@chelsis.com

Cell: 812-249-4608 | Ph: 866-842-5151 | Fx: 866-576-9381