

Reference # 220331

John wants to buy a business here in the Midwest. He plans to use a combination of cash and financing to complete a transaction and is motivated to find the right fit. A look at his past experience reveals strength in financing with strong management skills. He is well capitalized with immediate cash reserves of \$1 Million and is able to complete a transaction size of \$6 Million - \$8 Million. This buyer may be a fit for your business if you have an interest in selling.

Here are the acquisition criteria:

- **Privately-owned Business**
- **Sales/Revenue Range:** \$10 Million - \$20 Million
- **EBITDA Range:** \$500,000 - \$2 Million
- **Financial History:** History of profitability
- **Reason for Sale:** Sale due to retirement, health, family transition, etc.
- **Location:** Midwest USA

If you have an interest in selling your business, please schedule a brief call to discuss the possibilities. You can [download this file first](#) and then quickly block your best time on my calendar for a short phone call, using this link: <https://calendly.com/chelsis/getanswers> (so I don't miss your call), or you can use the "calendar" button at [www.chelsis.com](http://www.chelsis.com). Otherwise, you can email me ([crhedges@chelsis.com](mailto:crhedges@chelsis.com)) or call me at 866-842-5151 (Direct).

**For more information, contact**

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