

Reference # 220330

If you do not have a workable succession plan, you may need a buyer that will value the culture, protect employees and respect the legacy of the company. This buyer may be a fit. He has had success with a multinational corporation and has advised Fortune 500 companies. He now wants to acquire a business for his own portfolio and is focused on opportunities involving Founder-led and/or family-owned businesses.

Here are the acquisition criteria:

- **Privately-owned Business**
- **Sales/Revenue:** \$10 Million or more
- **Target EBITDA:** \$2 Million - \$10 Million
- **Financial History:** History of profitability
- **Reason for Sale:** Sale due to retirement, health, family transition, etc.
- **Location:** U.S. and Canada

If you have an interest in selling your business, please schedule a brief call to discuss the possibilities. You can [download this file first](#) and then quickly block your best time on my calendar for a short phone call, using this link: <https://calendly.com/chelsis/getanswers> (so I don't miss your call), or you can use the "calendar" button at www.chelsis.com. Otherwise, you can email me (crhedges@chelsis.com) or call me at 866-842-5151 (Direct).

For more information, contact

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