

Buyer Reference # 220629

A motivated buyer is searching for a business to buy here in the Midwest. He is a decisive, forward-thinking professional with a history of achieving measurable improvements. The company must have been in business for five years or more and have a history of profitability. He is well-capitalized and wants to move forward as soon as possible for the right business. Here are the acquisition criteria:

- **Sales/Revenue:** \$3 Million - \$15 Million
- **Net Income/Operating Profit:** \$600 Thousand - \$3 Million
- **Timetable for acquisition:** 3 – 12 Months
- **Best Transaction Size:** \$2 Million - \$8 Million
- **Key Employee(s):** Company management that will stay is a plus.
- **Transition:** Owner should expect to stay on through the transition.
- **Employees:** Buyer values the existing employee base and would expect to retain all full-time employees.

If you have an interest in selling your business, please schedule a brief call to discuss the possibilities. You can download this Buyer Alert sheet and then quickly block your best time on my calendar for a short phone call, using this link: <https://calendly.com/chelsis/getanswers> (so I don't miss your call), or you can use the "calendar" button at www.chelsis.com. Otherwise, you can email me (crhedges@chelsis.com) or call me at 866-842-5151 (Direct).

For more information, contact

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