

## Buyer Reference # 230923

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This Buyer is looking to acquire a family-owned business with a proven track record of success, profitability, and enduring customer relationships. A product of a family business himself, he understands that businesses are the embodiment of generations of commitment, diligence, and community involvement. He is committed to upholding the core values and traditions integral to your business' success. There are several other compelling reasons to consider this buyer:

- **Source of Capital:** The buyer has committed capital that is secure and immediately available. This eliminates any risks associated with pending financing or equity raises, ensuring a reliable and smooth closing process.
- **Long-term Hold** and Growth Opportunities: The buyer is dedicated to enhancing the robust foundations of businesses and driving sustainable growth through preservation of employee relationships.
- **Industry(ies):** The buyer is industry “agnostic” and has acquired family-owned businesses that have a proven track record of success, profitability, and enduring customer relationships, across various industries.
- **Annual Sales Revenue:** The buyer is interested in businesses with a strong annual sales revenue, indicating a healthy and thriving business model.
- **Business Value:** He is prepared to acquire businesses that have a valuation of \$3 Million and as high as \$15 Million.
- **EBITDA / SDE:** The buyer looks for a history of profitability indicating a business's operating performance and potential continued profitability.
- **Streamlined Due Diligence** and Fair Terms: The buyer promises a seamless due diligence process and fair conditions for the acquisition transaction, ensuring a smooth and hassle-free transition.

In conclusion, this buyer offers a unique blend of financial security, respect for legacy, and a growth mindset, making this buyer an ideal candidate for business owners considering a sale.

If the criteria above describe your company or if you have an interest in discussing the possible sale of your business, please schedule a brief confidential call to discuss the possibilities. Upon request, we'll send our Confidentiality Agreement for your file. To schedule your best time for a call, you can use the Calendar Button at [www.chelsis.com](http://www.chelsis.com) or use this link: <https://calendly.com/chelsis/getanswers>. Otherwise, you can email me ([crhedges@chelsis.com](mailto:crhedges@chelsis.com)) or call me at 866-842-5151 (Direct).

### For more information, contact

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