

ACQUISITION CRITERIA

Buyer Reference # 231006

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This potential buyer is a seasoned leader with a proven track record of success in autonomous leadership roles over the past 15 years. This individual has been responsible for managing millions of dollars in yearly revenue, demonstrating a strong ability to oversee large-scale operations and drive significant financial growth.

For the past six years, this buyer has been at the helm of a manufacturing facility with over 600 employees, generating more than 1.5 billion dollars in yearly revenue. As a director, he was responsible for all aspects of the operation, including direct P&L oversight, budgeting, and management.

This buyer is looking for a business that meets the following criteria:

- Located in the Midwest
- Sales / Revenue between \$1 Million \$10 Million
- History of profitability
- Best Transaction size \$5 Million
- Type of Business Manufacturing of any kind, B2B service, B2C service, Retail

In conclusion, this buyer is an experienced and highly competent leader with a high capacity for building on the success of the seller, protecting the seller's legacy while creating positive change. He is looking for his next challenge to utilize their skills as a leader and create world-class improvements. With his extensive experience in leadership, operations, and entrepreneurship, he is well-equipped to take on new opportunities and drive significant growth.

If the description above matches your company or if you have an interest in discussing the possible sale of your business, please schedule a brief <u>confidential</u> call to discuss the possibilities. Upon request, we'll send our Confidentiality Agreement for your file. To schedule your best time for a call, you can use the Calendar Button at <u>www.chelsis.com</u> or use this link: <u>https://calendly.com/chelsis/getanswers.</u>
Otherwise, you can email me (<u>crhedges@chelsis.com</u>) or call me at 866-842-5151 (Direct).

For more information, contact

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