

Respondent Company: The LSH Group, LLC

We guarantee the lowest professional services prices!

Value Added and Optional Support Services

Product Name	Product Description	Discount	State of Florida Price
The following items can be priced per job depending on the size, rather than Staff Augmentation to support these pieces of the DR Process and will be discounted accordingly.	Professional Services that can be individually priced depending on size and scope are but are not limited to BIA (Business Impact Analysis), DR Strategy (RTO, RPO, NRO) Documentation, DR Plans, DR Plan Testing (Walk-throughs, Simulation), DR Plan Certifications, DR Program and DR Project Management.	10%	Call for Quote. Quote can be a fixed price or hourly rate.

Specific Examples - for more expanded, detailed information, please contact us for a specific quote

Product Name	Product Description	Discount	State of Florida Price Range*
Step 1: IT DR BIA	Business Impact Analysis	10%	\$18,000 - 22,000
Step 2: IT DR Assessment	Risk Assessment	10%	\$12,000 - 16,000
Step 3: IT DR Strategy	DR Strategy (RTO, RPO, NRO)	10%	\$8,000 - 12,000
Step 4: IT DR Plan Dev.	IT Plans	10%	\$10,000 - 22,000
Step 5: IT DR Plan Testing	Walk-throughs, Table Tope Exercise, Simulation	10%	\$18,000 - \$25,000
Step 6: IT DR Plan Certification	DR Plan Certification	10%	Call for Quote
Independent Analysis	IT DR Needs	10%	Call for Quote
IT DR General Mgmt.	IT DR Manager(s)	10%	Call for Quote
IT DR General Mgmt.	DR Project Management	10%	Call for Quote
General Services	Other IT DR Professional Services	10%	Call for Quote
*Estimated range			

Planning Tools

Product Name	Product Description	MSRP	Discount
RecoveryPlanner RPX	All in one comprehensive Business Continuity Management system includes BIA, Risk Management, Planning, Incident Management, Vendor Management and Reporting functionality - SaaS - 3 year contract - 5% discount if paid annually in advance. Also includes	4,995 per month	
Automatic Notification Service (ANS)	Automatic Voice Notification - communication charges billed separately	1.50 per user per month	

Please contact us for the latest technology vendor solutions available.