

# LICENSING AND CERTIFICATIONS

## STEP BY STEP TRACKER

### A CONCISE GUIDE TO BECOMING A LICENSED INSURANCE AGENT SPECIALIZING IN MEDICARE PLANS:

ITEM	RESOURCE	APPROX COST	COMPLETED DATE	NOTES
COMPLETE 40 OR 60 HR POST LICENSE COURSE (2-40 OR 2-15)	<a href="#">License Coach</a>	\$64.99		Use coupon code <b>CHL5800</b> (Regular price \$199)
PASS STATE EXAM	<a href="#">Pearson Vue</a>	\$44		Create an account to schedule your exam & select your testing location
FINGERPRINTS	<a href="#">IdentoGO</a>	\$49		Click 'Schedule a New Appointment' to select your finger printing location
SUBMIT APPLICATION TO OBTAIN LICENSE #	<a href="#">DICE</a>	\$58		You can apply for and view all your Florida state professional licenses here
COMPLETE AHIP CERTIFICATION	<a href="#">AHIP</a>	\$125		We will send you a link to receive <b>\$50 discount</b> (Regular price \$175)
GET E&O INSURANCE	<a href="#">NAPA</a>	\$126		Select the option for Newly Licensed Agents (initial down plus a monthly fee)
CONTRACT WITH CHERISH HEALTH & LIFE	Contact Cherish Health & Life directly	\$0		Contact us once all of the above is completed to begin the Cherish Health & Life onboarding process
GET CONTRACTED & APPOINTED WITH MEDICARE CARRIERS	Our contracting team will assist you with this	\$0		At this point you will receive an email containing the New Agent Onboarding Steps
COMPLETE CARRIER CERTIFICATIONS	Carrier will email certification invite	\$0		Each insurance carrier you appoint with will require you to complete a small course to learn their product
VERIFY READY TO SELL STATUS	Confirm with carriers	\$0		A few days after completing the course you need to login to each carrier site & see if your status is RTS

Remember that becoming a insurance agent is a rewarding way to help people in your community while building a thriving business. Enjoy the journey!

**Disclaimer:** The companies listed in this document are provided for informational purposes only and do not constitute an endorsement or requirement. Individuals are free to choose any company that best suits their needs. There is no obligation to use the options listed here, and all decisions should be made based on personal research and preference.