



# Analysis Paralysis:

The Past, Present, and  
Future of Data

**Jonathan Boyd**  
Head of Product - Emite



# TRUSTED PARTNER

About emite

emite is a global leader in cloud contact center analytics.

Our vision at emite is to provide solutions that support the growth of the contact center industry and to enable our customers to create world-class contact center experiences by effectively monitoring and managing their people, processes and systems regardless of the complexity of their data or number of data sources.



## Corporate History



ASX : PRO

Listed 1998

Offices in the Americas, EMEA and APAC



## Offerings

### **Snare**

Flexible, centralised log management

### **emite**

Leading cloud contact center analytics



## Offices

**AMER**  
**APAC**  
**EMEA**

## Military Grade Cyber Solutions



# Presenter Bio

- Jonathan Boyd has over 20 years of experience in the technology industry.
- 20 years as a consultant in Service Management, Digital Transformation and complex software solutions.
- He has led successful transformation programs across various sectors including Retail, Local Government, Legal, and FinTech.
- Jonathan co-authored the DCMM book in 2018 and currently leads the Emite Product Management practice at Prophecy International.
- He holds industry certifications including CBRM and BRMP.



# Key Themes

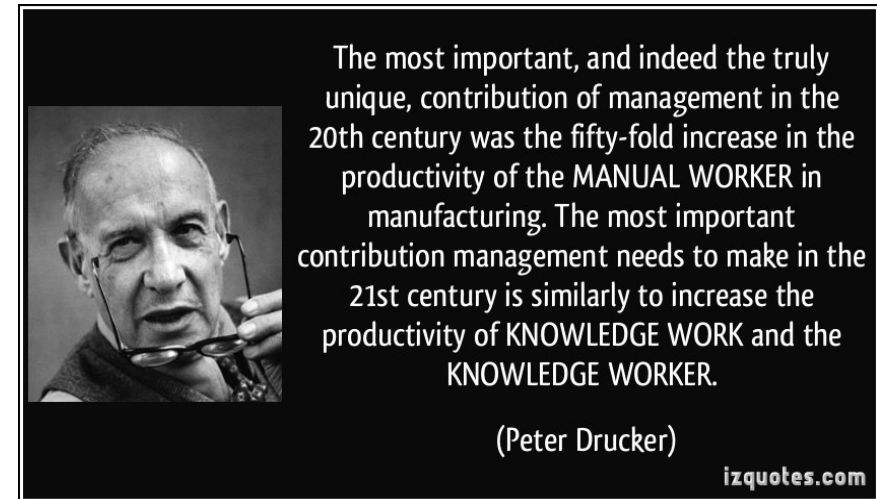
1. A Brief History of Analytics
2. The Era of Knowledge: Knowing What to Ignore
3. Purpose of Analytics and Insights
4. Agile Integrations and Data Empowerment
5. Security and Decentralization
6. Contact Centres as Strategic Assets





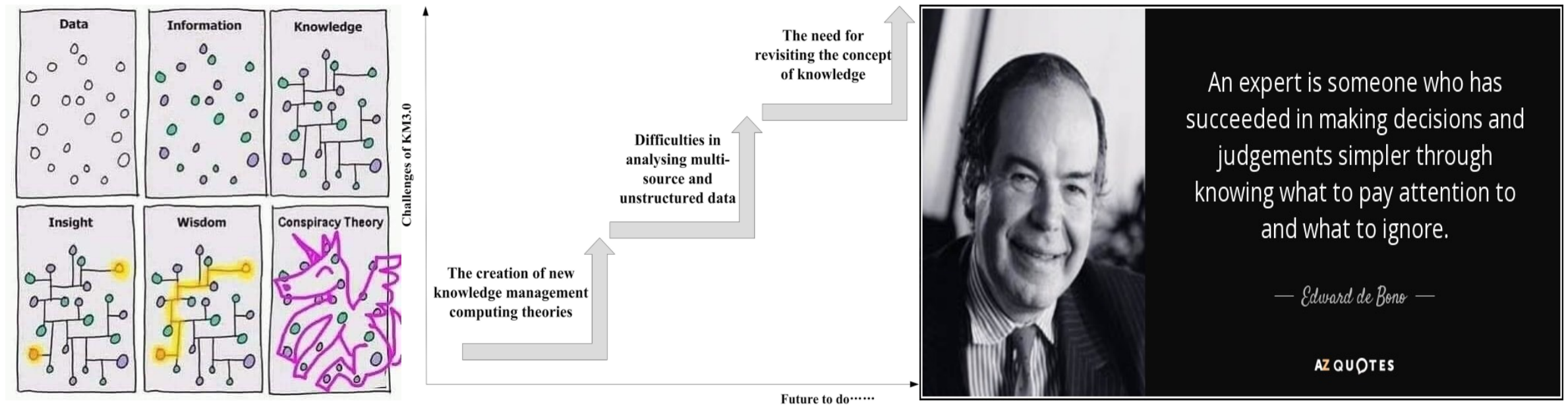
# A Brief History of Analytics

- Shifting from linear industrial models to Data economy.



# The Era of Knowledge: Knowing What to Ignore

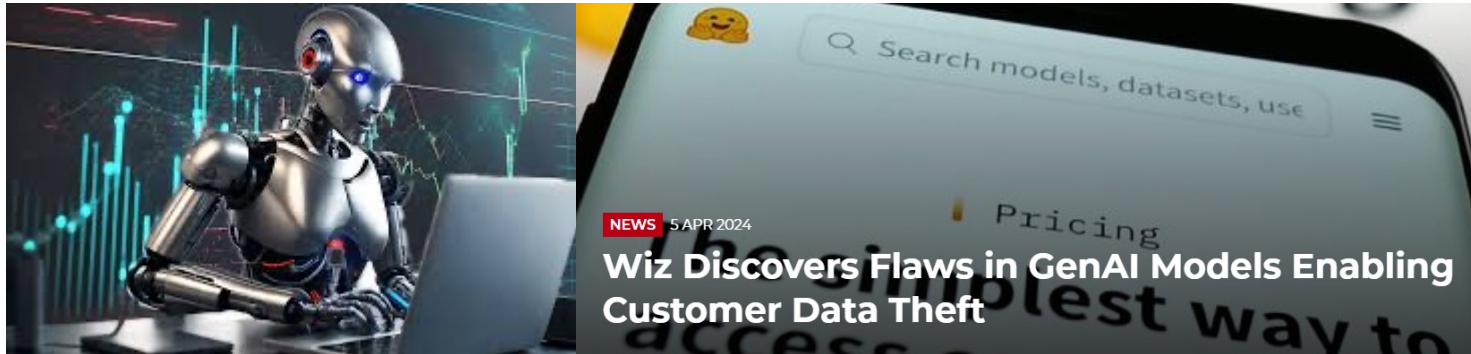
- Data is ubiquitous, but is it all useful?



# The Evolution of Customer Experience (CX)

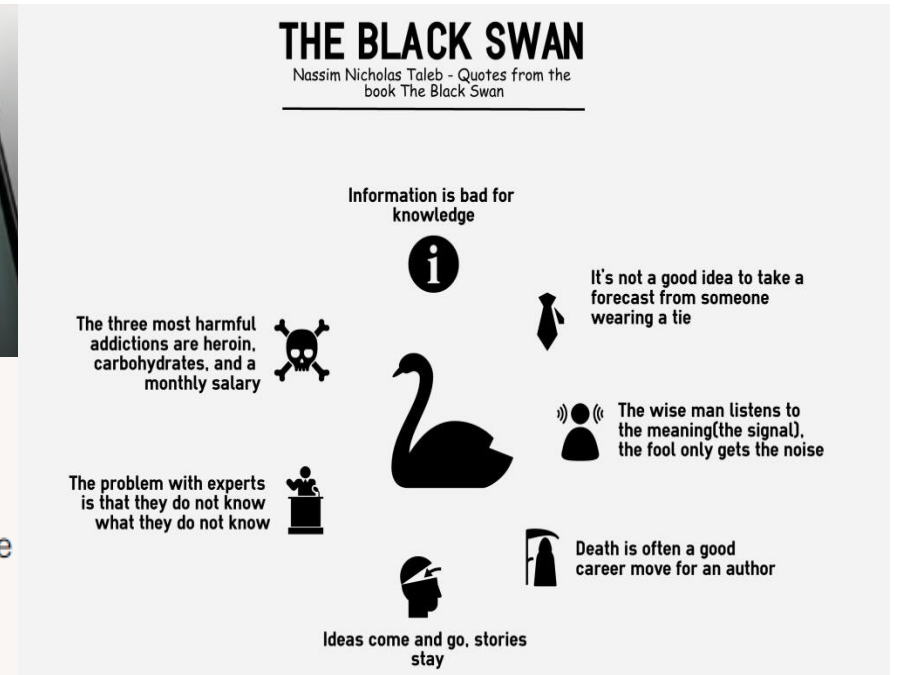
## Trends in CX and Their Real Impact

- The Rise and Danger of Generative AI (GenAI)
- Observability and not knowing what we don't know



### Air Canada pays damages for chatbot lies

In February 2024, Air Canada was ordered to pay damages to a passenger after its virtual assistant gave him incorrect information at a particularly difficult time.



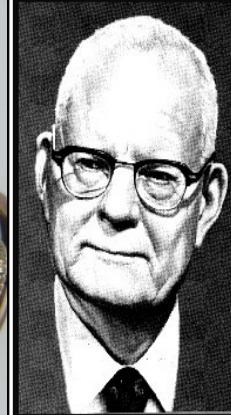


# Purpose of Analytics and Insights

- Define the main goals of using analytics and deriving insights from data.

## PURPOSE OF ANALYSIS

- Optimal - desired knowledge or performance
- Actual - what people know and do
- Feelings - opinions about the problem or task
- Causes - why people do or don't do things
- Solutions - ways of ending or diminishing problems



If you do not know how to ask the right question,  
you discover nothing.

(W. Edwards Deming)

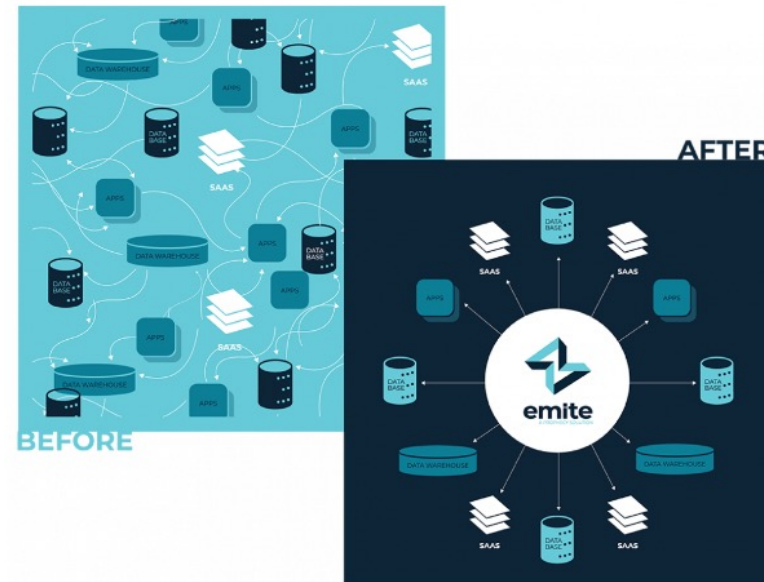
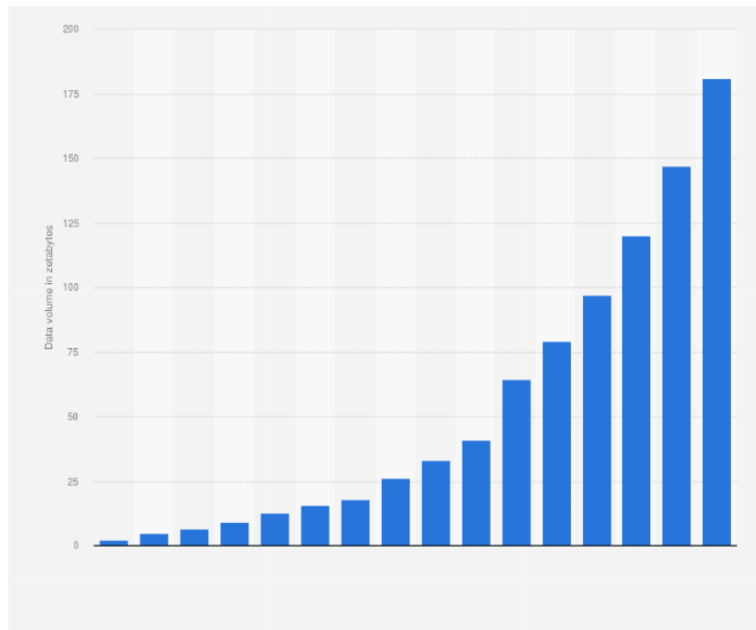
izquotes.com





# Agile Integrations and Data Empowerment

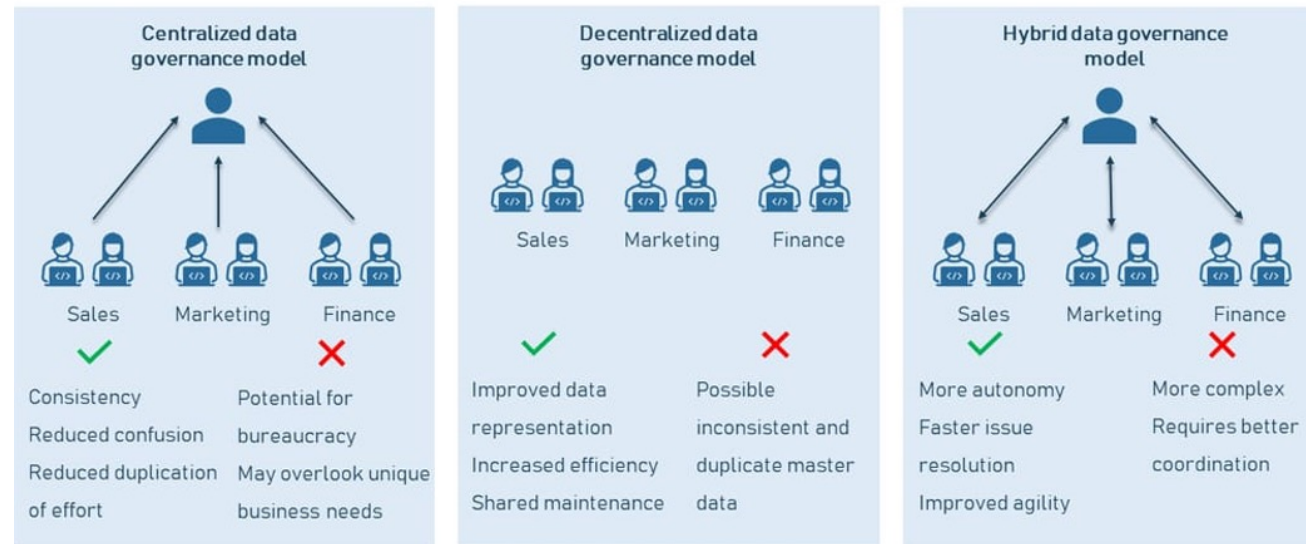
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# Security and Decentralization

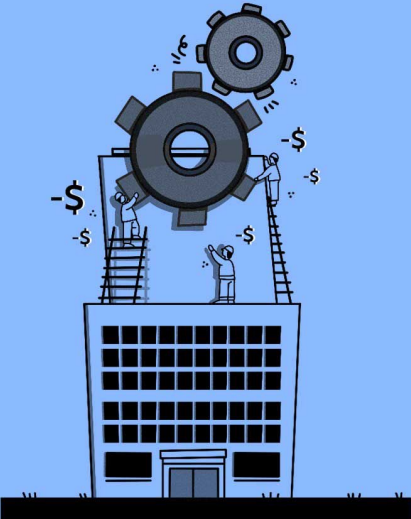
- Discuss the importance of security and the trend towards decentralized data management.

## DATA GOVERNANCE MODELS



# Contact Centres as Strategic Assets


- Highlight the strategic importance of contact centers in the modern business landscape.

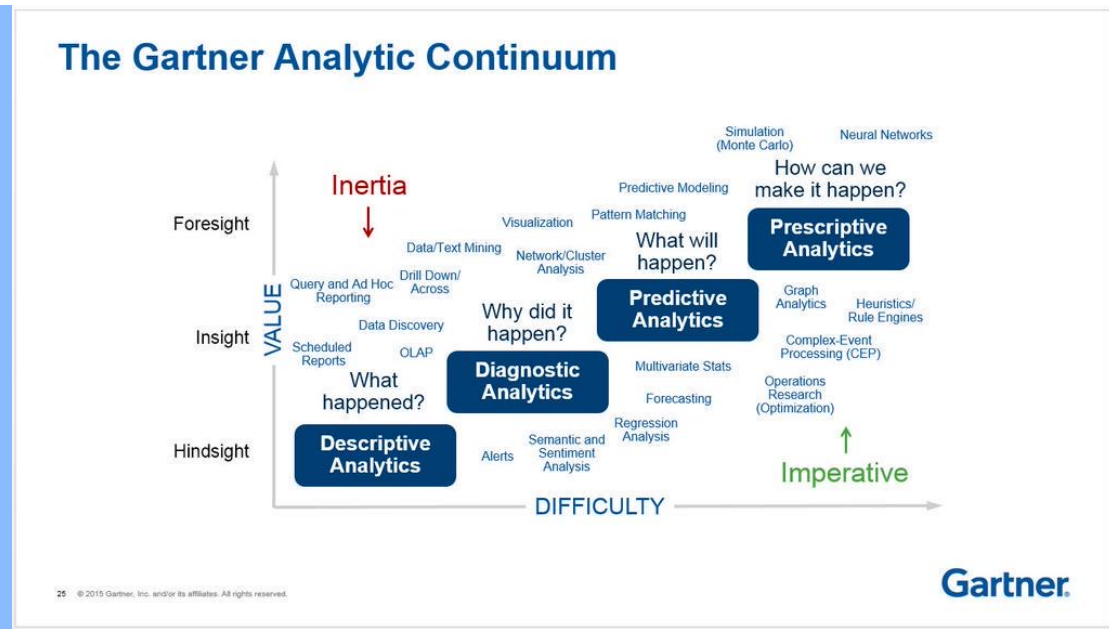


**Cost Center**

*['kɒst 'sen-tər]*

A department within an organization that does not directly add to profit but still costs the organization money to operate.

 Investopedia



# Q & A

