



# Troika Talent Acquisitions

## Coaching & Consulting

*Helping Leaders Hire with Confidence*

### Adopt Success Habits in your Hiring Process:

*What's Bugging You?*

Focus on the frustration. Find solutions.

*Awareness -Find the Bad in your Good.*

Where are your strengths hindering you?

*Introspection & Self Reflection*

Learning from past mis-hires.

*Fear vs. Intuition*

What's driving your hiring decisions?

#### Troika Talent Acquisitions

##### Retention Rates

##### Sales Reps & Sales Leaders:

28% - 4+ years

42% - 3+ years

61% - 2+ years

45% currently retained

27% promoted

2022-2023 data reports:

average Retention Rate

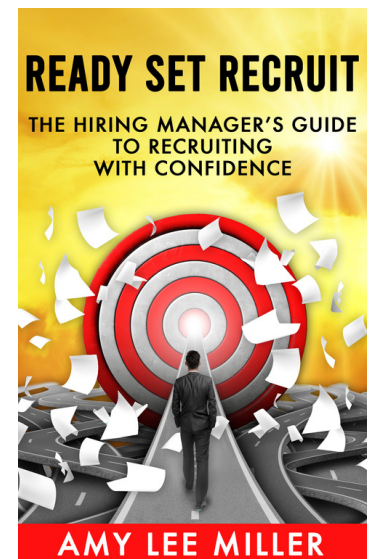
Sales Reps & Leaders -

18 to 20 months



- Live Trainings and Virtual Trainings
- Speaking
- Hiring Process Consulting

for Leadership & Internal Recruiting Teams



available on Amazon



***Heed your Intuition. Hone your Focus.***

## Training Pillars:

### Creating a smooth, results-oriented hiring process

- Start your Talent Search with a Solid Foundation – *Telling the story of your Company Mission & Culture*
- Building your Ideal Candidate Profile – *Back Up your “Want” with your “Why”*
- Identifying and Solving Challenges in your Hiring Process
- Optimize Organization & Time Management – *Leveraging Strengths & “Weaknesses”*
- Resume Scanning & Effective Interview Questions
- Create the Ideal Interview Process & Align Expectations
- Optimize your Relationship with your Preferred Recruiter

#### Training offerings:

- Live 2 day workshop
- 8 week virtual training
- Option to retain for ongoing coaching & consulting support

#### What you get:

Interactive training experience plus a custom playbook per your organization

email to learn more and customize  
ideal solutions for your organization

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# Testimonials

Amy has been an ELITE partner since I met her four years ago. Amy has incredible contacts that she has garnered based on the cultural beliefs she has established. Amy always exceeds expectations because she is a phenomenal listener so she can deliver for her customer's needs. She is prompt, highly professional and ultimately the most ethical partner I have worked with, to help place employees when I can use assistance. Anyone who may need further clarity, I would be happy to speak with. Thanks for being awesome, Amy.

~Joe Bianco, Regional Director

“Amy’s recruiting and placement process has paid tremendous dividends to my sales organization with sustainable placements year over year. In devoting the time to truly understand individual hiring manager’s goals, in addition to the culture of our organization, Amy was able to hand select high impact candidates whom aligned with the organization and set them up to deliver immediate results.”

~Tim P. , VP US Sales & Marketing



available on Amazon

“Hiring the right person is incredibly important while tedious and time consuming. Amy understands this better than any other recruiter I've worked with. She makes the process simple and easy and takes the stress out of hiring.”

~ Josh N., Regional Sales Director

“Amy quickly learned what I needed and provided terrific, highly qualified candidates; she proved to be a trusted advisor throughout the entire recruiting process.”

~Mark H., Regional Business Director



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Let's Connect!

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