

The Pless Group, LLC



7023 Trysail Circle
Tampa, FL 33607

COMPANY DATA

Contact Person:

Eric M. Pless,

Owner/CEO

Tel:(734)260-0052

Email:

Eric@PlessGroup.com

eCommerce:

<https://PlessGroup.com>

Accepts Credit Cards

NAICS:

611430

541611

541613

541618

Cage Code:

82GW7

UEI:

SUH3KLVA52E8

Certifications:



- AIG PMP

Green Belt

(2001)

- U.S. Army

Business

Transformation

PMP Lean Six

Sigma Black

Belt (2007)

- DoD 8570 IAT

Level III

C.E.R.T. (2003)

Capability Statement

SUMMARY

The Pless Group, LLC, formed in 2017, provides professional services, customized to our client's needs in the categories of operations and turnaround consulting, business transformation, & change management strategy.

BUSINESS SUMMARY:

The Pless Group, LLC helps Executives, Senior Leaders and individuals assess and improve, corporate, sales, personnel & professional vulnerabilities to achieve new levels of corporate growth, high-performance team development, career growth and personal success through:

- Leader development
- Business Consulting
- Project Management
- Sales/Leadership Coaching
- Executive Coaching
- Management Consulting
- Strategic Planning
- Team Building

CAPABILITIES

- Change Management
- Executive, Leader, Sales Team Development
- Organizational Assessments
- Business Transformation
- Process Improvement
- Increasing Bottom-Line Revenue

EXPERTISE:

The Pless Group, LLC principal is a retired, U.S. Army Lieutenant Colonel who served for 31 years of active duty and National Guard Service and is an expert in Project/Program Management Telecommunications, Information Technology, Cyber Defense, International Diplomacy, Detainee Operations, Investigations, Inspections, and Internal Affairs. The principal also led as an accomplished senior executive sales leader, business transformation consultant, COO/CIO, and coach/trainer for over 33 years in the banking, credit union, commercial lending, healthcare IT, financial services & manufacturing verticals. Successfully, turning around and growing 5 - \$50M-\$1.5B businesses.

CUSTOMERS:

- Midwest Financial Credit Union/UMHS – Ann Arbor, MI
- Blue Bridge Technologies – Ann Arbor, MI & Tampa, FL (Global Company)
- Michigan Business Connection – Ann Arbor, MI
- Advomas – Troy, MI
- Flex-Cable – Birmingham, MI and Howard City, MI (Global Company)