

The Pless Group, LLC



7023 Trysail Circle
Tampa, FL 33607

Capability Statement

SUMMARY

The Pless Group, LLC, provides professional services, customized to our client's needs. We are a wholesale supplier of healthcare linens and textiles as well as a distributor for several brands of durable medical equipment and furniture utilized, nationwide, in hospitals, nursing homes and State Veterans' nursing homes and healthcare facilities located in Michigan and now expanding our services to Florida.

BUSINESS SUMMARY:

Reliably serving healthcare facilities for over 35 years including several municipal sites and state veterans' homes. Our core lines include:

- Medical Linens
- Towels & Gowns
- Cubicle Curtains
- Medical Beds
- Dining Chairs & Tables
- Lifts & Equipment
- Cabinetry & Case Goods
- Medical Seating
- Mattresses
- Therapy & Positioning

CAPABILITIES

- Registered wholesale dealer for over 30 healthcare brands
- Focus on problem solving to improve value and function
- Vetted product set to improve quality of life for patients
- Recurring purchase rate above 92% in the past 3 years
- Dedicated account level support service
- Long list of clients as advocates and referral sources
- Registered & approved GSA contractor
- Excellent record of rapidly fulfilling purchase card orders

REGISTERED DEALER FOR RESPECTED BRANDS:

- Drive Medical
- SPAN America
- MIP
- DURACARE
- TRITEX
- Bayhead Products
- Graham Field
- Global Medical Foam
- American Dawn
- MTS Seating
- HEKMAN Contract
- IPU
- Gendron
- LUMEX
- LaZboy
- HC Interiors
- Kellex
- RB Wire
- MAYBECK
- Med Mizer
- Skil-Care
- Shelby Williams
- Kartri
- Akin Furniture
- MJM International

PAST PERFORMANCE:

- Michigan Veterans Homes
- Grand Rapids
- Chesterfield
- D.J. Jacobetti (Marquette)
- U.S. Department of Labor - Wind River Jobs Corps
- County Medical Facilities in Michigan
- Jackson County
- Ingham County
- Macomb County
- Eaton County
- Calhoun County
- Tuscola County

COMPANY DATA

Contact Person:
Eric M. Pless,
Owner/CEO
Tel:(734)260-0052
Email:
Eric@PlessGroup.com
eCommerce:
<https://PlessGroup.com>
Accepts Credit Cards

NAICS:

423210 423850 339113
423220 424310
423450 424210
541618 339112

Cage Code:

82GW7

UEI:

SUH3KLVA52E8

Certifications:



Program/Project
Management:

- AIG PMP
Green Belt
(2001)
- U.S. Army
Business
Transformation
PMP Lean Six
Sigma Black
Belt (2007)