

Partner Calls: Lead Client Calls Referrals From Calls	
DAILY ACTIVITIES	DAILY RESULTS
Partner Calls	Leads
Lead Client Calls	Applications
Consultations	Sent to Processing
Annual Reviews	Locked Loans
Live Meetings	Funded Loans
On Time	Follow Up Added
Today Was:	Completed:
PROACTIVE	BEFORE Noon
REACTIVE	AFTER Noon