

April 1, 2023

**We are pleased to announce the expansion of our partnership with VanZandt Controls to represent the Schneider Electric Process Instrumentation and Remote Operations Portfolio.**

Dear Valued Customer,

Effective April 1, 2023, Schneider Electric Systems USA, Inc. is pleased to expand our Representative Agreement with **VanZandt Controls** to represent our Process Instrumentation and Remote Operations portfolio, including SCADAPack, Trio, Accutech, Geo SCADA and our complete portfolio of Measurement and Instrumentation products in the States of Colorado, Northwestern New Mexico, Eastern Montana and Eastern Wyoming.

**VanZandt Controls** is a Lifecycle Provider of Products, Solutions and Services to industrial customers. They provide best in class Valve Automation, Flow Measurement, Instrumentation and Controls. **VanZandt** has 12 stocking locations in Greeley CO, Rifle CO, Farmington NM, Carlsbad NM, Hobbs NM, Odessa TX, San Antonio TX, and Fort Worth TX where they have sales, service, VMI, training, and valve production capabilities. **VanZandt** also have four machine shop locations focused on valve automation, a world class panel shop, a board repair facility, and an application engineering team. Their brand promise is First To Quote, First To Deliver, Reliable Service.

**What does this mean to you?**

We have worked hard to make the changes as seamless and transparent to our customers as possible. Along with working with **VanZandt Controls**, you will still be working with the same people from Schneider Electric, who have always supported you.

Schneider Electric sincerely appreciates your business and we are committed to providing the same level of exceptional services and support to our customers and partners post integration.

Central quotation and order processing with sales support is available through:

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Thank you for your continuous support.

Schneider Electric

Process Automation, Remote Operations

[schneider-electric.com](http://schneider-electric.com)