

Kevin Sanjari

Security President of the Year - Paragon Security - Canada

Powered by people

Building on previous investments in Crime Prevention Through Environmental Design (CPTED) certification through the National Crime Prevention Institute and comprehensive mental health training in partnership with CAMH, Paragon Security continues to strengthen its greatest competitive advantage, its people.

Under the leadership of Kevin Sanjari, President of Paragon Security, the organization has made one principle clear: while technology will continue to transform the security industry, relationships will always define exceptional service. This year, Paragon made one of its largest leadership development investments to date by sending every member of its management team through

the internationally recognized Dale Carnegie leadership program.

This initiative equips Paragon's leaders with advanced skills in communication, coaching, relationship building, conflict resolution, and team engagement. The investment reflects a simple philosophy: clients don't build long-term partnerships with technology; they build them with trusted people. By developing stronger leaders, Paragon strengthens every interaction with employees, clients, and the communities it serves.

At the same time, Paragon continues to invest aggressively in innovation. Artificial intelligence, automation, Microsoft Power BI, and advanced business intelligence tools are being integrated throughout the organization to enhance reporting, identify operational trends, improve decision-making, and provide clients with greater transparency and actionable insights. These technologies allow the organization to work smarter, respond faster, and continuously improve service delivery.

For Kevin, however,

technology is an enabler, not the destination. As AI becomes increasingly accessible across the

industry, Paragon believes the true differentiator will not be who has the newest technology, but who builds the strongest relationships, develops the best leaders, and earns the greatest trust.

By combining industry-leading training, leadership development, mental health awareness, crime prevention expertise, and cutting-edge technology,

Paragon is building an organization that is prepared not only for today's challenges, but for the future of security itself. ■

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