

## High Revenue Private Asset Development Program™ (PADP)

Financing Model for Private Development Projects
\$40 Million Fully Developed Commercial Office Building Lease Example

## Traditional Development Financing Model For Private Asset Devlopment

- Developer Equity ROI Expectations 12% to 25%
- Assuming Best Case At 12%
- \$40MM x 40% Equity = \$16MM
- ROI needed \$1.92MM

- Typical mortgage rate for Developer +/-6%
- Assume Best Case 6%
- \$40MM x 60% Debt = \$24MM
- \$2.06MM Mortgage payment

## **Capital Group Financing Model For Private Asset Development**

0% Equity ROI Required

- 100% Project Cost Financed
- 100% a 2.93% Amortized
- Amortized over 20 Years



Normal Developer Capital Stack
Blended lease rate to pay mortgage and achieve lowest stated ROI
\$39.83 SF Triple Net Lease + Actual CPI Adjustment



Capital Group Capital Stack
High Revenue Private Asset Developer
\$26.45 SF Triple Net Lease + 2.25% Fixed Equivalent CPI Adjustment

## **Capital Group P3 Development Advantage**

No equity/ capital Investment required private entities at high rates of expected returns.

Creates opportunity to free of capital for operations and growth.

Depending on credit rating of the tenant debt interest rates can be over half interest rates developers can traditional provide.

Affective Lease rates is 33% cheaper than traditional financing model.