EDWARD F. FLANAGAN

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EMPLOYMENT EXPERIENCE:

President / CEO, ALLIED SALVORS, INC., Philadelphia, PA (2000-Present)

Assistant Vice President / Partner, SENTRY SALVAGE & APPRAISAL, Philadelphia, PA (1997-2000)

Field Representative, STONER & COMPANY, INC., Philadelphia, PA (1993-1997)

Handled salvage & appraisals for commercial property losses ranging from several thousand to several million dollars. Helped establish and maintain a large client base for a branch office of a national salvage company.

<u>Branch Manager</u>, CRONIN & ASSOCIATES, INC., Philadelphia, PA (1992-1993) Established and maintained a successful branch office for a national salvage company. Responsible for overseeing all field personnel as well as all marketing and the general operation of the branch.

Loss Consultant, M.F. BANK & COMPANY, INC., Philadelphia, PA (1991-1992)

Evaluated loss & damage and determined salvage potential for both large and small commercial property losses. Supervised all aspects of a salvage operation including: preliminary meeting with the adjuster, inventory and of damages, solicitation of bids for stock, removal of stock from loss site and reporting to the insurance company.

<u>Field Representative</u>, GEORGE M. RUDDY & COMPANY, Piscataway, NJ (1988-1991) Prepared inventories and loss estimates for commercial and residential property losses. Gained valuable experience in dealing with public adjusters in the New York marketplace.

PROFESSIONAL TRAINING:

INSURANCE INSTITUTE OF AMERICA, Malvern, PA, 1991 AIC 33-The Claims Person & the Public AIC 35-Property Loss Adjusting

PROFESSIONAL ORGANIZATIONS:

Philadelphia Loss Conference (PLC), Member / Past Vice President Loss Executive Association (LEA), Member Property Loss Research Bureau (PLRB), Member Windstorm Insurance Network (WIND), Member

EDUCATION:

Bachelor of Arts, LYCOMING COLLEGE, Williamsport, PA, 1988 Majors: Criminal Justice & Political Science Minor: Sociology Lambda Chi Alpha Fraternity, Iota-Beta Chapter

PUBLISHED ARTICLES:

CLAIMS MAGAZINE, November 2007 Salvaging a Relationship – Are Salvors Getting Overlooked by Newer Adjusters?

<u>REFERENCES</u>:

Available Upon Request