



QUICKBOOKS DESKTOP 2021 CLIENT TRAINING

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Lesson 3

**Work with Lists**

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## About the Author



### **Esther Friedberg Karp, MBA**

President, EFK CompuBooks Inc.

Esther Friedberg Karp is an internationally renowned trainer, writer, business consultant and speaker who has been repeatedly listed as one of Insightful Accountant's Top 100 QuickBooks ProAdvisors in the world. She has also been named to their Top 10 list on two occasions: as Top International ProAdvisor and Top Trainer/Writer ProAdvisor.

Based in Toronto, Canada, Esther has the unique distinction of holding ProAdvisor certifications in the United States, Canada and the United Kingdom. She has authored materials and delivered educational and certification courses for Intuit in all those countries, as well as Australia where she conducted live QuickBooks Online training. She has spoken at Scaling New Heights, QuickBooks Connect and other conferences, and has written countless articles for Intuit Global.

Esther's clients include companies worldwide and accounting professionals who seek her out on behalf of their own clients. She is sought out for her expertise in multicurrency and various countries' editions of QuickBooks Desktop and Online, and for her talent in customizing QuickBooks usage for different industries. She also teaches QuickBooks Core and Advanced certification classes to accounting professionals in Canada.

Esther holds a BSc from the University of Toronto in Actuarial Science and Mathematics, and an MBA in Marketing and Finance from York University's Schulich School of Business.

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## Lesson Objectives

- Edit the company Chart of Accounts
- Add a new customer to the Customers & Jobs list
- Add a new vendor to the Vendor list
- Learn about custom fields and practice adding custom fields
- See how to manage lists in QuickBooks

## Use QuickBooks Desktop Lists

QuickBooks Desktop lists organize a wide variety of information including data on customers, vendors, inventory items and more. Lists save time by helping you enter information consistently and correctly, such as:

- Names, addresses and other information about customers
- Contact information for vendors
- Descriptions and prices for products and services

### NOTES

## Edit the Chart of Accounts

The Chart of Accounts is your most important list because it shows how much your business has, how much it owes, how much money is coming in and how much is being spent. It is the backbone of any accounting system.



### Step-by-Step: Display the Chart of Accounts

1. From the Lists menu, choose **Chart of Accounts** or press **CTRL+a**.

NAME	TYPE	BALANCE TOTAL	ATTACH
10100 - Checking	Bank	46,969.10	
10300 - Savings	Bank	17,910.19	
10400 - Petty Cash	Bank	500.00	
11000 - Accounts Receivable	Accounts Receivable	93,007.93	
12000 - Undeposited Funds	Other Current Asset	2,440.00	
12100 - Inventory Asset	Other Current Asset	30,683.38	
12800 - Employee Advances	Other Current Asset	832.00	
13100 - Pre-paid Insurance	Other Current Asset	4,050.00	
13400 - Retainage Receivable	Other Current Asset	3,703.02	
15000 - Furniture and Equipment	Fixed Asset	34,326.00	
15100 - Vehicles	Fixed Asset	78,936.91	
15200 - Buildings and Improvements	Fixed Asset	325,000.00	
15300 - Construction Equipment	Fixed Asset	15,300.00	
16900 - Land	Fixed Asset	90,000.00	
17000 - Accumulated Depreciation	Fixed Asset	-110,344.60	
18700 - Security Deposits	Other Asset	1,720.00	
20000 - Accounts Payable	Accounts Payable	26,636.92	
20500 - QuickBooks Credit Card	Credit Card	94.20	
20600 - CalOil Credit Card	Credit Card	382.62	
Subcontracted Federal WH	Other Current Liability	0.00	
20700 - Due to Owner	Other Current Liability	0.00	
24000 - Payroll Liabilities	Other Current Liability	5,404.45	
24010 - Federal Withholding	Other Current Liability	1,364.00	
24020 - FICA Payable	Other Current Liability	2,118.82	
24030 - AEIC Payable	Other Current Liability	0.00	
24040 - FUTA Payable	Other Current Liability	100.00	
24050 - State Withholding	Other Current Liability	299.19	
24060 - SUTA Payable	Other Current Liability	110.00	

2. Scroll through the list.

The Chart of Accounts' default display is by account type: balance sheet accounts first, followed by income, cost of goods sold, and expense accounts. Lastly, other income and other expense accounts are listed. You can click on the column headings to sort by name or balance instead of by type.

### NOTES



# Edit an Account



## Step-by-Step: Edit an Account

1. In the Chart of Accounts, find the account you want to edit, then click on it (once – not a double-click) to highlight the row.
2. Right-click on the row, then click **Edit Account** or click the **Account** menu button at the bottom of the list, then select **Edit Account**.
3. Edit the information accordingly.

4. Click **Save & Close**.



**IMPORTANT:** *Some information, like Account Type, is not easily changed. If you set up an account in error and want to modify it but QuickBooks won't let you make the change, you can delete the account and start over, assuming no transactions have been posted to it.*

## NOTES

# Add a Subaccount

A subaccount is a way to break an account down into subcategories for reporting purposes. Subaccounts appear on reports as indented lines under the main or parent account. This hierarchy enables you to expand reports to show all subaccounts under a parent, or to collapse all subaccounts into a parent account for a one-line view.



## Step-by-Step: Add a Subaccount

1. In the Chart of Accounts, click the **Account** menu button, then choose **New**.
2. Select the appropriate account type (this must be the same account type as the parent account).
3. Click **Continue**.
4. Assign an appropriate account name and number if applicable.
5. Select the **Subaccount of** checkbox then select the parent account from the drop-down list.

The screenshot shows the 'Add New Account' window. At the top, 'Account Type' is set to 'Expense' and 'Number' is '60115'. Below, 'Account Name' is 'Car Rental' and it is checked as a 'Subaccount of' '60100 - Automobile'. The 'OPTIONAL' section contains a 'Description' of 'Car Rental Expense - local trips only', a 'Note' field, 'Tax-Line Mapping' set to '<Unassigned>', and a checkbox for 'Track reimbursed expenses in Income Acct.' which is unchecked. At the bottom are buttons for 'Save & Close', 'Save & New', and 'Cancel'.

6. Click **Save & Close**.

QuickBooks displays the new subaccount in the Chart of Accounts list.

◦ 60100 · Automobile	Expense
◦ 60110 · Fuel	Expense
◦ 60115 · Car Rental	Expense
◦ 60120 · Insurance	Expense
◦ 60130 · Repairs and Maintenance	Expense

7. Close the Chart of Accounts by clicking the **x** in the top right of the Chart of Accounts window (not the x in the top right of the QuickBooks window as this will close the program!) or hit the **Esc** key.

## NOTES

# Customer, Vendor and Employee Centers

The Customer, Vendor and Employee Centers consolidate and organize important information. The centers contain names, addresses and other information about the items on these lists. They also hold more specific information; Transactions, Contacts, To Do's, Notes, Sent Email, custom fields and other details you may want to track for each customer, vendor or employee.

**Customer Information**

Company Name: Mrs. Kristy Abercrombie  
 Full Name: Mrs. Kristy Abercrombie  
 Customer Type: Residential  
 Account No: 91-431  
 Terms: Net 30  
 Bill To: Kristy Abercrombie, 5647 Cypress Hill Rd, Bayshore CA 94326  
 Main Phone: 415-555-6579  
 Main Email: kristy@samplename.com

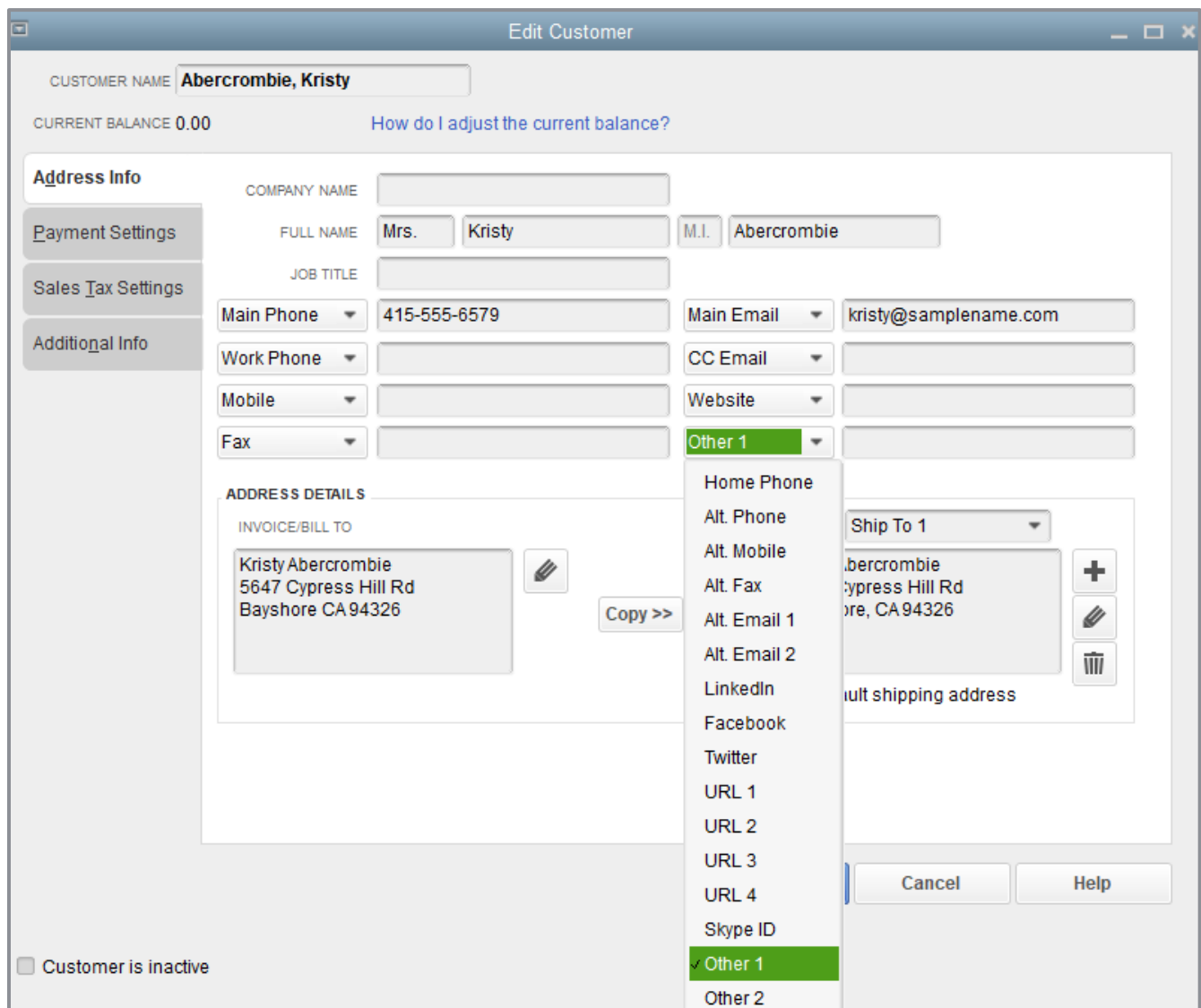
**Transactions**

TYPE	NUM	DATE	ACCOUNT	AMOUNT
Payment		12/15/2025	10100 - Checking	7,633.28
Estimate	613	12/12/2025	90200 - Estimates	7,676.13
Invoice	1091	12/10/2025	11000 - Accounts Receivable	4,522.00
Check	476	12/01/2025	10100 - Checking	-711.15
Credit Memo	4002	12/01/2025	11000 - Accounts Receivable	-711.15
Invoice	1084	11/25/2025	11000 - Accounts Receivable	3,111.28
Sales Receipt	3005	10/30/2025	10100 - Checking	743.75
Estimate	606	10/30/2025	90200 - Estimates	3,114.00
Sales Receipt	3004	10/25/2025	10100 - Checking	1,067.88
Payment	129342	08/15/2025	12000 - Undeposited Funds	1,292.78
Sales Order	7000	06/07/2025	90300 - Sales Orders	1,293.00
Invoice	1043	06/07/2025	11000 - Accounts Receivable	1,292.78
Invoice	1044	06/07/2025	11000 - Accounts Receivable	0.00
Payment	8438	02/20/2025	12000 - Undeposited Funds	5,019.08
Invoice	1024	02/01/2025	11000 - Accounts Receivable	5,019.08

## Notes

# Custom Contact Fields

Each name listed in the Customer, Vendor and Employee Centers includes eight fields for contact information. All eight of these contact fields for phone numbers, email addresses and URLs can be customized per the drop-down list of available contact descriptions (mobile phones, social media information, etc.).



# Work with the Customer Center and the Customers & Jobs List

The Customer Center's Customers & Jobs list stores names, addresses and other information about your customers. It also holds information about the jobs or projects you may want to track for each customer.

The Customer Center is also a dashboard that can launch sales forms (sales orders, estimates, invoices, sales receipts, statement charges, receive payments and credit memos/refunds) and display accounts receivable.

## ADD CUSTOMERS



### Step-by-Step: Add a Customer

1. There are multiple ways to do almost anything in QuickBooks. To access the Customer Center, you have four options:
  - Click **Customers** from the left-hand or top icon bar (depending on your View settings)
  - Choose **Customer Center** from the Customers drop-down in the menu bar
  - From the Home page, click the blue **Customers** tab in the Customers section
  - Press **CTRL+j**
2. Click the **New Customer & Job** menu button, then choose **New Customer**.
3. You are now in the Address Info tab for this new customer. In the Customer Name field, enter the name of the customer as you'd like it to appear on your Customers & Jobs list.
4. Press **Tab** past the Opening Balance field to leave this field blank.

The Opening Balance field tells you how much each customer owes you on your start date, so when you enter the rest of your transactions from the day after your start date to today, all balances since your start date will be accurate.

**NOTE:** *It is recommended to enter individual outstanding invoices one by one whenever possible rather than enter the outstanding balance owed in the Opening Balance field.*

5. Complete the customer contact information appropriately.

You can have and use more than one Ship To address per customer or job. Add them with the **Ship To** drop-down or by clicking the **+** sign in the bottom right corner.

The screenshot shows the 'New Customer' window. At the top, there are fields for 'CUSTOMER NAME', 'OPENING BALANCE', and 'AS OF' (12/15/2025). A sidebar on the left contains tabs for 'Address Info', 'Payment Settings', 'Sales Tax Settings', 'Additional Info', and 'Job Info'. The 'Address Info' tab is selected and highlighted with a red box. The main area contains fields for 'COMPANY NAME', 'FULL NAME' (Mr./Ms./, First, M.I., Last), 'JOB TITLE', and contact information (Main Phone, Work Phone, Mobile, Fax, Main Email, CC Email, Website, Other 1). Below this is the 'ADDRESS DETAILS' section, which includes 'INVOICE/BILL TO' and 'SHIP TO' fields. A red box highlights the '+' icon in the 'SHIP TO' field area. At the bottom of the window are 'OK', 'Cancel', and 'Help' buttons, and a checkbox for 'Customer is inactive'.



6. Click **OK** to add this customer. The Customer Center appears with the Customers & Jobs list along the left side. (Customer names can be moved around in this list, so they are no longer alphabetical. Right-click the list then choose **Re-sort List** to return the names to alphabetical order.)

The screenshot displays the QuickBooks Online Customer Center for 'EFK CompuBooks Inc.'. The main window shows the 'Customer Information' tab with the following details:

- Company Name: EFK CompuBooks Inc.
- Main Phone: (416) 410-0750
- Full Name: Ms. Esther E Friedberg Karp
- Bill To: EFK CompuBooks Inc., 10618 Toronto Ave, Northridge, CA 91326, Esther E Friedberg Karp

An 'Edit Customer' dialog box is open, showing the 'Address Info' tab selected. The dialog box contains the following information:

- CUSTOMER NAME: Esther Friedberg Karp
- CURRENT BALANCE: 0.00
- How do I adjust the current balance? (dropdown menu)
- Address Info tab (highlighted with a red box)
- Payment Settings
- Sales Tax Settings
- Additional Info
- Job Info
- COMPANY NAME: EFK CompuBooks Inc.
- FULL NAME: Ms. Esther E Friedberg Karp
- JOB TITLE: President
- Main Phone: (416) 410-0750
- Work Phone: (dropdown)
- Mobile: (dropdown)
- Fax: (dropdown)
- ADDRESS DETAILS: INVOICE/BILL TO: EFK CompuBooks Inc., 10618 Toronto Ave, Northridge, CA 91326, Esther E Friedberg Karp
- SHIP TO: (dropdown)
- Buttons: OK, Cancel, Help
- Customer is inactive (checkbox)

The 'Customers & Jobs' list on the left side of the main window shows a list of customers and jobs, with 'Esther Friedberg Karp' highlighted in green. A red arrow points from this list to the 'Edit Customer' dialog box.



**IMPORTANT:** The Customers & Jobs list is the same as the Customer/Job list. It is called Customers & Jobs on the Customer Center and Customer:Job on forms. It is sometimes also referred to as simply the Customer list.

## PROVIDE ADDITIONAL CUSTOMER INFORMATION

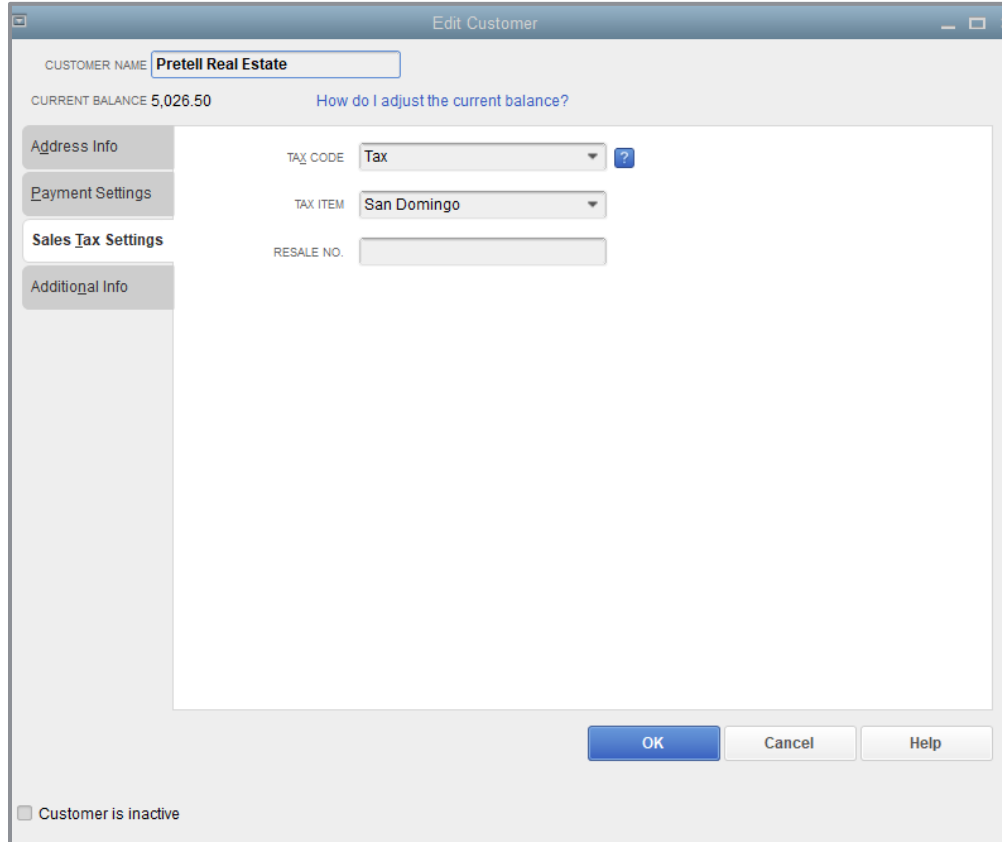
In addition to the Address Info tab, there are additional tabs for Payment Settings, Sales Tax Settings, Additional Info and Job Info where you can provide other important information.

## NOTES

# Sales Tax Settings

There are multiple levels of taxability in QuickBooks. Taxability can be assigned by item, by customer and by each individual sale for:

- **Item default taxability** - This determines whether the item is displayed as taxable or nontaxable each time it is used on a sales form. This is a default setting that can be overridden on the individual form when the item is used.
- **Customer default taxability**
  - **Tax Code** - Here you can set a customer to be taxable or nontaxable. If the customer is set up as nontaxable (*Non*), this overrides the item setup when taxable items are used on a sales form. This can be changed on a sales form.
  - **Tax Item** - This is the tax line item to which the customer's sales will default on the Sales Tax Report. If the customer's tax code is *Tax*, the rate from the Tax Item drop-down will be assigned. If the customer's tax code is *Non*, the rate will not be applied but the sale will still be grouped with that rate in the Sales Tax Report. This can also be changed on a sales form.



The screenshot shows the 'Edit Customer' dialog box for 'Pretell Real Estate'. The 'Sales Tax Settings' section is active, displaying the following fields:

- TAX CODE:** Tax
- TAX ITEM:** San Domingo
- RESALE NO.:** (empty field)

At the bottom of the dialog, there are three buttons: 'OK', 'Cancel', and 'Help'. A checkbox labeled 'Customer is inactive' is located at the bottom left of the dialog box.

The Payment Settings tab is where you enter customer account numbers and credit limits. You can also record information about each customer’s payment terms, preferred delivery method of invoices and preferred payment method. For customers who pay by credit card, you can enter credit card numbers and expiration dates.

Edit Customer

CUSTOMER NAME

CURRENT BALANCE 5,026.50 [How do I adjust the current balance?](#)

**Address Info**

ACCOUNT NO.

CREDIT LIMIT

**Payment Settings**

PAYMENT TERMS

PREFERRED DELIVERY METHOD

PREFERRED PAYMENT METHOD

PRICE LEVEL  ?

**CREDIT CARD INFORMATION** ?

CREDIT CARD NO.

EXP. DATE  /

NAME ON CARD

ADDRESS

ZIP / POSTAL CODE

**ONLINE PAYMENTS**

Let this customer pay you by:

Credit Card

Bank Transfer (ACH)

Customer is inactive

**NOTES**

# Transactions from the Customers & Jobs List

Right-clicking on any customer or job in the Customers & Jobs list will bring up a menu which includes access points for launching various customer-related transactions and features, such as:

- Create Invoices
- Create Credit Memos / Refunds
- Create Estimates (assuming the preference to create estimates has been enabled)
- Create Statements
- Enter Sales Receipts
- Enter Statement Charges
- Create Sales Orders (assuming you're using QuickBooks Desktop Premier or Enterprise, and the preference to create sales orders has been enabled)
- Receive Payments
- Make Deposits

# Work with the Employee Center



## Step-by-Step: Add a New Employee

- Just like the Customer Center, there are multiple ways to access the Employee Center in QuickBooks:
  - Click **Employees** from the left-hand or top icon bar (depending on your View settings)
  - Choose **Employee Center** from the Employees drop-down in the menu bar
  - From the Home page, click the blue **Employees** tab in the Employees section
- Click **New Employee** at the top of the Employee Center.

The screenshot shows the 'Employee Center' for 'Dan T. Miller'. The 'New Employee...' button is highlighted in red. The interface includes a sidebar with 'Active Employees' (Dan T. Miller, Elizabeth N. Mason, Gregg O. Schneider), a main area with employee details (Full Name, Address, Main Phone), and a 'Transactions' table.

TRANSACTION TYPE	DATE	ACCOUNT	AMOUNT
Paycheck	12/15/2025	10100 - Checking	1,299.60
Paycheck	12/15/2025	10100 - Checking	1,350.15
Paycheck	12/01/2025	10100 - Checking	1,325.15
Paycheck	11/17/2025	10100 - Checking	1,324.61
Paycheck	11/03/2025	10100 - Checking	1,299.60
Paycheck	10/20/2025	10100 - Checking	1,299.61
Paycheck	10/06/2025	10100 - Checking	1,299.60
Paycheck	09/22/2025	10100 - Checking	1,299.60
Paycheck	09/08/2025	10100 - Checking	1,299.60
Paycheck	08/25/2025	10100 - Checking	1,299.59
Paycheck	08/11/2025	10100 - Checking	1,299.60
Paycheck	07/28/2025	10100 - Checking	1,299.61
Paycheck	07/14/2025	10100 - Checking	1,299.60
Paycheck	06/30/2025	10100 - Checking	1,299.60
Paycheck	06/16/2025	10100 - Checking	1,299.60
Paycheck	06/02/2025	10100 - Checking	1,299.61
Paycheck	05/19/2025	10100 - Checking	1,299.59

- Complete *all* employee information.
- Click **OK**.
- Close the Employee Center by clicking on the **x** in the top right corner of the Center (not the top right corner of QuickBooks, which will close the program!) or by hitting the **Esc** key.



**IMPORTANT:** Payroll requires additional setup to be ready for processing inside of QuickBooks.

# Work with the Vendor Center

The Vendor Center's Vendor list is where you record information about the companies or people from whom you buy goods or services.

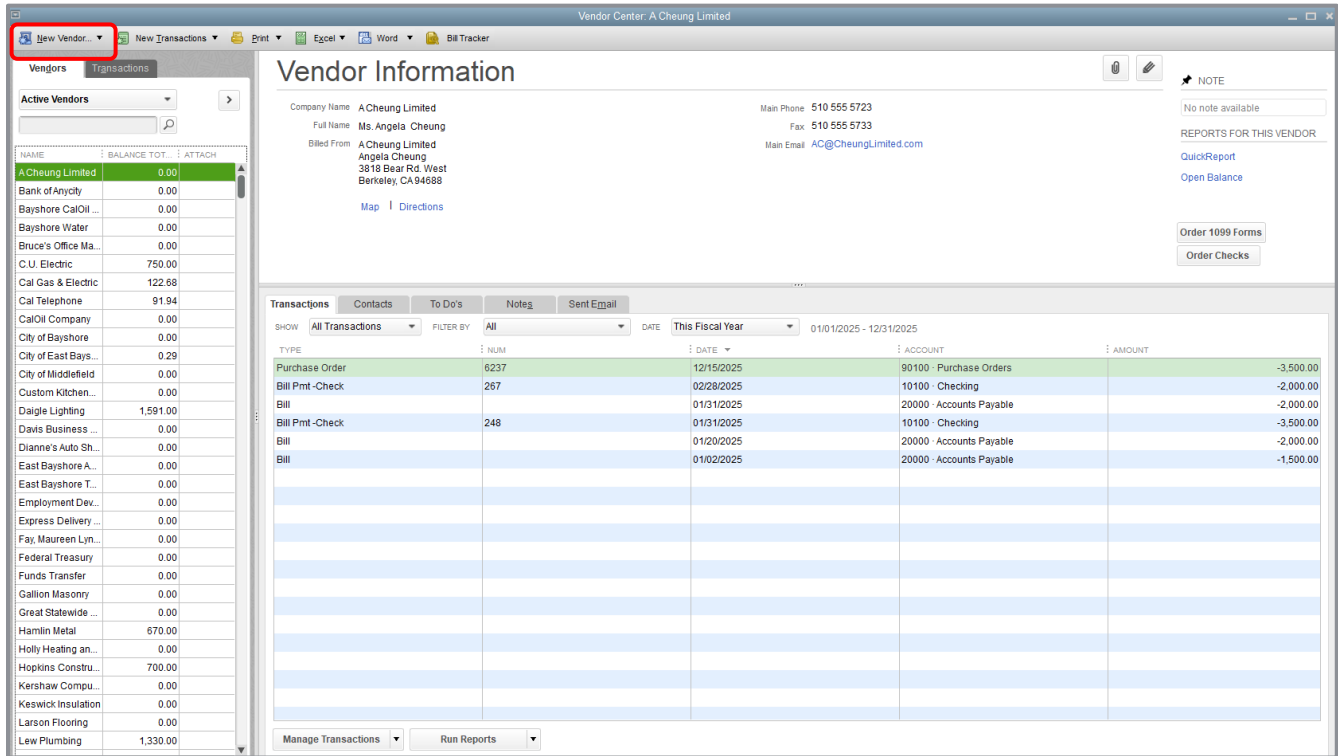
## ADD VENDORS

To pay your bills with QuickBooks, you need to add your vendors (sometimes referred to as suppliers). Nearly everyone you pay, other than employees, is a vendor. Your vendor list supplies the names available on purchase forms like purchase orders, bills, checks, vendor credits, sales tax payments, payroll tax payments and bills.



### Step-by-Step: Add a Vendor

1. Just like the Customer Center and Employee Center, there are multiple ways to access the Vendor Center in QuickBooks.
  - Click on **Vendors** from the left side or top icon bar (depending on your View settings)
  - Choose **Vendor Center** from the Vendors drop-down in the menu bar
  - From the Home page, click the **Vendors** tab in the Vendors section
2. Click the **New Vendor** button then choose **New Vendor**.



3. In the Vendor Name field, enter the name of the vendor as you'd like it to appear on your Vendor list.
4. The Opening Balance field is treated the same as the Customer Center entries. You can enter a balance owed to the vendor as of the start date of the file, but it is best practice to enter individual open bills whenever possible.
5. You are now in the Address Info tab for this new vendor. Enter the remaining vendor information appropriately.

6. Click **OK** to add this vendor.

The new vendor appears on the Vendor list. (New vendors appear automatically in their correct alphabetical order in the Vendor list.)

The screenshot shows the 'Vendor Center: New Vendor' window. On the left, a list of vendors is displayed with columns for NAME, BALANCE, and ATTACH. 'New Vendor' is highlighted in green. The main area is titled 'Vendor Information' and shows details for 'New Vendor' including the full name, address (1234 Main Street, Venice, CA 91340), and options for Map and Directions. Below this is a 'Transactions' section with tabs for Transactions, Contacts, To Do's, Notes, and Sent Email. The Transactions tab is active, showing a table with columns for TYPE, NUM, DATE, ACCOUNT, and AMOUNT. The table is currently empty, displaying a message: 'There are no transactions of type "All Transactions", filtered by "All", in date range "This Fiscal Year".' At the bottom of the window, there are buttons for 'Manage Transactions' and 'Run Reports'.

7. Close the Vendor Center by clicking on the **x** in the top right corner of the Center (not the top right corner of QuickBooks, which will close the program!) or by hitting the **Esc** key.



**IMPORTANT:** Notice there are additional tabs in the vendor setup window: Payment Settings, Tax Settings, Account Settings, and Additional Info. Feel free to utilize these features as they apply to your business. Pay special attention to the Tax Settings tab if you would like to run 1099 reports from QuickBooks.

## NOTES



## Transactions from the Vendor List

Right-clicking on any vendor in the Vendor list will bring up a menu which includes access points for launching various vendor-related transactions and features, such as:

- Write Checks
- Enter Bills
- Pay Bills
- Enter Credit Card Charges
- Create Purchase Orders (assuming the preference to turn on inventory and purchase orders has been enabled)
- Sales Tax Payments

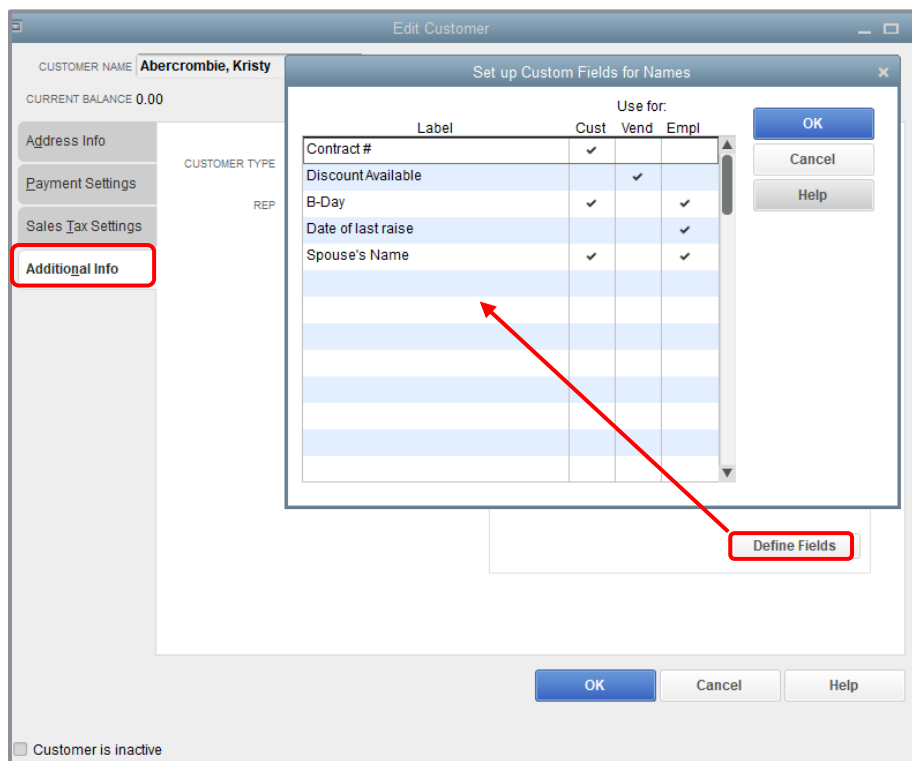
# Add Custom Fields

QuickBooks lets you add even more information to names on lists by having custom fields in the Customers & Jobs, Vendor, Employee and Item lists. Custom fields allow you to track additional information specific to your business.



## Step-by-Step: Add Custom Fields

1. Open the Customer Center (or the Vendor Center or the Employee Center).
2. Click on a customer (or vendor or employee, depending on the center you've opened).
3. Click the Edit (**pencil**) button (alternately, double-click on the name or right-click on the name and choose the **Edit** option for this type of list name).
4. Click the **Additional Info** tab.
5. In the bottom right corner of this window, click **Define Fields**. This opens the Set Up Custom Fields for Names window, which corresponds to your Customer, Vendor and Employee lists.



6. Use the Label column to name your custom field.
7. Place a checkmark in the column for each name list to which you would like the custom field to apply. QuickBooks Pro and Premier allow up to seven custom fields for each of the Customer, Vendor and Employee lists, but with no more than an aggregate limit of 15 custom fields on all lists together.
8. Click **OK**.
9. If you see an informational message, click **OK**.
10. Click **OK** to close the Edit Customer (or Edit Vendor or Edit Employee) window.
11. Close the Customer (or Vendor or Employee) Center.

## NOTES

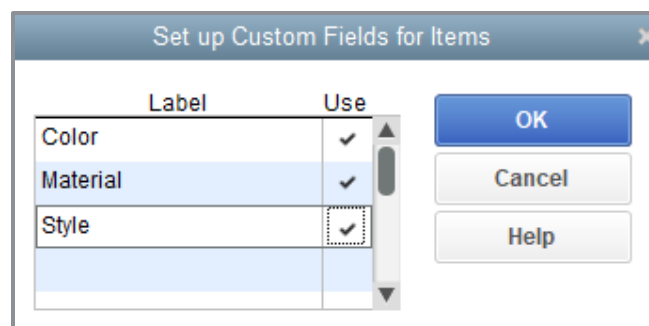


## Step-by-Step: Add Custom Fields for Items

1. From the Lists menu, choose **Item List**.

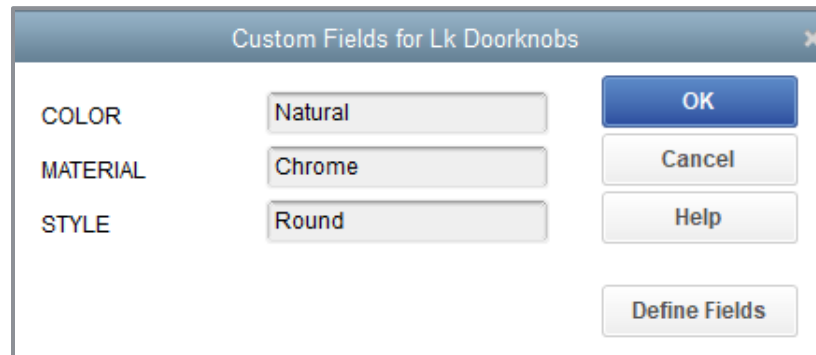
NAME	DESCRIPTION	TYPE	ACCOUNT	TOTAL QUANTITY ON HAND	ON SALES ORDER	PRICE	ATTA
Plans	Plans	Service	40100 - Construction Income-40110 - Design Income			0.00	
Blueprint changes		Service	40100 - Construction Income-40110 - Design Income			0.00	
Blueprints	Blueprints	Service	40100 - Construction Income-40110 - Design Income			0.00	
Concrete Slab	Foundation slab - prep and pouring	Service	40100 - Construction Income-40130 - Labor Income			0.00	
Floor Plans	Floor plans	Service	40100 - Construction Income-40110 - Design Income			0.00	
Framing	Framing labor	Service	40100 - Construction Income-40130 - Labor Income			55.00	
Installation	Installation labor	Service	40100 - Construction Income-40130 - Labor Income			35.00	
Labor		Service	40100 - Construction Income-40130 - Labor Income			0.00	
Removal	Removal labor	Service	40100 - Construction Income-40130 - Labor Income			35.00	
Repairs	Repair work	Service	40100 - Construction Income-40130 - Labor Income			35.00	
Subs	Subcontracted services	Service	40100 - Construction Income-40150 - Subcontracted Labor Income			0.00	
Carpet	Install carpeting	Service	40100 - Construction Income-40150 - Subcontracted Labor Income			0.00	
Drywall	Install drywall	Service	40100 - Construction Income-40150 - Subcontracted Labor Income			0.00	
Duct Work	Heating & Air Conditioning Duct Work	Service	40100 - Construction Income-40150 - Subcontracted Labor Income			0.00	
Electrical	Electrical work	Service	40100 - Construction Income-40150 - Subcontracted Labor Income			0.00	
Insulating	Install insulation	Service	40100 - Construction Income-40150 - Subcontracted Labor Income			0.00	
Metal Wrk	Metal Work	Service	40100 - Construction Income-40150 - Subcontracted Labor Income			0.00	
Painting	Painting	Service	40100 - Construction Income-40150 - Subcontracted Labor Income			0.00	
Plumbing	Plumbing	Service	40100 - Construction Income-40150 - Subcontracted Labor Income			0.00	
Roofing	Roofing	Service	40100 - Construction Income-40150 - Subcontracted Labor Income			0.00	
Tile & Counter	Install tile or counter	Service	40100 - Construction Income-40150 - Subcontracted Labor Income			0.00	
Cabinets	Cabinets	Inventory Part	40100 - Construction Income-40140 - Materials Income	0		0.00	
Cabinet Pulls	Cabinet Pulls	Inventory Part	40100 - Construction Income-40140 - Materials Income	423		0.00	

2. In the Item List, select the item you wish to edit.
3. Right-click on the item and choose **Edit Item** (alternately, double-click the item *or* click the **Item** menu button then choose **Edit Item**).
4. Click **Custom Fields**.
5. Click **Define Fields**.
6. Enter the custom field name you would like to use in the Label column.
7. Place a checkmark in the **Use** column for the field to show in the item setup. QuickBooks Pro and Premier allow up to five custom fields for items.



8. Click **OK** to close the window.

9. If you see an additional Information window about activating custom fields for this list, click **OK** to close this window as well.
10. In the Custom Fields for this (or any) item window, you can now enter information for your new custom field.



The screenshot shows a dialog box titled "Custom Fields for Lk Doorknobs". It contains three input fields with the following values:

Field Name	Value
COLOR	Natural
MATERIAL	Chrome
STYLE	Round

On the right side of the dialog, there are four buttons: "OK" (blue), "Cancel", "Help", and "Define Fields".

11. Click **OK** to close the Custom Fields window for that item, and then click **OK** to close the Edit Item window.
12. Close the Item List.

## NOTES

# Manage Lists

Sometimes you may want to re-order the way your accounts appear in the different sections of your financial reports. You can re-order each section of your Chart of Accounts (within its account type) by following the instructions below.



## Step-by-Step: Sort a List Manually

1. From the Lists menu, choose **Chart of Accounts**. Scroll to the account you would like to move.
2. Hover the mouse pointer over the **diamond** to the left of the account name.
3. Click and hold the left mouse button, and then drag the pointer upward until you see a dotted line directly above the account name (or downward until you see a dotted line directly below the account name). The mouse button can also be dragged to the right to make it a subaccount of the account above it (assuming it is the same account type), or it can be dragged to the left to move it out of being a subaccount.

NAME	TYPE	BALANCE TOTAL	ATTACH
>40010 - Construction Consulting Income	Income		
>40110 - Design Income	Income		
>40120 - Equipment Rental Income	Income		
>40130 - Labor Income	Income		
>40140 - Materials Income	Income		
>40150 - Subcontracted Labor Income	Income		
>40199 - Less Discounts given	Income		
>40500 - Reimbursement Income	Income		
>40510 - Mileage Income	Income		
>40520 - Permit Reimbursement Income	Income		
>40530 - Reimbursed Freight & Delivery	Income		
>50100 - Cost of Goods Sold	Cost of Goods Sold		
>54000 - Job Expenses	Cost of Goods Sold		
>54100 - Bond Expense	Cost of Goods Sold		
>54200 - Equipment Rental	Cost of Goods Sold		
>54300 - Job Materials	Cost of Goods Sold		
>54400 - Permits and Licenses	Cost of Goods Sold		
>54500 - Subcontractors	Cost of Goods Sold		
>54520 - Freight & Delivery	Cost of Goods Sold		
>54599 - Less Discounts Taken	Cost of Goods Sold		
>60100 - Automobile	Expense		
>60110 - Fuel	Expense		
>60120 - Insurance	Expense		
>60130 - Repairs and Maintenance	Expense		
>60300 - Bad debt	Expense		

4. Release the left mouse button to drop the account into the new position.

40100 - Construction Income	Income		
40010 - Construction Consulting Income	Income		
40110 - Design Income	Income		
40120 - Equipment Rental Income	Income		
40130 - Labor Income	Income		
40140 - Materials Income	Income		
40150 - Subcontracted Labor Income	Income		
40199 - Less Discounts given	Income		

- To re-sort the list (within each account type), click the **Account** menu button in the bottom left corner of the Chart of Accounts screen and select **Re-sort List**.
- Click **OK**.
- Close the Chart of Accounts.

You can sort lists in QuickBooks by clicking on column headers in the lists like the Name and Balance Total. The example below uses the Customer Center, but this also applies in the Vendor Center, Item list and Chart of Accounts.



### Step-by-Step: Sort a List in Descending Order

- Open the Customer Center (using any of the access methods described above) and Customers & Jobs list.
- Click the **expand arrow** to the right of the View drop-down list to expand the width of the Customers & Jobs list.

The screenshot shows the QuickBooks Customer Center for 'Mrs. Kristy Abercrombie'. On the left, the 'Active Customers' list is expanded, showing a list of customers with columns for Name, Balance, and ATTA. A red box highlights the expand arrow next to the 'View' dropdown menu. The main area shows 'Customer Information' for Mrs. Kristy Abercrombie, including contact details and a list of transactions.

TYPE	NUM	DATE	ACCOUNT	AMOUNT
Payment		12/15/2025	10100 - Checking	7,633.28
Estimate	613	12/12/2025	90200 - Estimates	7,676.13
Invoice	1091	12/10/2025	11000 - Accounts Receivable	4,522.00
Check	476	12/6/2025	10100 - Checking	-711.15
Credit Memo	4002	12/6/2025	11000 - Accounts Receivable	-711.15
Invoice	1084	11/25/2025	11000 - Accounts Receivable	3,111.28
Sales Receipt	3006	10/30/2025	10100 - Checking	743.75
Estimate	606	10/30/2025	90200 - Estimates	3,114.00
Sales Receipt	3004	10/25/2025	10100 - Checking	1,067.88
Payment	129342	08/15/2025	12000 - Undeposited Funds	1,292.78
Sales Order	7000	06/67/2025	90300 - Sales Orders	1,293.00
Invoice	1043	06/67/2025	11000 - Accounts Receivable	1,292.78
Invoice	1044	06/67/2025	11000 - Accounts Receivable	0.00
Payment	8438	02/29/2025	12000 - Undeposited Funds	5,019.08
Invoice	1024	02/01/2025	11000 - Accounts Receivable	5,019.08

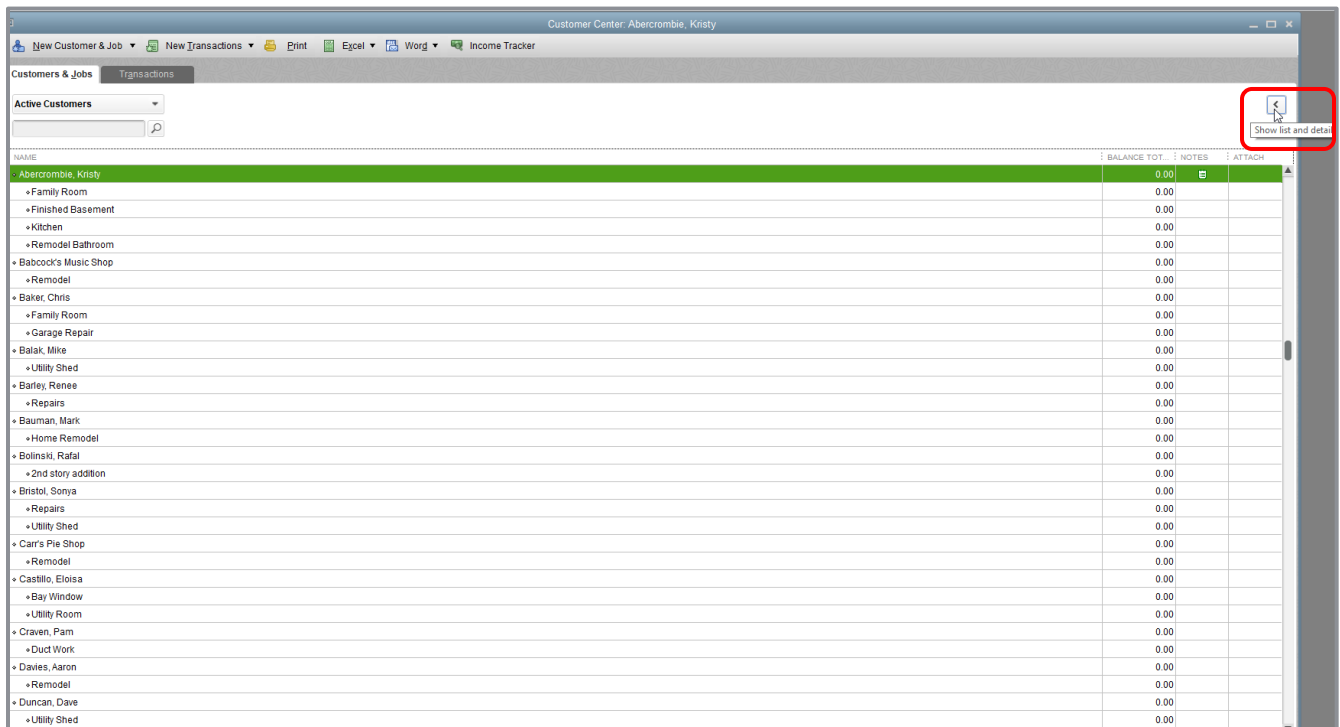
The full list view of the Customers & Jobs list displays.

NAME	BALANCE TOTAL	NOTES	ATTACH
Abercrombie, Kristy	0.00		
+ Family Room	0.00		
+ Finished Basement	0.00		
+ Kitchen	0.00		
+ Remodel Bathroom	0.00		
+ Allard, Robert	14,510.00		
+ Remodel	14,510.00		
+ Babcock's Music Shop	0.00		
+ Remodel	0.00		
+ Baker, Chris	0.00		
+ Family Room	0.00		
+ Garage Repair	0.00		
+ Balak, Mike	0.00		
+ Utility Shed	0.00		
+ Barley, Renee	0.00		
+ Repairs	0.00		
+ Bauman, Mark	0.00		
+ Home Remodel	0.00		
+ Bolinski, Rafal	0.00		
+ 2nd story addition	0.00		
+ Bristol, Sonya	0.00		
+ Repairs	0.00		
+ Utility Shed	0.00		
+ Burch, Jason	1,005.00		
+ Room Addition	1,005.00		
+ Campbell, Heather	13,900.00		
+ Remodel	13,900.00		
+ Carr's Pie Shop	0.00		
+ Remodel	0.00		
+ Castillo, Eloisa	0.00		
+ Bay Window	0.00		
+ Utility Room	0.00		

3. Click the **Balance Total** column heading. This sorts the list in *ascending* order by balance total.
4. Click the column heading again. This sorts the list in *descending* order by balance total.
5. To return to the original order, click the large **diamond** that will now appear to the left of the Name column heading. (Alternately, right-click anywhere in the list and choose **Re-sort List**, then click **OK**.)



6. Click the **collapse arrow** to the right of the window to collapse the Customers & Jobs list.



7. Close the Customer Center.

## NOTES

In most lists, you can combine two names into one. This is called merging. For example, you may find that you've been using two customer names (because of different spellings) when you really want only one on your Customers & Jobs list. You can merge list names in the Chart of Accounts, Item, Customers & Jobs, Vendor, Employee and Other Names lists. This example uses the Vendor list, but the concept is the same regardless of list type. (Accounts on the Chart of Accounts that you wish to merge must have the same account type and should not have subaccounts.)



## Step-by-Step: Merge Items on a List

1. Open the Vendor Center.
2. Double-click the name entry you wish to merge (this name entry will be merged into the other name entry and any informational fields associated with this list entry will be lost, so make sure you have all the informational fields you need in the surviving name entry).

3. In the Vendor Name field, change the name to match the name of another vendor record with which you wish to merge. This should be an exact match in terms of spelling, spacing and punctuation.
4. Click **OK**.

5. You will get a warning dialogue telling you there is another record with this name and asking if you would like to merge. (*Remember, you can never un-merge so be very sure this is what you want to do. Also, the Audit Trail report will not report on renamed or merged names, so be sure that this is what you want to do, and for good measure, make sure you have a backup of the file before you do the merge.*) Click **Yes**.
6. Close the Vendor Center.



**IMPORTANT:** You cannot merge two names from different lists such as a Vendor and Customer record or Other Names list record. All transactions containing the original list name will now appear as if they were entered using the renamed, merged list name.

## RENAME A LIST ITEM

You can rename any list name. When you make the change, QuickBooks automatically modifies all existing transactions containing the list name. (This is very similar to the concept of merging, but without renaming to be exactly the same as another name on the same list.) This example demonstrates renaming in the Chart of Accounts.



### Step-by-Step: Rename a List Item in the Chart of Accounts

1. From the Lists menu, choose **Chart of Accounts** to display the Chart of Accounts for Rock Castle Construction.
2. In the Chart of Accounts, select the account you would like to rename.
3. Right-click on the account and choose **Edit Account** or click the **Account** menu button and choose **Edit Account**.
4. Make your changes in the **Account Name** field.
5. Click **Save & Close**.
6. Close the Chart of Accounts.

## NOTES

You can delete list names if you have *not* used them in any transactions, preferences or customized report filters. If you try to delete a list name that has been used, QuickBooks displays a warning that the name can't be deleted. If you don't want to see a list name anymore but you can't delete it, you can make it inactive. Here is an example from the Customer Center.



## Step-by-Step: Make a List Item Inactive

1. Navigate to the **Customer Center**.
2. Select the customer or job from the list that you wish to make inactive.
3. Right-click the name and choose **Make Customer:Job Inactive**. If there are any jobs for this customer, they will be made inactive as well. (The same is true for inactivating parent accounts that have sub-accounts on the Chart of Accounts and items that have sub-items in the Item List.)
4. To see inactive list items, choose **All Customers** (rather than Active Customers) from the View drop-down list. (In the Chart of Accounts, click on the checkbox next to **Include inactive** to display inactive accounts as well as active ones.) Inactive names on this list will have an X in the left column.

NAME	BALANCE	ATTA...
↳ Abercrombie, Kri...	0.00	
↳ Family Room	0.00	
↳ Kitchen	0.00	
↳ Patio	0.00	
↳ Remodel Bat...	0.00	
↳ Allard, Robert	14,510.00	
↳ Remodel	14,510.00	
↳ Babcock's Music...	0.00	
↳ Remodel	0.00	
X Baker, Chris	0.00	
X ↳ Family Room	0.00	
X ↳ Garage Repair	0.00	
Balak, Mike	0.00	
↳ Utility Shed	0.00	
↳ Barley, Renee	0.00	
↳ Repairs	0.00	
↳ Bauman, Mark	0.00	
↳ Home Remo...	0.00	
↳ Bolinski, Rafal	0.00	
↳ 2nd story ad...	0.00	
↳ Bristol, Sonya	0.00	
↳ Repairs	0.00	
↳ Utility Shed	0.00	
↳ Burch, Jason	1,005.00	
↳ Room Addition	1,005.00	
↳ Campbell, Heat...	13,900.00	
↳ Remodel	13,900.00	
↳ Carr's Pie Shop	0.00	

5. If you want to take an inactive name and make it active again, click on the **X** next to each inactive name. If you're reactivating name with subs (a customer with jobs, and item with sub-items, or an account with sub-accounts), you'll be asked if you wish to activate the subs as well.
6. Close the Customer Center.

## NOTES

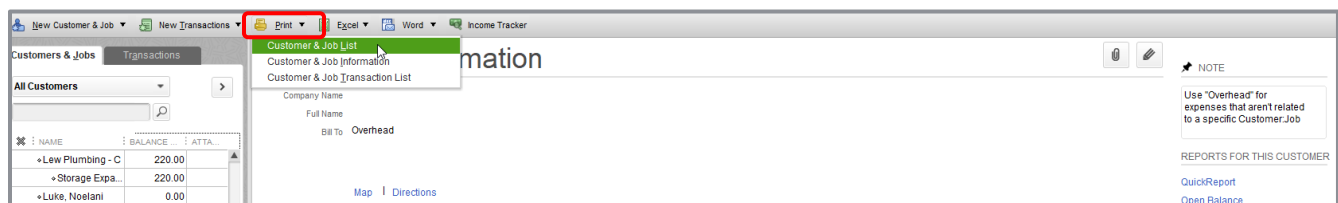
## Print a List

You can print a QuickBooks list for reference, or you may print a list to a file to use in your word processor or spreadsheet program. QuickBooks prints the Customers & Jobs list as it appears on the screen. For example, if the Customers & Jobs list is expanded and sorted by balance total, QuickBooks prints the expanded list sorted by balance total. If the list is collapsed, QuickBooks prints just the customer name, the balance total and active status.



### Step-by-Step: Print the Customers & Jobs List

1. In the Customer Center, click the **Print** menu button, then choose **Customer & Job List**.
2. Click **OK** to bypass the List Reports message.
3. Confirm your choice of printer and click **Print**.



### Step-by-Step: Print Information on One Customer

1. In the Customers & Jobs list, select the customer whose details you want to print.
2. Click the **Print** menu button, then choose **Customer & Job Information**.
3. Confirm your choice of printer and click **Print**.

If you want to print information for selected customers only, you can generate and filter the Customer Contact List report for those customers. You can also modify the report to include any extra columns you want.



## Step-by-Step: Print Information for Selected Customers

1. From the Reports menu, choose **List**, then choose **Customer Contact List** from the submenu.
2. Click **Customize Report**.
3. Click the **Filters** tab.
4. Select **Customer** in the Filter list.
5. In the Customer field (which initially displays All customers/jobs), choose **Multiple customers/jobs**.
6. In the Select Customer:Job window that pops up, place a checkmark next to those customers whose contact information you want to print.
7. Click **OK** to close the Select Customer:Job window.
8. Click **OK** to close the Modify Report window and display the customized report on the screen.
9. **Print** the report.
10. Close the Report window.
11. Close the Customer Center.

## NOTES

# Add or Edit Multiple Items at One Time

If you have existing list information in Microsoft Excel® that you want to add to QuickBooks, or if you want to make changes to multiple items, you can do so for items in the following lists: Customers, Vendors, Service Items, Inventory (if the inventory preference is turned on) and Non-inventory Parts.



## Step-by-Step: Edit or Add Multiple List Names at Once

1. Go to the **Lists** menu and choose **Add/Edit Multiple List Entries**.
2. Choose the list you would like to edit from the List drop-down.
3. Use the **Customize Columns** button in the top right corner to customize the information you would like to see. (This means not only adding and taking away columns, but also changing their order.)

1 Select a list. 2 Customize columns to display. 3 Paste from Excel or type to add to or modify your list. **Customize Columns**

List: Customers View: Active Customers Find   Search within results

Currently Editing:

NAME	COMPANY NAME	MR./MS./...	FIRST NAME	M.I.	LAST NAME	MAIN P
Abercrombie, Kristy		Mrs.	Kristy		Abercrombie	415-
Family Room		Mrs.	Kristy		Abercrombie	415-
Finished Basement		Mrs.	Kristy		Abercrombie	415-
Kitchen		Mrs.	Kristy		Abercrombie	415-
Remodel Bathroom	Kristy Abercrombie	Mrs.	Kristy		Abercrombie	415-
Allard, Robert		Mrs.	Amanda		Roberts	650-
Remodel		Mrs.	Amanda		Roberts	650-
Babcock's Music Shop	Babcock's Music Shop	Ms.	Kristie		Babcock	650-
Remodel	Babcock's Music Shop	Ms.	Bettie		Wilson	650-
Baker, Chris		Mr.	Chris		Baker	415-
Family Room		Mr.	Chris		Baker	415-
Garage Repair		Mr.	Chris		Baker	415-
Balak, Mike		Mr.	Mike		Balak	415-
Utility Shed		Mr.	Mike		Balak	415-

**Save Changes** Close Help



4. Use the **Find** field if needed.
5. Utilize copying tools by right-clicking in a cell on the grid.
6. To add any new list names, scroll to the bottom of the list and start entering or pasting information into the first empty row. Alternately, you can change the **View** drop-down choice to display unsaved list names only (in the example above, that would be unsaved customers), and you will be able to enter or paste information into an empty grid from the first row using the column headers as your guide.
7. When your changes are complete, click **Save Changes**.
8. Click **Close**.

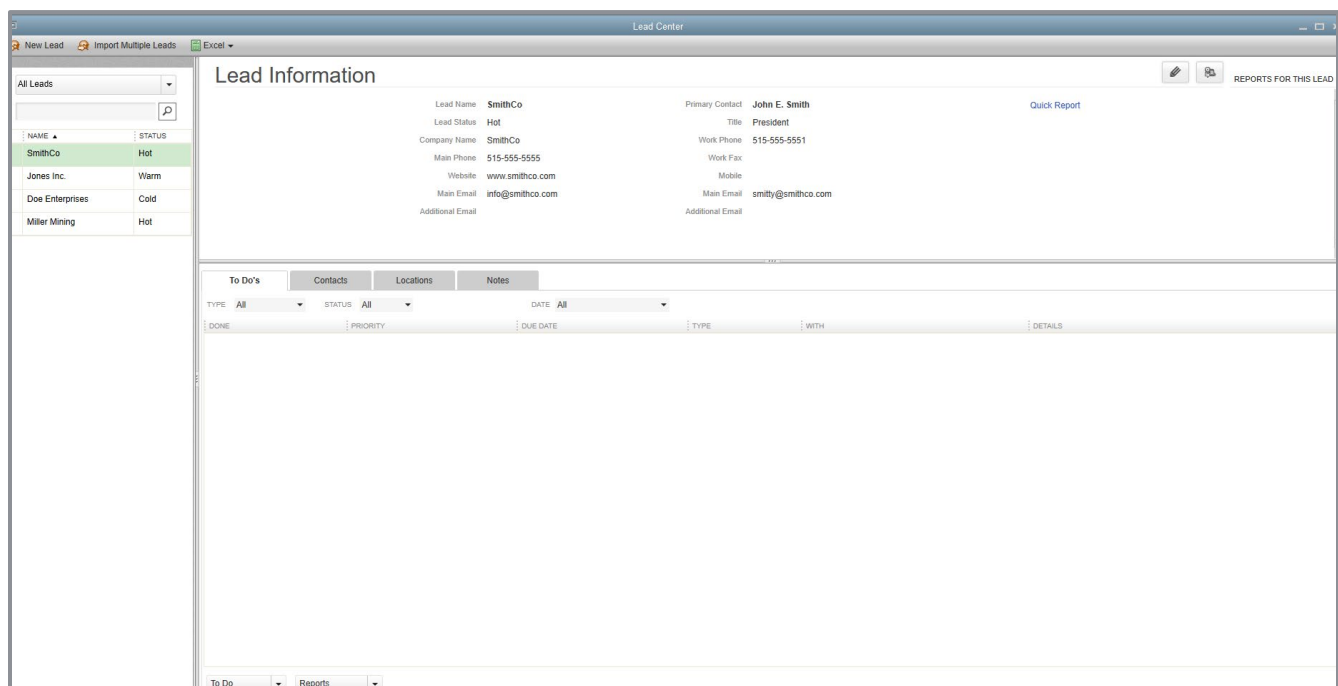
## NOTES

## Work with the Lead Center

The Lead Center tracks data about your sales prospects (who are not yet customers) in one place inside QuickBooks. The Lead Center has three panes:

- Use the **Leads** pane on the left to view and sort your leads
- Use the **Lead Information** pane on the right to review or edit information about a selected lead
- Use the **Tabs** at the bottom of the window to access lists and notes for individual leads

To access the Lead Center, click **Company** (or **Customers**) on the menu bar and select **Lead Center**. QuickBooks displays the Lead Center as shown:





## Step-by-Step: Add a New Lead

1. Choose **Company** → **Lead Center**.
2. Click the **New Lead** icon.
3. Enter the lead name in the Name field.
4. Set the lead status. Click the **Status** drop-down arrow and select **Hot/Warm/Cold**.
5. Use the **Company** and **Contacts** tabs to enter information about the prospect.

The screenshot shows the 'Add Lead' dialog box with the following details:

- NAME:** EFK Enterprises (Required)
- STATUS:** Warm
- Tabs:** Company (selected and highlighted), Contacts
- COMPANY NAME:** EFK Enterprises
- MAIN PHONE:** 416-410-0750
- Website:** www.e-compubooks.com
- Main Email:** info@e-compubooks.com
- Additional Email:** (empty)
- LOCATIONS:**
  - MAIN ADDRESS:** (empty)
  - LOCATION:** (Required)
  - ADDRESS:** (empty text area)
- Buttons:** Add Another Location, OK, Cancel, Help

6. Enter additional information as desired.
7. Click **OK**.

## THINGS TO NOTE ABOUT THE LEAD CENTER

- Each lead must have a unique name. If you've already used the name, change it slightly by adding a character or number.
- The Contacts tab provides the ability to enter details about contacts at the company. You can have multiple contacts as needed.
- You can create and enter one or more locations in the Location field. If you have created multiple locations, you can click the **Main Address** drop-down arrow and select from the locations you've entered.
- You can import multiple leads to enter multiple prospects into the Lead Center at the same time by using the **Import Multiple Leads** button at the top of the Lead Center, then copying and pasting from an Excel spreadsheet



### Step-by-Step: Convert a Lead to a Customer

You can convert a lead into a customer when needed. This will move the prospect from the Lead Center to the Customers & Jobs List. Converting a lead to a customer cannot be undone.

The screenshot shows the 'Lead Center' window with the 'Lead Information' tab selected. The lead name is 'SmithCo' and the status is 'Hot'. The primary contact is 'John E. Smith', President. The interface includes a 'To Do's' section with tabs for 'Contacts', 'Locations', and 'Notes'. A red box highlights the 'Convert this Lead to a Customer' button in the top right corner of the lead information area.



**IMPORTANT:** You cannot enter a transaction for a lead; it must first be converted to a customer.

## NOTES

## Work with Lists – Review Questions

1. How many custom fields can you set up for items?
  - a. 4
  - b. 5
  - c. 7
  - d. 20
2. Which of the following forms and windows could potentially be populated with information from the Vendor list?
  - a. Purchase Orders
  - b. Bills
  - c. Write Checks
  - d. All of the above
3. Which of the following activities cannot be accessed from the Customers & Jobs list in the Customer Center?
  - a. Create statements
  - b. Assess finance charges
  - c. Enter credit card charges
  - d. Receive payments
4. On which tab of the Edit Customer window would you enter a customer's payment terms (for example, Net 30 days)?
  - a. Address Info
  - b. Additional Info
  - c. Payment Settings
  - d. Job Info

- 
5. A customer has three warehouses and you are installing an overhead door at each location. The best way to track this in QuickBooks would be to:
    - a. Set up each location as a separate customer
    - b. Set up a separate job for each location under the customer
    - c. Enter all work as one order under the customer
    - d. Use a custom field to track each location
  6. Products you sell would appear on which of the following lists?
    - a. Vendor list
    - b. Employee list
    - c. Chart of Accounts
    - d. Item list
  7. A subcontractor would appear on which of the following lists?
    - a. Vendor list
    - b. Employee list
    - c. Customers & Jobs list
    - d. Item list
  8. Name three of the lists on which you can merge names.
    - a. \_\_\_\_\_
    - b. \_\_\_\_\_
    - c. \_\_\_\_\_
  9. True or false: You can delete list items that are used in transactions.
    - a. True
    - b. False

## Review Activities

Use Rock Castle Construction (sample product-based company) to do these activities:

1. Add the following customer using the data below:
  - **Customer Name:** Alla Rozenvasser
  - **Opening Balance:** \$234.00
  - **Company Name:** Rozenvasser Advertising
  - **Contact:** Alla Rozenvasser
  - **Bill to:** 300 Main Street, Suite #3, Middlefield, CA 94432
  - **Phone:** 415-555-6767
  - **Fax:** 415-555-9090
  - **Alt. Contact:** Shannon Stubo
  - **Type:** Commercial
  - **Credit Limit:** \$2500
  - **Terms:** Net 15
  - **Tax Item:** San Domingo
2. Add a new vendor using the data below:
  - **Vendor:** Martin Drywall
  - **Contact:** Sean D. Martin
  - **Address:** P.O. Box 76, Middlefield, CA 94432
  - **Phone:** 555-5432
  - **Fax:** 555-6565
  - **Account:** 082-4343
  - **Type:** Subcontractors
  - **Terms:** Net 30
  - **Credit Limit:** 1,000.00

3. In the Customers & Jobs list select **Ecker Designs**. Answer the following questions:
  - What is the job status for Ecker Designs' office repairs?
  - What is the number of the most recent invoice and how much was it?
  - What happened on December 15?
4. In the Vendor Center locate **sales tax payment** transactions. Answer the following questions:
  - Who is the vendor?
  - How many payments have been made?
  - What is the total amount of payments that have been made?
5. In the Employee Center find **Gregg Schneider's** information. Answer the following questions:
  - What is the name of his spouse?
  - When was Gregg hired?
  - What is Gregg's overtime pay rate?
6. In the Vendor Center find **C.U. Electric**. Answer the following questions:
  - What is the open balance for this vendor?
  - How many bills are outstanding and what are the amounts?
  - What are the payment terms for this vendor?
7. Open the **Item** list and answer the following questions:
  - How many brass hinges are on hand?
  - What is the price of a patio door?
  - What is the finance charge percentage on overdue balances?



## Answers to Review Questions

1. How many custom fields can you set up for items?
  - a. 4
  - b. ✓ 5
  - c. 7
  - d. 20
  
2. Which of the following forms and windows could potentially be populated with information from the Vendor list?
  - a. Purchase Orders
  - b. Bills
  - c. Write Checks
  - d. ✓ *All of the above*
  
3. Which of the following activities cannot be accessed from the Customers & Jobs list in the Customer Center?
  - a. Create statements
  - b. Assess finance charges
  - c. ✓ *Enter credit card charges*
  - d. Receive payments
  
4. On which tab of the Edit Customer window would you enter a customer's payment terms (for example, Net 30 days)?
  - e. Address Info
  - f. Additional Info
  - g. ✓ *Payment Settings*
  - h. Job Info

5. A customer has three warehouses and you are installing an overhead door at each location. The best way to track this in QuickBooks would be to:
  - a. Set up each location as a separate customer
  - b. ✓ *Set up a separate job for each location under the customer*
  - c. Enter all work as one order under the customer
  - d. Use a custom field to track each location
6. Products you sell would appear on which of the following lists?
  - a. Vendor list
  - b. Employee list
  - c. Chart of Accounts
  - d. ✓ *Item list*
7. A subcontractor would appear on which of the following lists?
  - a. ✓ *Vendor list*
  - b. Employee list
  - c. Customers & Jobs list
  - d. Item list
8. Name three of the lists on which you can merge names. (Any 3 of these will do.)
  - a. ✓ *Chart of Accounts*
  - b. ✓ *Item*
  - c. ✓ *Customer & Jobs*
  - d. ✓ *Vendor*
  - e. ✓ *Employee*
  - f. ✓ *Other Names*
9. True or false: You can delete list items that are used in transactions.
  - a. True
  - b. ✓ *False*