American Century Investments

Investment Representative (Class of 2027) - We are seeking a diverse group of professionals to join our team in our Investment Representative training program.

Upcoming Start Dates: February, June, and September 2027.

If you enjoy helping people achieve their financial goals, learning about the investment industry, and developing an understanding of client-centric sales strategies, this is an excellent opportunity to launch a rewarding career in financial services!

This position sits within our Personal Financial Solutions Client Care Organization, and each of our representatives individually handle a fluctuating volume of inbound calls from our retail investors every single day. Investment Representatives work within a highly structured/scheduled environment to deliver a top-tier client experience and handle a variety of requests including transactions, account management & troubleshooting across client inquiries.

Prior to classroom training, all representatives will be provided a comprehensive study program to successfully prepare them for acquiring their Securities Industry Essentials (SIE), Series 7, and Series 63 to become fully registered. The training materials, training period and the sponsorship of the licenses are paid for by American Century. After studying, we have crafted a 5-week classroom style onboarding and training program to set our representatives on a path to success at our firm.

Schedule

- Within this position, scheduling is highly structured to ensure the best balance between our representative's availability and client servicing
- Upon the successful completion of the initial training period and showing proficiency, employees can look forward to a hybrid work schedule of up to 3 days in-office and 2 days from home (subject to change based on business needs)
- During the paid 5-week training program, the trainee class will work Monday-Friday from 8am-5pm CT
- Post training, new hires will work one of the following schedules:
    - 8:00am – 4:30pm (30-minute lunch)
    - 8:30am – 5:00pm (30-minute lunch)
- The exact time will be discussed with the new hire from their direct manager
- Each day has a set schedule of two 15-minute breaks and a 30-minute lunch period throughout the day
- Schedules may be adjusted as volume and business needs dictates. For example, during high volume periods, PTO and scheduled off the phone activities may be reduced or eliminated

Direct link to the application here.

Flexible Insurance Internship

Build experience. Earn income. Grow into a career.

Missouri State students: gain flexible experience in an insurance agency.

- Make outbound calls to potential customers
- Collect customer and prospect data
- Perform basic customer service work



Not licensed?
Hourly position.

Licensed in P&C and Life?
100% commission plus bonuses.

Opportunity to grow
into a full-time permanent position.

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Interested? Scan to contact agent