

DARING TO REALLY CARE

D.T.R.C.TM

DOWN THE RANGE CONSORTIUM



"At Down The Range Consortium, I am dedicated to guiding individuals and organisations towards their highest potential. Through our expert coaching, comprehensive security consultancy, and the comforting embrace of our community, I empower our clients to thrive in a world of endless possibilities. The mission is to blend wisdom, protection, and the simple pleasure of a great education to enhance lives, "one session at a time."

Wayne Grove

DOWN THE RANGE CONSORTIUM

Welcome to the heart of innovation and excellence. At DTRC consortium, I am proud to bring together a diverse range of people, services and offerings that cater to a myriad of needs. From cutting-edge security consultancy to transformative executive coaching, enriching training courses, and a thriving community, we are your one-stop destination for holistic growth and well-rounded support. Our journey is not just about securing physical spaces; it's about securing the future of your organisation, empowering leaders, honing skills, providing a moment of relaxation, and fostering a sense of belonging. We understand that modern challenges require multifaceted solutions, and we've embraced this philosophy wholeheartedly.

In each area of our consortium, you will find an unwavering commitment to excellence, guided by the latest industry practices and a passion for continuous improvement. Whether you are seeking to safeguard your organisation, develop your leadership capabilities, enhance your knowledge, or connect with a like-minded community, we've got you covered.

Join us in this transformative journey, where security, coaching, education, coffee, clothing, and community merge seamlessly to create a harmonious and holistic approach to success. Together, we are building a future that is secure, empowering, and deeply connected.



DOWN THE RANGE CONSORTIUM VALUES:

"At D.T.R.C, our values are the heart and soul of our business". We are committed to:

- 1. Excellence:** We strive for excellence in every facet of our coaching, security consultancy, and training offerings. We pursue the highest standards to ensure our clients receive the best.
- 2. Empowerment:** We believe in empowering individuals and organisations to achieve their goals, providing the tools and guidance needed for success.
- 3. Integrity:** Integrity is the foundation of our relationships. We conduct our business with honesty, transparency, and ethical conduct, fostering trust in all our interactions.
- 4. Innovation:** We embrace innovation in all that we do. Whether it's in our coaching methodologies, security solutions, or courses, we continuously seek creative ways to enhance our offerings.
- 5. Community:** We are committed to building a supportive and inclusive community. We value diversity and work collaboratively to make a positive impact on society.
- 6. Sustainability:** We are mindful of our environmental impact. We prioritise sustainability in our business practices to ensure a better future for all.
- 7. Passion:** Our passion for coaching, security, and training is contagious. We infuse enthusiasm and dedication into every aspect of our work.

These values guide us in fulfilling our mission to empower and enrich the lives of our clients through coaching, security consultancy, and self-development.





DOWN THE RANGE CONSULTANCY:

Asset Protection

We have successfully protected assets worth millions across various industries, developing strategies that mitigate risks and safeguard physical and financial resources, guiding policy, and strategy.

Intellectual Property & information security Our expertise in intellectual property (IP) and information security has enabled me to design and implement robust strategies to safeguard valuable IP, confidential information, and sensitive data.

Executive Protection

We have provided discreet and reliable executive protection services to high-profile clients, UHNW individuals, NGO's, Music and film celebrities and corporate clients, ensuring their safety and peace of mind in various environments.

Security Risk Management

Our proficiency in security risk management has allowed us to identify, assess, and mitigate risks on a global scale, making informed decisions to protect clients' interests.

High-Risk Projects

We have managed security for high-risk projects, from crisis management to conflict zones, ensuring the safety of personnel and assets under challenging conditions.

Training and Development

We specialise in training staff, equipping them with the knowledge and skills necessary to excel in demanding times and environments.

Travel Safety Management

My travel safety consultancy offers comprehensive solutions to mitigate risks and ensure the well-being of travelers. With tailored advice, training, and protocols, I empower organisations to navigate unfamiliar territories with confidence. Trust me to safeguard your journeys and protect your personnel, wherever their adventures may take them.

Event Safety Management

We have overseen the security and safety of large-scale events, from conferences to high-profile gatherings, ensuring the well-being of attendees, planning the security needs and crowd dynamics, as well as being one of the security leads in events with excess of 150,000 customers daily.

Our commitment to excellence, attention to detail, and ability to adapt to evolving security challenges have earned us a reputation as a reliable and trusted security consultancy. We look forward to leveraging our expertise to address your specific security needs and help you achieve your goals.



D.T.R.C.TM
DOWN THE RANGE CONSORTIUM

DOWN THE RANGE COACHING:

We offer a range of services including one-on-one coaching, group coaching, and workshops. These services are designed to help clients overcome obstacles, improve their mindset, and achieve their goals.

Stoic Leadership: Learn to make wise decisions, control your emotions, and lead with unwavering courage.

Resilience Training: Build mental toughness and adaptability to thrive in any situation.

Conflict Resolution: Develop effective strategies for resolving conflicts and fostering teamwork.

Goal Achievement: Set and achieve ambitious goals while maintaining balance and perspective.

executive leadership coaching

What sets us apart?

Stoic Wisdom: I draw from the timeless teachings of Stoicism to cultivate mental fortitude, emotional resilience, and ethical leadership.

Military Discipline: I have a military background, offering first-hand insights into the disciplined mindset required for effective leadership.

Practical Guidance: I provide actionable strategies and tools that executives can apply immediately to enhance their decision-making and leadership skills. A journey is better shared... executive leadership & group coaching

My Philosophy

I believe that Stoicism, with its focus on self-mastery, rationality, and virtuous living, aligns perfectly with the core principles of military mindset. This fusion creates a dynamic framework for leadership and personal growth that stands the test of time. I believe that everyone has the potential to live a fulfilling and meaningful life. By identifying and working towards their goals, my clients can unlock their full potential and create a life they love.



D.T.R.C.TM
DOWN THE RANGE CONSORTIUM

Embrace your inner Warrior.

My coaching programs are designed to help you harness the Stoic warrior within. I'll work with you to develop a mindset that thrives under pressure, stays focused on the mission, and leads with honour and integrity.



SELECT TARGET:

What are your goals? challenges? blockers? to help you to define **SMART** Goals, exploring your desired outcome and encouraging you to bring forth the changes.

DOWN, TEST, ADJUST:

Encouraging you to reflect on your current reality, getting down in the weeds, exploring gaps, constraints, areas of strengths and opportunities that may impact progress, encourage commitment.

BREATHE, RELEASE, EVALUATE:

Celebrate your accomplishments acknowledging your growth and development, encouraging you to self-reflect and identify key takeaways.
executive leadership coaching group coaching

A handwritten signature in black ink that reads 'Wayne Grove'. The signature is written in a cursive, flowing style.

THE STOIC MILITARY MINDSET COACH



D.T.R.C.™

DOWN THE RANGE CONSORTIUM

COURSES & TRAINING:

DTRC, your premier destination for comprehensive training Security Culture, Risk Management, Hostile Environment Awareness Training, Due Diligence, Behavioural Detection, Close Protection and Custom Training for individuals and organisations to navigate challenges confidently and effectively.

Travel Safety Management Training

Ensure the safety and well-being of your employees while they travel for work with my comprehensive Travel Safety Management Training. Designed for organisations of all sizes and industries, this training program equips your staff with the knowledge and skills needed to mitigate risks and handle emergencies effectively while traveling on business.

Training covers a range of essential topics.

Insider Risk and Anti-Phishing Training

Protect your organisation from insider threats and phishing attacks with a comprehensive training program. Designed specifically for businesses in the UK, this training equips your employees with the knowledge and skills to identify, mitigate, and prevent insider risks and phishing attempts.

Elevate Your Security Culture with Our Training Program

Build a resilient security culture within your organisation with our comprehensive training program. Designed to empower employees at all levels, our training equips your team with the knowledge, skills, and mindset to enhance security awareness, minimise risks, and protect sensitive information.

Elevate Your Close Protection Skills with Our SIA Standard Training

Unlock new opportunities in the field of close protection with our comprehensive training program designed to meet the rigorous standards set by the Security Industry Authority (SIA) in the UK. Whether you're looking to launch a career in close protection or enhance your existing skills, our course provides the knowledge, practical experience, and certification you need to succeed.



Prepare for High-Risk Environments with Our Hostile Environment Awareness & Responsibilities Training (HEART)

Equip yourself and your team with the essential skills and knowledge to operate safely and effectively in hostile environments around the world. Our comprehensive Hostile Environment Awareness & responsibilities Training (HEART) program is designed for media professionals, NGO workers, corporate travelers, and individuals seeking to mitigate risks and navigate challenging situations with confidence.

Crowd safety / Crowd Science / Spectator Safety in Events.

Understanding legal responsibilities and duty of care.
Introduction to key concepts such as crowd management, risk assessment, and emergency procedures.
Understanding Crowd Dynamics:
(Working with The Square Metre Group).

***Tabletop Exercises, Terrorism Awareness & Behavioural Detection available*.**

Undergoing accreditation by: Highfield Awarding Body (Highfield International) & Pro Qual Awarding Body





D.T.R.C™

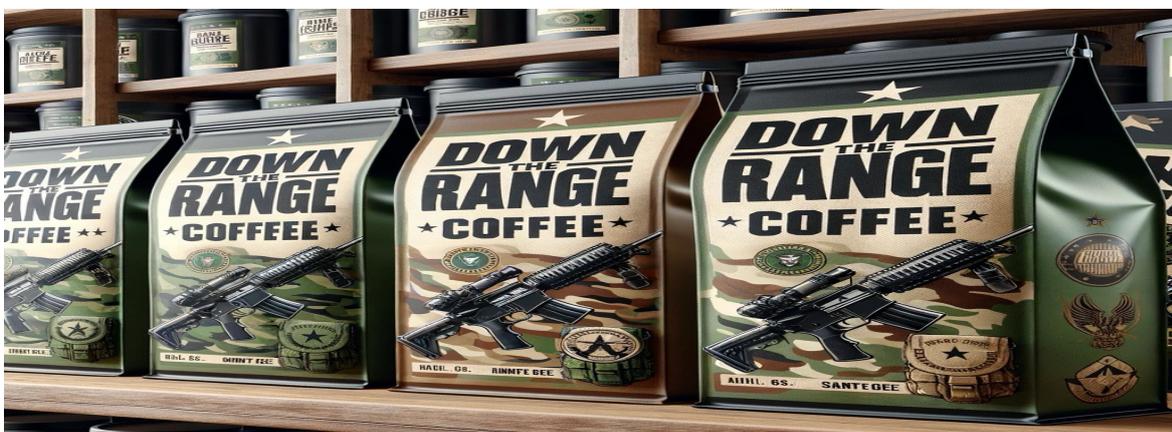
DOWN THE RANGE CONSORTIUM

DOWN THE RANGE COFFEE

Down the Range Coffee, a UK veteran-owned brand, embodies more than just a cup of coffee; it symbolises a global community united by a love for exceptional coffee, camaraderie, and environmental stewardship. Whether savored in solitude or shared among friends, our coffee offers a moment of connection and indulgence.

With a commitment to sustainability and community, each sip supports initiatives aimed at preserving our planet and uplifting those who serve. Moreover, Down the Range offers an array of merchandise, ensuring that every aspect of the coffee experience, from bean to brew, is imbued with a sense of belonging and camaraderie to strengthen the vibe for our entire coffee-loving tribe!

The vibe, the tribe, customer care and satisfaction are what we believe in; we want to look after each other wherever we roam in the world and provide support and warmth one sip at a time. Down The Range continues to offer incomparable coffee to those who require quality blends. We sell the right equipment needed to make great coffee in any location. All our coffee and equipment is designed to be carried in the lightest form but designed to withstand the test of time and the great outdoors. Our company strives to deliver outstanding customer service whilst providing customers with quality merchandise to satisfy their coffee needs. To help support the global movement to save the planet our coffee bags are 100% compostable.





TERMS & CONDITIONS:

Down The Range Consortium

These Terms and Conditions of Payment ("Terms") govern the engagement of services provided by Down The Range Consortium ("Provider") to its clients ("Client"). By engaging the Provider for services, the Client agrees to these Terms.

1. Definitions

"Day Rate" refers to the daily fee charged by the Provider for services rendered.

"Home Rate" refers to the Day Rate applied when services are rendered within the Provider's home country, outside of any client-specific site.

"Site Rate" refers to the Day Rate applied when services are performed on-site at a location specified by the Client within the Provider's home country.

"Overseas Rate" refers to the Day Rate applied for services rendered outside the Provider's home country, the specifics of which will be determined based on the location.

2. Payment Rates

Home UK: The Day Rate for services rendered within the home environment in the UK is £350 per day (Unless negotiated). Hours to be agreed.

On Site UK: The Day Rate for on-site services in the UK is £450 per day (Unless negotiated). This rate does not include additional expenses. Hours to be agreed.

Overseas: The Day Rate for services rendered overseas is dependent on the location and will be confirmed prior to the commencement of services. Travel days are charged at half the agreed Day Rate, as are non-workdays. Hours to be agreed.

3. Expenses

For all on-site and overseas engagements, the Client will reimburse the Provider for all reasonable expenses incurred in the provision of services. These expenses include but are not limited to travel, food (per diem), and accommodation.

Expense guidelines and limits, if any, should be agreed upon prior to the commencement of the service engagement.

4. Billing and Payment

The Provider will issue invoices monthly or upon completion of services, as agreed in the service contract. Each invoice will detail the days worked and expenses incurred.

Payment is due within 30 days of the invoice date. Late payments may be subject to interest at the rate of 3% per month on any overdue amount.

Payments shall be made in GBP unless otherwise agreed upon in writing between the Provider and the Client.

5. Cancellations and Modifications

Any cancellations or modifications to the agreed services must be communicated by the Client to the Provider in writing at least 7 days before the scheduled service date.

Cancellations made less than 7 days before the scheduled service date may incur charges up to the full rate of the scheduled services, unless otherwise negotiated.

6. Confidentiality and Non-Disclosure

Both parties agree to keep all proprietary information exchanged during the engagement confidential and secure.

7. Governing Law

These Terms shall be governed by and construed in accordance with the laws of the United Kingdom.

8. Dispute Resolution

Any disputes arising under these Terms will first be attempted to be resolved through friendly negotiations. If no resolution can be achieved, disputes will be settled through arbitration in accordance with the laws of the United Kingdom.

By accepting these Terms, the Client agrees to abide by the rates and conditions herein specified for the duration of the service engagement with Down The Range Consortium.