



The Define Home Team

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Listing Interview

1. Home Walkthrough and Recommendations (process overview)
2. Listing information needed (quick review of what Realtor will ask Seller to provide)
3. Competitive Market Analysis will be completed and provided (When ready to list an up-to-date market analysis should be done). Review of other data points used to determine home value range.
4. Marketing Strategy options will be quickly reviewed (deep dive before listing home)
5. My Team Overview
6. Real Estate Laws (review of August 2024 changes)
7. Supplemental Resources (review of what I provide my clients)
8. Review of marketing and progress meetings and options

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