



The Define Home Team

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The Buying Process:

1. The Buyer Broker relationship will be reviewed along with the requirement of all buyers, as of August 2024, to sign the Buyer Broker agreement before touring properties.
2. We will start with a conversation so I may understand your lifestyle and dream property wish list.
3. At the same time you will start working with a lender to obtain your pre-approval. We can't really identify properties and locations that will work for you without knowing what you qualify for and what you're comfortable with re: monthly mortgage and loan options
4. You'll be set up to receive active and coming soon listings in areas that may be of interest to you
5. Once you have your pre-approval letter and complete Buyer Broker agreement, we will start to tour homes.
6. I will provide you with market data, and neighborhood information for each home you're interested in
7. Once you are ready to make an offer, I will guide you as to what offer will be best based on Market conditions, home condition, and many other factors
8. I will support you and Manage the process and transaction to closing and beyond. Providing valuable guidance, resources and recommendations
9. A final inspection will be arranged and conducted
10. You will complete the settlement and obtain your keys – Congratulations!

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