



The Define Home Team

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Ratification to Closing : Contract Process

1. Your Define Home Team agent will ensure all terms of the contract are met, all timelines are adhered to, and all action items are complete in a timely manner
2. For Purchasers: If you have a home inspection contingency, please plan to attend. The home inspector will help educate you about how to care for your home as he completes his official inspection.
3. The appraisal will be ordered by the Purchaser's lender.
4. The Termite inspection is typically arranged and paid for by the Seller.
5. For Purchasers: Escrow funds must be deposited based on contract terms, and proof of funds will be provided to the Sellers.
6. The Define Home Team will ensure communication with the Title company/Settlement Attorney on both sides of the transaction, the lender, and the other agent as well as their clients providing next steps, completed contract terms, and terms still pending throughout the process. This will ensure a smooth settlement process.
7. As a reminder, a ratified contract is legal and binding.
8. Your Define Home Team will help give guidance, education, resources and support throughout the entire process and beyond.

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