



Executive Summary: 1) RFQ Response Cover Letter Form

To: **Collaborative Partnership**

From: Phylicia Hill

Company Name H5 Strategic Alliances LLC

Address 363 North Sam Houston Parkway E. Ste 615,

City/State/Zip Houston, Texas 77060

Area Code & Telephone Number 281-851-8985

Other Contact Information: p.hill@h5sa.com

I, or we the undersigned, have reviewed the information in this RFQ carefully and this response provides the requested information.

This proposal is made without any previous understanding or verbal or written agreement with any other firm or corporation proposal is in all respects fair and without collusion or fraud and that the contents of this proposal have not been communicated except through this submission.

Owner or Legally Authorized Representative Phylicia Hill

Signature

A handwritten signature in black ink that reads 'Phyllicia Hill'.

Title CEO & Managing Director

Date August 13, 2023

Executive Summary: 2) Firm Overview

Proposer Name: Phylicia Hill

Proposer Address 363 North Sam Houston Parkway E, Ste 615, Houston, Texas 77060

Website Address: https://www.h5sa.com

Phone: 832-851-8985 fax: 832-377-8937

Contact for this response name: Phylicia Hill

Address 363 North Sam Houston Parkway E, Ste 615

City/State/Zip Houston, Texas 77060

Phone Fax Email 832-851-8985 fax: 832-377-8937 email: P.hill@h5sa.com

Number of years in business: 10

Proposer is a:

☐ sole proprietorship

☐ partnership

☒ corporation

☐ other

Proposer is:

☐ an agent

☒ a principal

Please utilize the space to provide a narrative answer to the questions/statements required in this section of your response. You may attach one to two additional pages if needed.

Firm Overview:

H5 Strategic Alliances LLC is a limited liability corporation taxed as an S-corp. It is a minority owned, woman owned business certified by NMSDC and the City of Houston. In addition, H5 Strategic Alliances is currently renewing its HUB certification.

-H5 was established in 2013 to help support small and non-profit organizations improve and increase their wireless access to customers, organizations and companies who provide staff intranet connections and or guest secure wireless connectivity.

H5 Strategic Alliances LLC is a leading IT Consulting and Professional Services company with a world-class team of Internetwork Experts. With a team that has an average of 25 years of experience and multiple Subject Matter Experts, our primary goal is to collaborate with your team and provide unparalleled support using our Information Technology expertise.

-We are dedicated to aligning our services with your organization's Mission, Vision, and Goals. Notably, our exceptional team excels in Enterprise Wireless and Security solutions, setting us apart as a reliable partner in navigating the ever-evolving IT landscape.

-Our principal location is 363 North Sam Houston Parkway E, Ste 615, Houston, Texas 77060 as of July 1, 2023. With the ability to travel and work remotely for our clients, we are able to service our customers nationally. We currently have customers in the following states: Texas, Louisiana, Nevada, New Jersey, Illinois, Colorado, and Mississippi. In addition, we provide subcontracting work for several partners who we have provided services for in a number of other states including some international opportunities.

-Our primary line of business is network security. H5 Strategic Alliances is a full-suite premier technology support provider. Our team is equipped with the knowledge and experience to provide assessments of current business practices and offer enhanced and scalable options for business proficiency and future growth. We strive to exceed expectations set forth by our clients and will work to ensure Customer Service in all areas of our projects.

We are accustomed to working with a range of industries within both the private and public sectors across the United States. We maintain advanced IT security certifications which allow us to service organizations across any discipline/industry. Industries we have extensive work in include healthcare, energy, and financial institutions.

-We have been providing services since 2013 that are related to the scope of this work. Our professional services include Network Security, Cloud security, Cyber Security, Data Center Security, Micro/Macro Segmentation, and Security Assessments. Our team has a wealth of expertise that includes a variety of technologies, SASE, Internet connectivity, wireless access and software maintenance and infrastructure and design services.

-We have partnerships with three distributors as a reseller for technology products. Our products can be shipped anywhere in the US and in some international territories. Our offices are located in Houston, Texas, however, we have a satellite office in Las Vegas, Nevada.

We are a value-added reseller; however, we provide based on the customers who request equipment. H5 Strategic Alliances reserves the right to sell equipment when asked so that our focus is always on services and technology that our clients will use, thus saving money and time.

#2. Experience and Qualifications:

Provide a brief description of your experience, degrees and certifications, your business processes, and any other information that you wish to be considered. Be sure to indicate which of the services that you are proposing. (You may add one to two additional pages if needed.)

We have an average of 25 years of experience with our internal consultant team as well as our subcontracting resource team of experts. H5 Strategic Alliances is 10 years old, however the business has grown tremendously over the last 5 years and expanded its customer base. We hold a number of certifications and partnerships that qualify us to complete a technology supply request. Our business certifications include Minority Business Enterprise, Small Business Enterprise, Minority Woman Owned Business Enterprise, HUB and CyberReady MBE by NMSDC.

Our professional certifications include:

CCIE -Cisco Certified Internetwork Expert

PCNSA – Palo Alto Certified Network Systems Analyst

CISSP – Certified Information System Security Professional

DOD – Department of Defense Specific

ISO/IEC 27001 – Dynamics of Information Security Management Systems

PMP – Project Management Certification

AWS – Amazon Web Services

CCSP- Cloud Security Expert

CCNP-Cisco Certified Networking Professional

CCDP – Cisco Certified Design Professional

Data Center certification

Juniper

Fortinet

Meraki

Microsoft

#3. Scope of Services:

010 Internet Services and Connectivity for schools and offices – Due to the possible lack or gaps in internet services and connectivity in and around the initial target areas of the boundaries with Haiti and the southern part of the Dominican Republic, it is expected that a company will be needed to install and secure internet services and connectivity for this USAID project. Our billing procedure requires that an invoice be submitted with payment terms of 30 days on equipment. Only after a quote is approved will a purchase order be created.

-Expectations of the RFQ: It is expected that a company or entity will respond with the ability to fulfill the internet and connectivity services that are required.

-Cost Estimates: It is expected that a company or entity will estimate the cost based upon the information included in the description above. Estimates will not be binding but will be utilized to finalize the budget that will be submitted for funding.

Discovery & Map of Campuses and Offices

Submission of Scope

Create Infrastructure Design

Determine Schedule of Implementation

Submit for Quote of products/devices

Receive Approval for Order/PO

Submit Invoice for equipment

Receive Equipment

Staging and preparation of products/devices

Ship to locations provided

Solicit Local talent for smart hands assistance

Install new devices, run test for operations, provide several scenarios of outcomes

Provide documentation and knowledge transfer for campus team to troubleshoot

Provide 10 hours of additional support after the engagement is complete for support and Q & A and no additional cost.

#4. Pricing:

Price Summary. Proposer must supply all estimated pricing in this proposal response. Include hourly, daily, weekly, monthly quarterly, and annual rates if applicable. Include an estimated total as if you were providing services for a 12-month period disaggregated by month.

The following staff will be considered for this engagement, however, until a full discovery of what is needed, we cannot properly scope for the unknown.

Our plan is to include minimum personnel needed.

Principal Architect and Lead- 215/hour

Project Manager 135/hr

2-3 Technical Consultants 175/hr

Without a discovery, these prices are not binding but may be higher or lower depending on the scope engagement.

100 campuses X 80 hours per campus= 2 weeks to prep, stage, install, and validate. This will include any onsite support, remote support and any issues that may arise throughout the process.

40 hours for technicians/ consultants = \$7,000

30 hours for principal architect and lead consultant = \$6,450

10 hours for Project management - \$1,350

Estimated Total amount per campus = \$14,800

Estimated total cost per year = \$ 1,480,000

Estimated total per month (8)= \$118,400 with the exception of 1 month based on 100/year

The configuration and installation of the equipment will be a part of this scope for item #030- Technology Supplies. The equipment is not included in the estimated price. The staging and preparation of the devices is included in the hours. Development of the deliverables is also included in the final price with 10 additional support hours for knowledge transfer, Q&A and support needed after the completion of the engagement.

DISCLAIMER: Please note that all the information included in this solicitation is preliminary information based upon the intent to submit a quality response to the USAID request for a collaborative agreement. Any partner/vendors selected through this RFQ will be selected to become partners together with the collaborative partnership and will be included in the response to the USAID. Only upon receipt of the award from the USAID will the collaborative partnership finalize a monetary contract for services/products secured through this RFQ process. No funding is being promised or guaranteed until the selected vendor has a written contract once funding is approved.

#5. Attachments:

Submissions may include any descriptive literature or other supporting materials to enable an intelligent comparison of services.

Here is an outline of services we have provided to other customers.

1. Northwest Preparatory Academy (2014-2016)
 - a. Provided perimeter/internet connectivity for all school locations:
 - i. Provided Internet Routing via Internet Service Providers
 - ii. Provided Secure Connectivity via ASA firewalls
 - iii. Provided Secure inbound/outbound connectivity
 - iv. Provided Secure VPN Remote Access
2. Houston Association of Realtors (2013 - 2019)
 - a. Perimeter-based connectivity provided
 - i. Provided Secure perimeter routing to multiple ISP clients
 - ii. Provided Secure firewall connectivity via Checkpoint and Cisco ASA firewalls
 - iii. Provided Secure VPN Remote Access
3. American Bureau of Shipping (ABS)
 - a. Subcontracting through Presidio
 - b. Perimeter/firewall implementation via Palo Alto firewalls
4. Fort Worth Independent School District
 - a. Subcontracting through Presidio
 - b. Perimeter/firewall migration from Cisco to Palo Alto
5. Golden Nugget Danville
 - a. Provided Internet Routing via Internet Service Providers
 - b. Provided Secure Connectivity via Palo Alto firewalls
 - c. Provided Secure inbound/outbound connectivity
 - d. Provided Secure VPN Remote Access
6. Landry's
 - a. Provided Secure Connectivity via Palo Alto firewalls for several locations
 - b. Provided Secure inbound/outbound connectivity
 - c. Secure Cloud connectivity from the Perimeter via Microsoft Azure
 - d. Provided Secure VPN Remote Access
 - e. Secure Perimeter/Extranet connectivity for multiple locations
7. Audubon
 - a. Subcontracting through Alchemy
 - b. Perimeter/firewall implementation via Palo Alto firewalls
 - c. Secure Cloud connectivity from the Perimeter via Microsoft Azure
8. Harris Health
 - a. Subcontracting via multiple companies
 - b. Perimeter hardware firewall migration (Cisco)
9. Change Healthcare
 - a. Provided Secure VPN Remote Access Migration Services
10. MarkeTouch Media
 - a. Provided Internet Routing via Internet Service Providers

- b. Provided Secure Perimeter Connectivity via ASA firewalls
 - c. Provided Secure inbound/outbound connectivity
 - d. Provided Secure VPN Remote Access
- 11. Marubeni Oil and Gas
 - a. Subcontracted through Revelsec
 - b. Provided Perimeter/firewall implementation via Palo Alto firewalls
- 12. Community Resource Credit Union
 - a. Subcontracted through Revelsec
 - b. Provided Perimeter/firewall implementation via Palo Alto firewalls

CyberSecurity specialists providing "Intelligent IT" driven professional services for Commercial and Government client's needs



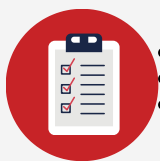
CORE COMPETENCIES

IMPLEMENTATION EXPERTISE



- Cybersecurity Design & Planning
- On-Premises Security Implementation
- Cloud Security Implementation
- Remote Access Security Implementation
- Project Management

ASSESSMENT & COMPLIANCE



- Regulatory Compliance
- Vulnerability Scanning
- Risk Assessment

OPERATIONS & MAINTENANCE



- Operational Support
- Incident Response
- Managed Detection
- Security Monitoring
- IT Staff Augmentation

KEY CLIENT PROJECTS

- Network Discovery/Assessment/Redesign
- Network Access Control
- NextGen Firewall Deployments
- Cloud Security/Application Delivery
- Operational Control System Security
- Secure Access Service Edge (SASE)

NOTABLE CERTIFICATIONS



CORPORATE OVERVIEW

H5 Strategic Alliances is a leading IT Professional Services company with over 25 years of industry experience

Our goal is to assist our clients in deploying best practice solutions within simple or complex environments.

Using "Intelligent IT", H5SA is confident our services will effectively and efficiently address your needs. We seek to defend your organization's infrastructure against cybersecurity threats and vulnerabilities.

H5SA promises to be diligent and attentive with the utmost respect for our client's time, resources and capital as we work together to strengthen the security of their organization.

WHAT DIFFERENTIATES H5SA:

- **Reduced Downtime** - Proper and detailed evaluation of your IT security needs, requirements and gaps to properly mitigate potential issues
- **Best Practices** - Current up-to-date thought leadership from an IT perspective to develop a best-in-practice security strategy
- **Security Experts** - Customer Facing experience, backed by years of experience to identify key threats and vulnerabilities
- **Cost Savings** - Optimized costs through competitive rates and reduction of risks and threats

MWBE Certified



INTEGRITY | RESPECT | DEPENDABILITY | EXCELLENCE | SERVICE

#6. References: Submissions shall include a list of at least three (3) references for which similar services or projects have been performed. Include name of firm, contact person, address, telephone number, description of service(s) provided, and when it was performed. Be sure to provide only the most current information.

REFERENCES #1:

Company Name: ____Presidio Solutions____

Name of Contact Person: ____Mike Carlson____

Phone Number of Contact Person: ____713-795-2040____

E-Mail Address of Contact Person: ____mcarlson@presidio.com____

Contract period? ____August 2018 to present for multiple contracts____

Provided professional services and support for several clients listed on section #5.

REFERENCES #2:

Company Name: ____Egis Cyber Solutions____

Name of Contact Person: ____Steve Lovett____

Phone Number of Contact Person: ____832-212-4218____

E-Mail Address of Contact Person: ____slovett@egiscybersolution.com____

Contract period? ____Jan 2021-present____

Provided equipment and provided services to Iowa State University as a subcontractor.

REFERENCES #3:

Company Name: ____Chevron Phillips Chemical____

Name of Contact Person: ____Aldo Gonzalez____

Phone Number of Contact Person: ____832-813-4194____

E-Mail Address of Contact Person: ____gonzald@cpchem.com____,

Contract period? ____1/26/21 to 08/31/22____

Provided software and professional services with installation of both equipment and end user security for endpoints in addition to providing support.