



Vinpro Coaching

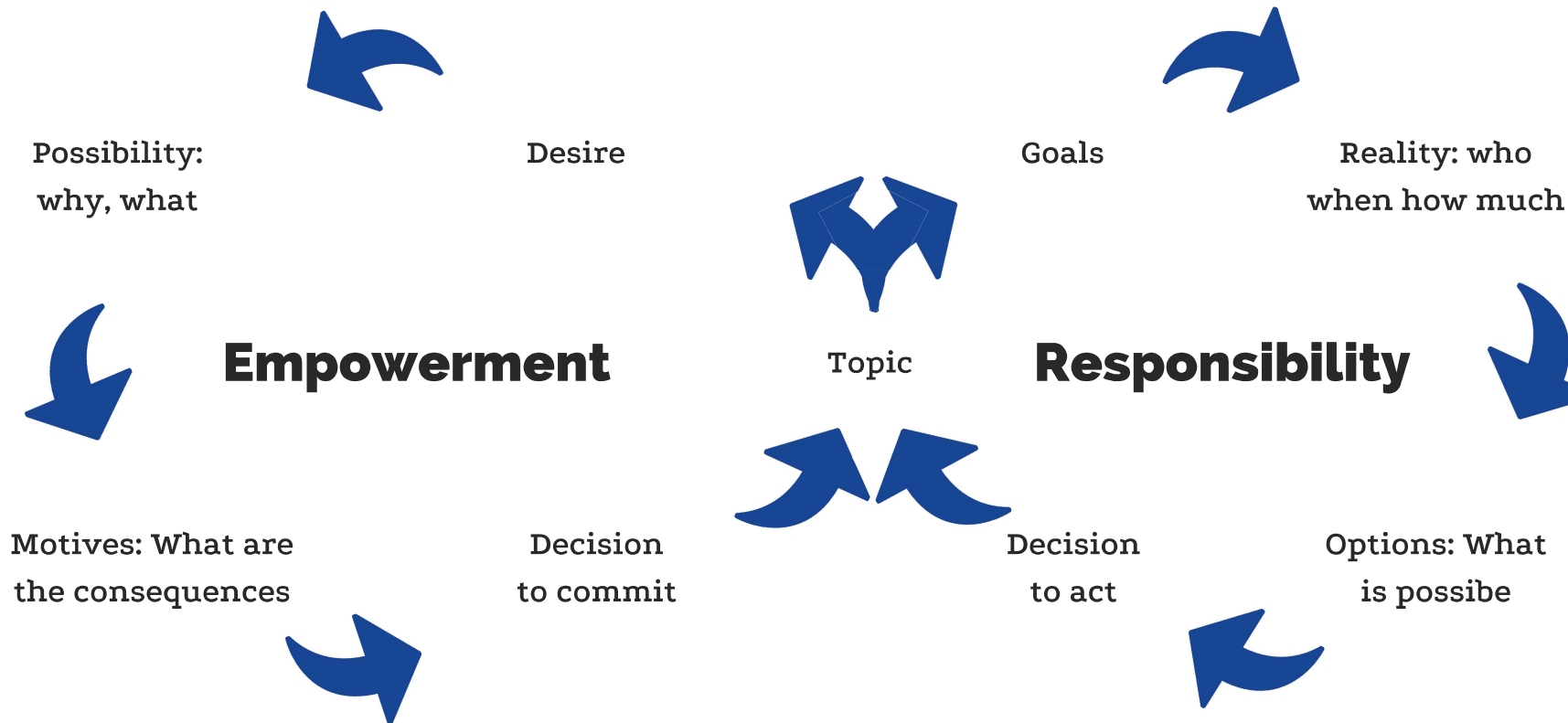
Specialized in behavioral communication
& leadership coaching

About

- VinPro Coaching is a business advisory and executive coaching company. We work with business owners, senior-level executives, managers, and professionals who want guidance on becoming more effective leaders. Clients hire us to learn how to engage and mobilize their teams to be more productive and perform cohesively.
- We work as your trusted advisor & catalyst in this journey. Using anecdotes and analogies, we help you to amplify your skills, enhance your team coherence, and align your values with the company's culture to optimize the team's performance. By playing at your peak potential, you naturally, ascend to your next level of growth and happiness.



Our Coaching Model



Services:



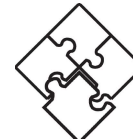
1-on-1 Coaching

Specially designed for senior leaders who want to enhance their executive presence and leadership skills.



Group Coaching

An amalgam of coaching & data science for performance enhancement and talent optimization.



Workshop

The most sought-after Role play workshops where your skills are put through a simulated environment.



1-on-1 Coaching



1. ASCEND TO YOUR NEXT LEVEL

For accelerating your growth

- Conduct a 360 survey
- Determine your goals
- Evaluate what to 'Amp up' and to 'Let go'
- Assess your Leadership styles
- Chart your professional relationships
- Understand the behavioral attributes of people during meetings
- Adapt your communication to positively impact others
- Learn the art of delegation
- Develop your agility and resilience
- Enhance your emotional intelligence
- Amplify your executive presence

1-on-1 Coaching

2. GET YOUR NEXT JOB

For your job search success

- Pinpoint your key differentiators
- Assess your behavioral attributes
- Conduct a SWOT analysis on potential job roles
- Formulate an effective job search strategy
- Articulate achievement statements
- Retool your resume, cover-letter, & LinkedIn profile
- Prepare your response for interview questions
- Do mock interviews to rehearse your script
- Prepare an impactful portfolio
- Develop an effective networking strategy
- Increase your prominence



1-on-1 Coaching

3. AMPLIFY YOUR LEADERSHIP For leadership development

- Conduct a qualitative analysis
- Assess your differentiators
- Identify your leadership style
- Do a 360 review and introspect key aspects
- Mark areas to leverage
- Mark development areas
- Formulate a SMART goal
- Build an effective action plan
- Initiate projects to amplify your strengths
- Work on key development areas
- Improve your communication
- Enhance your behavioral adaptation



Group Coaching



ACHIEVING IMPROVEMENT BY COMBINING DATA SCIENCE & COACHING

Steps for improving your team's performance:

- Define a SMART goal
- Reflect on past performance & analyze root causes
- Devise a plan of action
- Facilitate check-ins meetings & explore best practices
- Monitor progress, provide feedforward, and celebrate success
- Review shortcomings and realign your actions with the goal(s)
- Debrief and develop a plan for further growth

Workshops



1. EFFECTIVE COMMUNICATION

- Identifying different behavioral styles
- Adapting to a 'behavioral style'
- Role-plays
- Reflection and discussion

2. CUSTOMER EXPERIENCE

- Why is it important to create a great customer experience?
- Elements for a great customer experience
- Best Practices
- Exploring customer interaction scenarios
- Designing a customer experience

Workshops



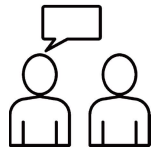
3. EMOTIONAL INTELLIGENCE

- Understanding emotional intelligence
- Why does it matter
- Aspects/elements of emotional intelligence
- How does it impact your leadership when managing people

4. LEADERSHIP STYLE ASSESSMENT

- Different styles based on mapping task and touch
- 4 basic styles: Purposeful, Inspirational, Organized, Considerate
- Polarities in leadership styles
- Style in normal and in stress situation
- Variance exhibited
- Blind spots and dormant traits
- Take aways and insights

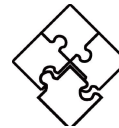
What makes us different?



Neuro-emotional
style of
communication



Use of analogies,
methaphors, and
anecdotes



Role plays for
practice



Reflective
questions for
introspecting

