

## MEMORANDUM

TO: Audience

FROM: Max B. Fuller

DATE: January 1, 2026

RE: Jumping into 2026

### SUMMARY

May 2026 be filled with enthusiasm, creative thinking, and excitement for the unknown. I anticipate 2026 to bring opportunities, challenges, and valuable lessons. I look forward to a year of continued growth. Relationships are the most important thing I own; it's my number one joy in life. Thank you to all who have generously taken the time to meet with me in 2025. To all who read this, may you have an incredible year ahead.

During the past year, I have focused my energy on developing skills within aircraft financing, aircraft performance, airline capital budgeting, logistical systems, and maritime assets. My education throughout the year has consisted of both academia and real-world experience. I am employed with WingsLeasing, LLC, the fast-growing aircraft leasing company exclusive to flight training aircraft. I am focused on sales and marketing efforts for the company. We look to acquire aircraft through sale-leasebacks, pre-owned acquisitions, and re-assignment of orderbook deliveries to our leasing customers. We work with FAA part 61, 141, and a multitude of university programs. December brought excitement as I closed my first-ever aircraft sale, after three aircraft were simultaneously returned from lease. I successfully supported the transition of two additional aircraft from one lessee to another.

In early 2026, I am exploring opportunities to participate in the "ISTAT 2.0" and "Aircraft Leasing & Finance Diploma" offered by the Law Society of Ireland. Throughout the year I hope to attend industry conferences such as FSANA, NBAA Regional, ISTAT Americas, Aero-Engines Americas, and MRO Americas. I am yet to secure my attendance for events herein; however, I plan to attend as many as possible.

I am seeking a summer internship position and would be thrilled to join a team at a mid to end-of-life aircraft lessor or low-cost carrier. My keen interest in "older" assets is due to the complexity of maintenance events and technical knowledge required to derive financial value from aircraft. I am eager to grow my skills, successfully deploy capital, and be a value-add to a team in this magnificent industry.

Audience – please browse my site, read publications, and consider reaching out as I always enjoy connecting.

Thank you for your time on my site.

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