

Public-Private Partnerships



Governments around the world have turned to Public-Private Partnerships (PPPs) in order to design, finance, build, and operate (DFBOT) infrastructure projects at a faster and efficient pace. Hence to improve the functioning of Public Authorities in conceptualizing, detailing and dealing with the PPP Projects, a tailor design course has been devised by **Greenfield Infrastructure Academy**.

PPPs are one way to procure infrastructure and services, the PPP approach may provide significant benefits if and when a number of conditions are met.

The main objectives of this Foundation module is to introduce the PPP concept as an option to procure and manage infrastructure; to scope the term for the purpose, and to explain its main characteristics

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Hyderabad International Airport, Delhi International Airport,
Several National Highway Projects, NHS scheme of Healthcare of
UK, Hyderabad Metro Rail are some of the Prestigious projects in
PPP Mode.

PPP- Stages/Modules

Foundation Course

This Foundation level is aimed at individuals working at a basic level of PPP implementation, with little or no prior experience. It aims to standardize their knowledge of the PPP process and terminology. The Foundation course is a pre requisite for the next preparation Stage.

Module1: Foundation

Preparation Stage

The Preparation course is aimed at individuals involved in the development or implementation of PPP Frameworks or the initiation and preparation of PPP projects, mostly public sector officials, practitioners and their advisors or consultants. Private sector candidates may benefit from a greater understanding of the PPP concept as an asset/business opportunity.

Module2: Establishing a PPP Framework

Module 3: Project Identification & PPP Screening,

Module 4: Appraising PPP Project

Module 5: Structuring & Drafting the PPP Contract

Execution Stage

The Execution stage is aimed at individuals involved in the structuring and tendering of PPP projects and the management of PPP contracts, mostly public sector officials, practitioners and their advisors or consultants. Private sector candidates may benefit from a greater understanding of the PPP concept as an asset/business opportunity.

Module 6: Tendering and Awarding the Contract

Module 7: Strategy Delivery & Commissioning

Module 8: Operations & Handback

PPP: A complete online solution for Development in Pandemic

This on-line course is an adaptation of an original work by ADB, EBRD, IDB, Is DB, and WBG.

Learn the Foundation Module- Online through experts in the PPP Sector

For the growth of the State / Country, Funding the projects in the PPP Mode is inevitable as the budgetary resources are being used for supporting the economy. Even projects in Health sector can be taken in the PPP Mode.



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Public Private Partnership: The salient Features of On- line Foundation Course

1. Introducing and Scoping the PPP Concept.

- Definition of a PPP as per International Best Practices
- The main characteristics of a PPP

2. Alternatives for Infrastructure Finance and Procurement.

- What is and what is not a PPP?
- Contracts for managing services or existing infrastructure.
- Other Private involvement in public Infrastructure and services.

3. Types of PPP and Nomenclature Issues.

- How there may be different types of PPPs.
- How the PPP concept may vary amongst countries

4. Where PPPs are used: Infrastructure sectors.

- Understanding the concept of public infrastructure and how it influences the PPP mode of procurement.
- Which sectors and projects are typically appropriate for PPPs?

5. Motivations for using PPPs: caveats, concerns and introduction to the PPP process cycle.

- The reasons or motivations
- The typical pitfalls and caveats to consider when using PPPs.
- Why sound selection, preparation and transparent tender processes matter.
- How the framework plays a role in promoting and protecting a successful PPP approach.

6. Typical structure of a PPP.

- The main elements of a PPP contract & the different roles of the various parties involved
- The structure of a PPP contract
- The "payment mechanism" and what it does
- How structuring the PPP matters.



7. How PPPs are financed.

- Typical sources of funds and types of PPPs depending on the origin of funding
- The role of Multilateral Development Banks (MDBs) and other development institutions
- Considerations for the procuring authority regarding financial aspects.

8. Reasons for Project failure:

- The need for sound process management and preparation of projects.
- What constitutes a successful project and why projects may fail?
- What a private partner is looking

9. Key phases in the PPP process cycle.

- The PPP process cycle and the main phases (from identification to contract management).

Key Offerings

The course is specifically designed for upgrading the skill set of existing staff through online mode. The course not only has applicability to Indian context but Internationally

The Covid-19 has highlighted the global shortage of PPP Professional as the Development option to retrieve economy in the Covid Pandemic is through Public Private Partnership.

Fees: For Module No 1
US \$270 (INR19800) incl GST
To be paid Online

Duration: 2 Weeks

Contact for Fees for other Modules