



922 Hwy 81 E, Ste. 255
McDonough, GA 30252
Phone: (706) 400 – 6744
Fax: (404) 855 – 4354

Email: ops@doubleatransportation.com

Location: Remote

Freight Broker Agent – Sales (Nationwide)

The primary function of this highly entrepreneurial position is to solicit, develop and manage new transportation business. Additional responsibilities include pricing, rate negotiation with customers and carrier providers, securing carrier capacity, and the monitoring of shipments to ensure that excellent customer service is provided.

We need talented transportation Agents who have the passion for success and experience in developing and managing their own portfolio of clients.

Here's a look at some of what our Transportation Agents do:

- Meet or exceed agreed upon growth targets with regard to customer base and net revenue
- Be able to identify, react to, and effectively communicate issues with customers and carriers
- Ability to manage multiple projects (multi-tasking is key)
- Be able to work independently without direct supervision
- Excellent communication skills
- A competitive drive
- Generate and maintain a robust portfolio of customer and carriers

Perks

- Family Owned Small Business
- Proprietary TMS Technology (Web based on any device)
- \$75,000 Surety Bond
- Back office support and billing
- Competitive Commissions
- Access to the Top Load Posting Sites
- Discounted Business Cards
- Marketing Materials
- Timely Payments and Advanced Reporting
- Quick credit approvals on your customers
- Quick Pay program options for carriers
- Claims assistance
- Company Email Addresses

Please contact us for more information, we would truly appreciate the opportunity to work with you!